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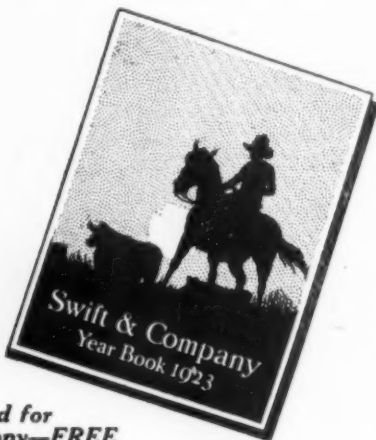
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## The Annalist Barometer of Business Conditions



**P**OSSIBLY the best way in which to judge the state of business in the United States and to lay grounds for a conclusion as to what has happened, as well as for a forecast of what is to be expected in the coming eight months of the year, is to recount the known constructive factors and weigh them in the balance of calm judgment against the known unsettling ones. The results of such a balancing of the favorable against the unfavorable are rather startling. They bring the observer of business and financial conditions to the unmistakable conclusion that if the full year 1923 does not bring complete recovery to a healthy business equilibrium it will be from some cause or causes not now in view. Certainly, conditions at the moment are more encouraging and offer a firmer and sounder basis for cheerfulness than at any time in the last year.

Summed up briefly, it may be said that the outstanding features on the constructive side of the balance are:

The complete disappearance of hesitation on the part of buyers, and the insistent demand for goods and services of all sorts;

The rising prices of commodities, just now at the year's peak in such basic lines as iron and steel, copper, cotton and foodstuffs of many sorts;

The fact that both January and February have broken all previous records for sustained railroad traffic and car-loading figures;

The increases in bank clearances, in savings deposits and in business mail handled;

The splendid banking position of the country as a whole and the even state of the money market;

The conclusion of the debt settlement with England and the possibility that other debtor nations will negotiate for settlement;

The death of the Ship Subsidy bill, the passage of the Farm Loan bill, and, finally, the adjournment of Congress, removing the immediate possibility of mischievous legislation;

The prospect for large crops, with increased acreage forecast in almost every section of the country.

On the other side of the balance, weighing against these factors, are to be found:

The disparity between the proceeds for farm products and the cost of necessities of life, which display an immoderate gap;

The difficulties of transportation, which have been obstacles in the path of complete recovery for many industries, due in the main to lack of adequate equipment;

Unsettled conditions in Europe, particularly regarding the relations between France and Germany, and the fact that the reparations problem is still badly muddled;

The lack of adequate supplies of labor—heretofore of unskilled labor, but now, as business expands, the lack of skilled labor, too—in many lines.

Changes in the world of business and

finance do not materialize rapidly. The process might be called one of evolution, in which the factors of weight develop slowly and methodically. The develop-

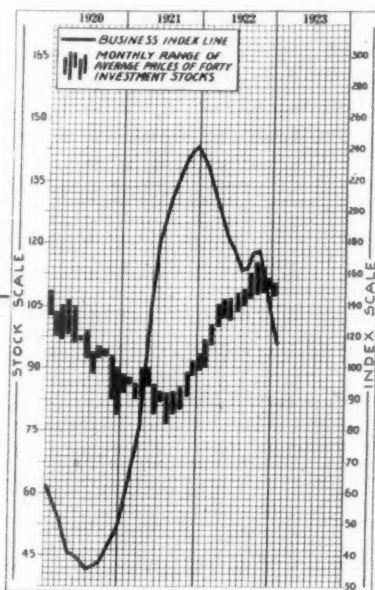
ments listed, those of constructive nature as well as those of unsettling nature, have not burst upon the world overnight. Rather they have been of cumu-

lative nature, growing and broadening week by week since midsummer of last year, when the up-swing toward normal conditions was first perceptible. It is not reasonable to suppose that they will change rapidly either, and there is every reason to believe that to these constructive factors may be added still others, as Spring follows on the heels of Winter, and that some of the unsettling ones may be tempered by time into innocuousness, or, possibly, disappear altogether.

Basing the judgment of the future on what has taken place in the immediate past, it is safe to say that business in the United States has not yet reached the peak of its current up-swing, and that, while no orgy of speculative excitement is to be anticipated, still the expansion will continue until all of the now-apparent slack between demand and supply has been fully taken up.

The outstanding developments of last week were the passage of the Farm Credits bill, expected to bring relief to those agricultural districts which have not yet fully recovered, through the arrangement of easier financial accommodations for agricultural borrowers; the further advances in prices for most commodities; the hesitation of strictly investment securities in view of higher money rates, and splendid trade news from the manufacturing and industrial centres. The securities market, after almost a week of irregularity and hesitation, appears to have readjusted itself to the condition of higher money and to the advance in the Federal Reserve Bank's rediscount rate from 4 per cent. to 4½ per cent. Led by the copper shares, based on 17-cent copper; the sugar shares, based on the year's highest price for that commodity, and the can and food shares have again gone forward in impressive style. The body of the market, however, continues irregular, with this attribute particularly noticeable in the railroad shares, even of the first class. It has been a matter of considerable surprise that railroad securities of all sorts have thus far made no response to the extremely favorable statistics which come to hand from day to day, and which include earnings that are far ahead of those for the same periods last year and revenue traffic in the first two months of the year which has broken all records. Strictly investment securities, notably bonds and preferred shares, are naturally hesitant, being extremely sensitive to the firm demands for money which have developed within the fortnight and to the possibility of even higher market rates for accommodations of all sorts.

There is no hint, however, that credit conditions have become strained, even though the expansion that has taken place in business has increased loans and discounts at all of the Federal Re-



The Business Index Line, which turned upward in August after a continuous descent since the first of last year, and began to fall again in November, continues on the downward trend. No forecast is indicated, however, even though the average price of forty investment stocks dealt in on the New York Stock Exchange kept company with the index line and, for January shows a continuing slide down from the peak reached by the October average. Caution must be observed, nevertheless, not to anticipate a consequent depression of business.

Indeed, it is interesting to note that similar movements of the index line in the past have been followed by business developments which, if the same sequence were to be followed in the present instance, would result in two decided tops being made in the stock market, one in or about next April and the second around January, 1924, with the current business revival running into September or October of next year and commodity prices showing an increase through the same period.

It is important to emphasize, however, that no forecast is given at the moment, and the historical reference to the last paragraph is given only for its academic interest. It is possible that sequential movements of the past may recur in the present, but there is no independent reason to believe that they will beyond the fact that they have done so before.

Revised index numbers for the last few months are herewith presented. The significance of the numbers is unchanged, however, the alteration being practically only a mechanical one to make the numbers conform to a new base figure for interest rates. Students of the Business Index Line are aware that the index numbers are derived from computations of the percentage deviation from normal of the various elements entering into the composition of the line. The normals for the different factors change from time to time, of course, and calculations indicate that such a change recently occurred in interest rates. Since the change had been in effect for some months before it could be recognized it has been necessary to carry the alteration back into the past. The accuracy of the line is not affected, however. Here are the revised numbers since last April:

Month.	Index Number.	High.	Low.
April .....	196.4	105.1	98.5
May .....	182.2	105.7	101.8
June .....	174.4	106.1	100.7
July .....	162.3	108.0	103.8
August .....	163.8	111.2	106.7
September .....	173.3	114.6	108.3
October .....	174.7	116.4	109.1
November .....	157.5	113.5	106.4
December .....	134.0	110.9	107.2
January .....	115.5	110.8	107.5

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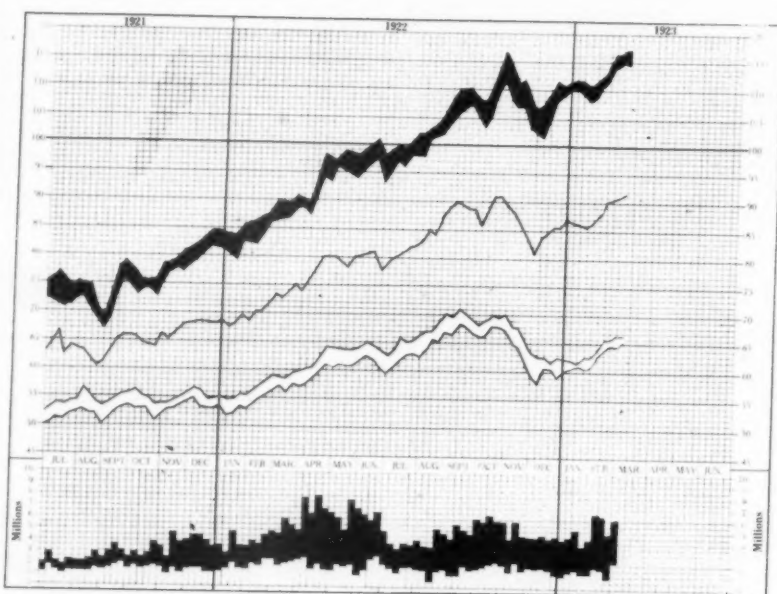
# Stocks and the Range of Stock Market Averages



**A**FTER a considerable period of irregularity, in which there was natural readjustment of stock market values, and in which many stocks which had been purchased on the way up were liquidated for profit-taking purposes, the market again appears to have settled down on an even keel, and the trend of prices once more is definitely upward. Trading in the early part of the week was on more or less of a narrow scale, but, as it became more evident that the market was on a sound foundation, and that the recent advance in the rediscount rate of the Federal Reserve Bank of New York was more to correct excessive borrowing by interior factors than for the purpose of restricting speculation, the market has tended to broaden out, and, at the latter part of the week, another succession of million-share days was encountered, and stocks, as a whole, went forward in impressive fashion.

The declines which attended the period of irregularity and profit taking amounted approximately to two points on the average, with considerably more than that in the volatile stocks. The manner in which the slack was taken up, however, at the end of the week leads to the conclusion that this adjustment of the technical position had run its course; that such profits as were particularly attractive had been taken here and there in the market, and that the stage once more has been set for a strong upward move. There is the same danger, however, in the wildly speculative issues at this time as was apparent at this time last week. This applies particularly to the industrial stocks which have soared into new high ground, and which have, in many cases, sold at new high levels for the last two or three years. It remains a question, of course, at just what point in their advance these industrial shares will have fully discounted the future—at least the future so far as 1923 is concerned. Most of them, at present prices, are selling high enough, in the judgment of many conservative people, for the present dividends that are being paid, and, of course, such additional enhancement as takes place in market value is brought about by one or two things—speculative enthusiasm, which is created for this or that share, or the possibility of greater earning power, with resultant increased dividends before the year is over.

One of the extremely disappointing features of the security markets, particularly when a long-range view of the market is taken, is that the railroad shares as a whole have been more or less unresponsive to current developments. The statistical position of the railroads has not been better in many years than at the present time. January reports, coming to hand from day to day, have been uniformly good. According to one compilation, based on the earnings of the first twenty-four railroad systems which reported for January, showing a net of about \$32,000,000, or \$14,000,000 more than January, 1922, the total net earnings for all the Class 1 roads would amount to something like \$60,000,000, a figure which would provide returns at the annual rate of 5 per cent. on tentative property valuation. This, of course, is far ahead of last year, and the basis for the belief that this ratio of increase will continue is to be found in the car loadings, which from week to week are at new high records for this season of the year in the history of railroads in the United States. It would be reasonable to suppose that under such conditions railroad shares would be buoyant, but this has not been the case, and, as a matter of fact, rather than gaining ground, some of the first-class



In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

## Shares Sold on the New York Stock Exchange

Week Ended March 3, 1923

	1923	1922	1921
Monday	1,054,860	1,158,911	424,425
Tuesday	886,180	800,908	589,800
Wednesday	1,055,288	890,521	491,020
Thursday	1,272,074	758,584	420,586
Friday	1,356,581	872,821	482,718
Saturday	751,675	440,370	146,200
Total for the week	6,376,658	4,922,115	2,554,749

railroad shares have slipped back perceptibly. Possibly some of this lack of speculative and investment interest in the railroad shares may be attributed to the manner in which the industrials have gone ahead and the possibility of quicker speculative profits in the industrial than in the railroad list, but, at the same time, the threat of additional legislation against the roads, already hampered by restrictions of an important character, is possibly the chief factor in militating against the popularity of this class of shares.

The outstanding development of the market week was the strength and activity of the copper shares, based primarily on the fact that the red metal has reached 17 cents, the highest price since 1920, and is in extremely active demand. This represents a gain of 2½ cents a pound since January, and the current demand for the metal virtually approaches that of wartimes, and possibly is the largest ever witnessed in times of peace. Predictions were made freely last week that copper would sell at 20 cents per pound before the end of the half year. Dealers are emphatic in the declaration that the demand for copper, which has become intense in the last few weeks, is not at all speculative. Germany has been a big customer and considerable metal is going to other

foreign countries, while the domestic demand, due in most part to the resumption of active building and plans for further increases in this line as Spring opens, have brought about more or less of a wild market in the metal, finding reflection, of course, in enhancement of the market value of shares based on this industry. Practically all of the stocks of prominent corporations recorded new high levels for the year last week. There were some increased dividends, too. Directors of the Utah Copper Company doubled the dividend rate from 50 cents to \$1 per share a quarter. The financial district is literally flooded with rumors of dividend resurrections by other corporations engaged in this industry.

In other directions, too, the market has tended to broaden out, with particular activity in the oil shares, those based on foodstuffs, public utilities, sugars, automobiles and automobile accessories, the woolen shares, the steels, the tobaccos and a long list of specialties. For most of this there is solid foundation. The steel shares, for instance, are benefited by trade conditions, which are better than at any other time in the last two years, with higher prices, too, than have been received for the products at any time since the armistice. The oil shares naturally bene-

fit by the facts that the seasonal demand is about to start and that most of the first-class corporations were able to purchase heavy reserve supplies in the period of liquidation, most of which have not yet been touched. These, in some cases, have almost doubled in value since their purchase. Automobile manufacturers are literally working day and night to keep up with the demand. An idea of the manner in which automobiles were sold in the last few months, a pace which has even been accelerated since the first of the year, may be gained from the sales statement of the General Motors Corporation, one of the largest factors in the trade. It manufactured and sold 456,763 motor vehicles of all sorts in 1922, and this compares with 214,799 cars in 1921, 393,075 in 1920, and 391,738 in 1919. The same story is true of practically every large corporation in the industry. New records are being established day by day.

It is hardly to be presumed that extravagances will be permitted in the market, even though stocks have not fully discounted the constructive developments of 1923. The fact that the call money rate provides an excellent brake, and the fact that it will be used ruthlessly should occasion present, leads to the conclusion that speculative activities are well in hand, and, no doubt, will be kept that way. Brokers' loans are at approximately the highest point of the year and now very closely approach the \$2,000,000,000 mark. But, on the other hand, the recent reaction had the effect of bringing into the market many prospective buyers, who had been looking for just such an opportunity to accumulate first-class stocks, and there appears to be very little doubt that a good many shares have been taken out of Wall Street in the last fortnight.

Most of the strictly investment securities trended moderately downward last week, a direct response to the higher rates for money of all sorts. Of course, the rate has not yet gone sufficiently high to give an idea as to just what is to happen in the immediate future in the money market, but it is considerably higher than, say, a month ago, and the first-class investment securities are particularly sensitive to it. One statistician stated that the average yield on ten high-grade industrial preferred stocks is today 5.9 per cent., as against a yield for the same stocks of 6.3 per cent. at the top of the 1919 bull market and a yield of 8.9 per cent. at the low prices of 1921, a bear year. Approximately the same thing is true in the bond list.

The common stocks, particularly the speculative common stocks, are hardly so responsive to the mild changes in the money rate. The stock speculator is not concerned with the cost of money so long as he can obtain plenty of it, and there is no sign on the horizon of finance at present that there will be any restrictions on the supply, at least within the next two or three months. It has been conclusively proved that even the demands attendant on Spring crops or Fall crops do not cause any considerable shifts of funds from the centres any more, at least to such extent as they did before the inauguration of the Federal Reserve System, and this seasonal drain has more or less disappeared.

Preliminary reports of January business by leading corporations of the country are commencing to filter in, and these figures fully bear out the predictions made that the first quarter of the year possibly will be very much better, so far as business is concerned, than the final quarter of 1922, and practically double that of the first quarter of 1921. The steadily advancing quotations, as reflected in the stock market from day to day, are to a very great extent a direct reflection of these improved conditions.



## Bonds—Trend of Bond Prices—Average of 40 Issues



WITH the press reports of developments in the Ruhr situation relegated, for the time being at least, to the inner sheets of the daily papers the bond market had an opportunity during the week just passed to react normally to those fundamentals which really control fluctuations in fixed interest bearing securities. As a result of higher current rates for long-term bank loans, and anticipation in some quarters of a period of slight inflation, of which the recent advance in the Federal Reserve rate is regarded as more or less of a warning, prices for the higher grade bonds generally declined. The same factors which cause these higher interest rates, namely, improved earnings and expansion of industry with the resultant increase in railroad traffic, naturally tend to advance the prices of convertible bonds and those more speculative issues whose interest payments may have been in some danger during periods of low production. There were several good examples of these reactions, particularly in the declines of high-grade legal rails, while the convertible industrials, especially obligations of sugar and copper producers, made substantial gains. The general tone of the market was quiet, though good buying was noticeable when certain of the unquestionably sound securities declined to a point which made their yield attractive. It was also evident that a large volume of investment funds was diverted from bonds to the better stocks.

New issues were about normal from the point of numbers, but there were no offerings of sufficient volume to bring the week's aggregate up to the usual figure. Dealers, therefore, had further time to dispose of the securities on their shelves, and the new offerings which were made were generally well received. Among the interesting flotations during the week were: \$10,000,000 Philadelphia Company 15-year 5½ per cent. convertible debentures, due 1938, at 92½ and interest to yield 6¼ per cent.; \$3,100,000 City of Jersey City, N. J., 4½s, due 1926, on a 4.20 per cent. basis; \$2,500,000 East Penn Electric Company first mortgage and refunding 6s, due 1953, at 97 and interest, to yield 6.20 per cent.; \$2,500,000 Chicago Joint Stock Land Bank 4½ per cent. farm loan bonds, at 102 and interest, yielding 4½ per cent. to optional maturity, 1932; \$450,000 Collin County, Texas, road district No. 4 5½ per cent. bonds, due serially 1924-1953, at prices to yield — per cent; \$369,000 Jefferson Parish, La., 5 per cent. school district bonds on a 4.70 per cent. basis; \$3,500,000 Illinois Coal Corporation first mortgage 20-year sinking fund, series "A" 7s, at 100 and interest; \$3,500,000 New York United Hotels, Inc., 7 per cent. 20-year debentures at 100 and interest. Several small issues aggregating \$2,000,000 of Joint Stock Land Bank 5 per cent. bonds, due 1952, optional 1932, at 103 and interest to yield 4½ per cent. to optional maturity; \$1,000,000 Central Iowa Joint Stock Land Bank 4½s, due 1952, at 100 and interest; \$100,000 Sioux City, Iowa, 4½s, due 1924-1933, on a 4.25 per cent. basis; \$132,000 Montgomery County, Ohio, 5½s, due 1928-1945, on a 4.45 per cent. basis; \$400,000 City of Nashville, Tenn., 5 per cent. serial bonds, due 1924-1953, at prices yielding 4.40 to 4.35 per cent.; \$300,000 Huntington, New York, Union Free School District 4½s, due 1925-1954, at prices yielding 4.15 to 4.10 per cent.; \$6,000,000 Lockwood, Greene & Co., Inc., 10-year 7 per cent. notes at 100 and interest; \$5,000,000 J. H. & C. K. Eagle, Inc., 15-year sinking fund 6½s, at 100

and interest; \$836,000 City of Indianapolis, Ind., 4½s, due 1925-1968, at prices to yield 4.25 to 4.15 per cent., according to maturity; \$10,000,000 Southern California Edison Company general and refunding mortgage 5½s, due 1944, at 97½ and interest, to yield 5.70 per cent.; \$7,000,000 Consolidated Power & Light Company first and refunding 20-year 6½s, at 99½ and interest; \$1,250,000 Basick Ameliste Corporation 7 per cent. collateral trust notes, due 1925-1933, at 100 and interest; \$1,000,000 Kansas City, Mo., 4½ per cent. school bonds, due 1943, at 104 and interest, to yield 4.20 per cent.; \$450,000 Pennsylvania Water & Power Company first mortgage sinking fund 5s, due 1940, at 98½ and interest, to yield 5.15 per cent.

The market for municipal bonds was quiet, with small evidence of investment demand. Many of the recent new issues have been marked down to a point where the yield is increased from 5 to 10 hundredths of 1 per cent., a substantial price change on the long-term bonds. Liberties also suffered declines of as much as half a point. Several explanations of this weakness have been set forth, all of which have undoubtedly had some weight. They include the recent advance in the rediscount rate, selling to meet impending income tax payments and probably the most important uncertainty as to the form the necessary new financing of the United States Treasury will take. At present prices it does not seem practicable to issue long-term 4½s, and 4½s would put the yield on municipals at present prices way out of line. On the other hand, there seems to be a widespread feeling that the British Government will be in the market for Liberties, in accordance with the terms of the debt funding contract, and it is assumed that this buying will support the various Government issues. Of course, the time of such purchases is unknown, but it seems certain that these bonds will not be available often at bargain prices. The issuance of a new series of joint stock land bank bonds bearing a 4½ per cent. coupon in place of the 5 per cent., to which we have become accustomed, is evidence of the growing popularity of those totally tax-exempt securities. There are at least seventy of the joint stock land banks at present actively engaged in making farm loans, and their universal success is regarded as complete vindication of the Government policy in extending credit to farmers by this means.

Railroad bonds, as mentioned before, were subject to the effects of conflicting forces, so that those of unquestioned merit were inclined to lose ground, while the junior securities and those in the

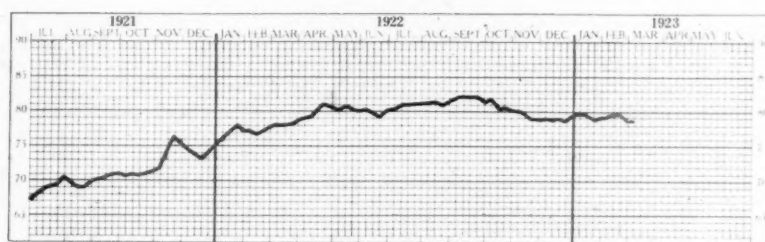
speculative class were generally strong and in some cases registered substantial gains. The week saw the publication of earnings statements for the month of January for most of the larger systems, and with few exceptions these reports were very encouraging. The Baltimore & Ohio probably made the largest gain, showing net income of \$3,609,494 in January, 1923, while in 1922 the net was about half that figure. The Illinois Central reported a gain in net of over \$1,000,000. Southern Pacific did the same. Great Northern increased \$1,176,352 and Reading increased \$1,880,258. Lehigh Valley was one of the few roads to report a decrease. That road showed an increase in its deficit for the month of \$1,279,514, and its failure to make a better showing was said to be largely due to prolonged effects of the strike. Lehigh Valley-4s lost about ¾ to 79½. Chicago, Milwaukee & St. Paul refunding 4½s, gained ½ to 62¾. Seaboard Air Line adjustment 5s gained ½ to 28¾, the refunding 4s rose a point to 45 and the 6s advanced ¾ to 65¾. Ann Arbor 4s advanced ¾ to 65. Atchison, Topeka & Santa Fe general mortgage 4s lost ¾ to 87¾. Baltimore & Ohio convertible 4½s, gained ¾ to 80¾, while the refunding 5s lost a fraction to 82¾. New York Central refunding and improvement 5s lost a point to 95½. Union Pacific first 4s fell ½ to 92. Southern Railway 4s lost ½ to 67½, while the 6½s, secured by the identical mortgage, gained a fraction to 102. Erie and New Haven issues displayed a tendency to sag. The latter road is still having some trouble with striking shopmen, and its report for January was rather disappointing.

The market for public utility bonds was quiet, but they also reflected tighter money rates. Bonds of this class are rarely held for any purpose other than straight investment, and for that reason they are not so active, nor do they react so readily to current market factors, but practically the entire list registered fractional declines. American Telephone and Telegraph 6s, because of their convertible feature, jumped 1½ points, to 117, but the collateral 5s lost a fraction to 98½. Brooklyn Edison 6s fell 1½, to 103. Brooklyn Union Gas 6s dropped a point to 104. Pacific Gas and Electric 5s lost ¾, to 91½. New England Telephone and Telegraph 5s declined a fraction to 98¾. The Brooklyn Rapid Transit reorganization plan is still attracting a good deal of attention and numerous trades in the new 6 per cent. bonds on a "when issued" basis at prices ranging from 76

to 79 are reported. The B. R. T. 7s lost a point to 93. Market Street Railway 5s were off about a point early in the week, but a large volume of trading and a substantial advance in the stock of the United Railways Investment Company, which controls the Market Street property, drew attention to this issue, and they regained their loss, closing unchanged at 92. United Railways 5s of 1926 jumped 4½, to 96. Interborough Rapid Transit 5s lost ¾, to 70¾. Third Avenue adjustment 5s dropped 2, to 60¾. Announcement by the Duquesne Light Company of its decision to retire its outstanding 7 per cent. preferred stock on May 1 was reflected in an advance of a point in that company's 7½ per cent. bonds to 108¾. Those bonds are convertible, par for par, into 8 per cent. B preferred stock, which is junior to the 7 per cent. issue. Retirement of the latter therefore improves the possibilities for enhancement in the B stock, and, consequently, in the 7½ per cent. bonds. New York Edison 6½s fell ¾, to 109¾. Public Service of New Jersey 5s lost a fraction to 85¾.

Obligations of industrial corporations exhibited widely divergent tendencies, reflecting heavy increases in earnings and large gains in the prices of the stocks in some instances, while others reacted in sympathy with the general trend of prices. Bonds of the large copper producers were probably the most consistent in their gains, with Cerro de Pasco convertible 8s at 148¾, up 8 points for the week, in the van. Chile Copper 7s, also convertible, jumped 3 points to 121, while the 6s gained only a fraction, to 103. Anaconda convertible 7s rose ½, to 104¾, but the new 6s lost ¾, to 97¾. Kennecott Copper 7s advanced ¾, to 104¾, when Utah Copper, its subsidiary, doubled its dividend rate. The Armour & Co.-Morris & Co. merger plans are being carried forward in spite of action on the part of the Secretary of Agriculture to prevent it on the grounds of violation of the anti-trust laws. Notices were published on Friday that Armour & Co. ten-year 7s would be redeemed at 105 on April 26, and that the serial 6s would be called on June 15. The new issue of Armour & Co. of Delaware 5½s was unchanged, but the 4½s of the parent company lost ½, to 86¾. Sugar bonds followed the example of the coppers. Cuba Cane 8s gained ¾, to 95¾, and the 7s advanced a point, to 92¾. American Sugar Refining 6s gained ½, to 103. Warner 7s lost a fraction, to 105. Central Foundry 6s jumped 4 points, to 99, in light trading. United States Rubber 5s lost ½, to 87½. United Drug 8s jumped 2 points, to 112¾, on the strength of a decidedly improved statement of earnings for the last year. Notice was given that \$2,293,000 United States Steel 5s had been drawn for the sinking fund at 110. The numbers called have not as yet been published.

Foreign bonds were generally firm, and in some special instances good gains were registered. Among the latter the most noteworthy were Anton Jurgens 6s, which jumped 3½, to 84. Czechoslovakia 8s gained 2 points, to 89¾. Rio Grande do Sul 8s rose 1½, to 98. French 7½s and 8s were steady at 93½ and 96½, respectively, but Belgium 7½s and 8s each fell fractions. Brazil 7½s lost about a point, to 102½.



## Par Value Sold on the New York Stock Exchange

Week Ended March 3, 1923

	1923	1922	1921
Monday	\$11,334,609	\$22,572,200	\$10,634,700
Tuesday	11,955,450	18,753,900	9,001,600
Wednesday	14,766,050	21,278,550	10,950,600
Thursday	10,079,500	19,998,000	8,394,100
Friday	12,493,300	18,431,350	8,454,500
Saturday	6,999,400	9,353,000	5,097,000
Total for the week	\$67,628,000	\$110,387,000	\$52,532,500

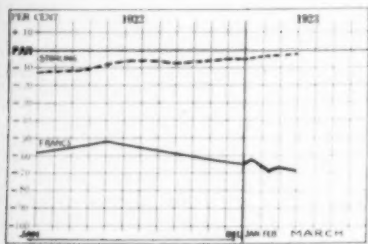
With a Business Man's Luncheon





## Foreign Exchange:

Week's Range			
	High	Low	Closing
Pound Sterling.	\$4.71½	\$4.69½	\$4.70½
Francs .....	6.17½c	6.05c	6.11c



The Range of Discount on Sterling and Francs.

LAST week's range in the foreign exchanges was the narrowest of the year, and it marked, no doubt, a stage of inaction and hesitation, pending the settlement of foreign problems, coupled with the fact that commercial transactions are at a particularly low ebb. There were some quick rises in sterling and in francs last week, and sterling, as a matter of fact, sold on one day of the week up to \$4.71½, within 1 cent of the year's highest point, and francs sold at 6.17½ cents, but these gains were not maintained, and, at the end of the week, after swinging in a moderately wide arc, the exchanges found themselves at just about the point where the week had started.

There has developed no particular incentive to buy foreign exchange, and, by the same token, there has been no particular incentive to sell it, and it may be said that the market has slipped into a rut of inactivity in which the speculative sales are more or less of a balance wheel to offset the ordinary commercial inquiry. Possibly the market was due for just such a breathing spell, for the advance in sterling has been more or less of a steady one since the first of the year, and, possibly, at \$4.72 the immediate beneficial effects of the settlement of the debt problem between the United States and England were fully discounted. Possibly the present irregularity in sterling is due to some extent to the belief that the British Government is selling sterling drafts to establish New York credits against the Spring payments to our Treasury. This, in effect, would amount to the purchase of gold for interest payments in America, and, since England has two forthcoming payments of considerable importance, one at the end of April and one at the end of May, it is entirely logical to believe that she has been strengthening her balances here by the sale of sterling, on the one hand, and, on the other hand, by the purchase of dollars with the proceeds.

The other exchanges, to more or less extent, have followed very closely the lead of sterling and francs, and, too, have fluctuated between narrow and uninteresting points. There were some mildly interesting movements in such exchanges as that of Denmark, which experienced a sudden sinking spell at the close of the week, due, possibly, to some exterior financing being arranged by that Government, which has called for the sale of Danish exchange abroad.

The silver markets of the Far East were particularly strong last week and found reflection in the exchanges through the moderate strength in Shanghai and Mexican dollars, but, taken as a whole, the week's fluctuations were of minor importance and character, and not of a sort to attract unusual financial attention.

It is rather peculiar just the extent to which the Franco-German difficulties have sunk out of sight so far as the world's news is concerned. It has developed into nothing more nor less than a long drawn-out economic deadlock, in which the immediate results are not alarming and in which it is quite evi-

dent that France desires to "go it alone" in her endeavor to collect reparations obligations from Germany. There was some talk of reduced industrial operations in Germany, due to lack of fuel and raw materials, but, despite these reports, it is quite evident that Germany is going ahead in many lines just about as she did before France occupied the Ruhr Valley and that, thus far, at least, no important results have been brought about as a consequence of France's policy of occupation. No doubt there is much more going on beneath the surface of international politics than is written in the cables. It appears to be quite certain that pressure from many sources is being exerted on both French and German leaders to bring about a compromise over the reparations problem and the withdrawal of French troops. It might be suggested that such a development is more likely to come from the co-operation of business interests than from diplomatic overtures by politicians. The pinch of inadequate fuel supplies and supplies of raw materials for the industries owned by the capitalists clique of Germany already has been severely felt. Word came last week that some of the furnaces in Germany were obliged to suspend for lack of raw material and that the German steel makers in particular are literally scouring the world for supplies of coal and ore. Hugo Stinnes stated that no compromise is wanted by Germany in the present situation, but there is evidence in many quarters that, despite this announced attitude for public consumption, beneath the surface there is a desire for such a compromise as would bring about the withdrawal of French troops from the rich German industrial district. But, under the circumstances, the occupation could last for several months without any considerable effect either in England or on this side of the Atlantic, and, as long as conditions continue as they are and the world feels but slight effect from the quarrel which has become an individual one between France and Germany, there is a growing disposition to let these two countries settle their own differences as best they may.

The outstanding event in international relations last week was the signing by the President of the Smoot-Burton bill, in which Congress approved the plan by which Great Britain will pay her \$4,600,000,000 war debt to the United States within the next sixty-two years. The settlement was so certain, the President having long since signified his intention of signing this bill, that the foreign exchange markets scarcely fluttered when announcement was made that the bill had become a law, and it was quite evident that the development, or at least its benefits for the immediate future, had been fully discounted.

England, France, Germany and Holland were only moderate buyers of our commodities in the open market last week. Some forward contracts were taken, but, in the main, the shipments going forward from day to day are considerably below normal. This possibly is due, so far as cotton is concerned, at least, to the high price of the staple and to the hesitation exhibited by foreign spinners in paying 30 cents or so for it. The development of the week, which possibly will come into more and more prominence as its details are worked out and put into operation, is the extensive chartering of British vessels to transport American coal to Germany. Of course, such a development has the effect of stimulating both the shipping industry and, possibly, of further tightening the lines in the coal situation on this side because, according to rumors in the trade, if plans now under way are carried through, the movement will be a very sizable one, calculated to offset, as far as possible, the loss of coal supplies experienced by Germany when the noose was tightened around the Valley of the Ruhr.

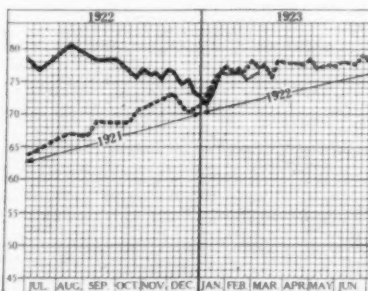
German marks continue to be poured out by Teutonic printing presses without let or hindrance, but despite this fact the mark is steady in all markets of the world and now is quoted around .0044 cent, and has fluctuated only within infinitesimal fractions of this point for the last ten days. There is no doubt now that Germany has been engaged in rebuilding her balances in the United States and has been a very liberal seller of marks since they touched the recent high of .0057 cent. In fact, some of the international bankers here characterize the deposits of the German Government in New York as "enormous."

Summed up, it may be said that the exchanges, although more or less colorless and uninteresting last week, have very well held the price levels reached at the culmination of the upturn about a fortnight ago, and that they may be considered to be marking time, awaiting new factors of international importance to start them on a new tack. The opening of Spring, with its possible attendant activities in business and commercial lines in all countries, will probably have considerable effect on the foreign exchange markets. Each year the American dollar is coming to be more and more the medium of world currency, and its accumulation naturally calls for the sale of the currency of the country whose balances are being strengthened. This may bring about a considerable period of just such irregularity as we are now experiencing, but it would be offset to a very considerable extent should business in other countries improve in any such measure as it has in our own. Some very real efforts are to be noted in many European countries toward currency contraction and budget balancing. In many of them, of course, the goal is not yet in sight and possibly will not be reached for a considerable span of years, but, on the other hand, it is worthy of note that efforts to this end are being undertaken. One now hears very little of debt cancellations and, since Eng'nd has agreed to pay her obligations to the United States fully, it is within the range of possibility that very little more will be heard of them and that, while immediate payment is not to be anticipated from any other country, it is very likely that national pride and honor will prompt the undertaking of negotiations by other countries, which possibly in the end will lead to the formulation of plans for future settlements. Finland and Czechoslovakia, according to Saturday's cables, are already taking steps to this end.

## Money:

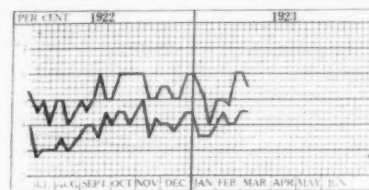
Week's Price Range			
	Call Loans	Time Loans 60-90 Days	
Last Week .....	5½@4½	5¼@5	
Previous Week .....	6 @4½	5¼@4½	
Year to date .....	6 @3½	5¼@4½	
Same week, 1922 .....	5½@4	5 @4½	
Same week, 1921 .....	7 @6	7 @6½	

## THE POTENTIAL SUPPLY

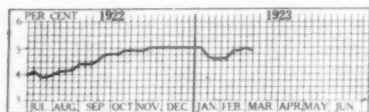


Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.

THE money market last week was characterized by gradually and moderately stiffening rates in a readjustment of conditions to meet the increased rediscount rate of the Federal Reserve Bank, and in a particularly nervous call



Range of the Call Loan Rate.



Range of the Time Loan Rate.

money market, in which the call rate fluctuated rather wildly, but which reflected merely the readjustments incident to rather heavy recalling of interior funds and their replacement in the call money market by banks with funds derived to a large extent from the sale of very large blocks of Liberty bonds. Although the rates are higher, and some readjustments were necessary, there is little occasion to believe the money situation to be anything but a comfortable one, and to strengthen the belief that there is ample credit without any strain at all for any reasonable developments of business transactions. More recent developments have confirmed the conclusion that the primary motive back of the advance in the rediscount rate at the Federal Reserve Bank of New York was to end disproportionately heavy calls on the New York institution by interior borrowers. The actual figures of the bank statement show that between Jan. 10 and Feb. 14, when rediscounts are usually being reduced, and when they were, in fact, stationary outside of the New York district, they were increased here by \$126,000,000, but in the fortnight since Feb. 14 they have been reduced by \$64,000,000. The statement of the New York bank last week exhibited the highest ratio of the year, now standing at 80.6 per cent., as compared with 79 per cent. the previous week. It was in the statement of the total of all the banks, however, that the advance in the ratio of total reserves to deposits and Federal Reserve liabilities combined received most attention. It now stands at 76.2 per cent., and reached this figure through further note liquidation of about \$32,000,000 of discounted bills.

The gold stock is now just about stationary, and such fluctuations as occur are due in most instances to the shifting of balances through the Gold Settlement Fund from one district to another.

Another indicator of the money situation is the percentage of loans to deposits of New York Clearing House banks. This percentage got down to about 103 when money was most plentiful last Summer. A percentage of 109 to 110 may be considered fairly normal. At present the figure is 108 per cent. Should the percentage rise to 115 or more, danger possibly would be indicated.

The tremendous gold stock now held by this country forms a potential basis for a very great expansion without danger, and, possibly, before business has got into full swing in the Spring some further expansion will be necessary; but it is quite evident that there is no danger in the situation as long as the Federal Reserve ratios remain at their present high levels. There probably would be no occasion for apprehension in the situation even were these ratios 10 per cent. lower. The fixing of the official bank rate is more less of a mechanical effort, and there is no particular occasion for alarm in the advance of the discount rate from 4 to 4½ per cent. Such advances can be anticipated by observing the tendency in interest rates in the open market. The open market rate for prime commercial paper has been advancing steadily since last September, and since it is the policy to advance the official bank rate whenever the open market



rate is  $\frac{1}{2}$  of 1 per cent. above the official bank rate it now appears that this increase was the logical one. Last month the market rate got as high as 4 per cent., while the official rate was only 4 per cent. It is natural to presume that the  $\frac{1}{2}$  per cent. figure will remain until the market rate reaches 5 per cent. or above.

One of the reflections of the increased rate was the adoption of a higher schedule by the New York Clearing House Association of rates to be paid by member banks to depositors of all sorts. Commercial demand deposits now draw  $2\frac{1}{2}$  per cent., time deposits 3 per cent., and regular bank deposits  $2\frac{1}{2}$  per cent. The rate for the savings banks has been raised from  $2\frac{1}{4}$  to 3 per cent. This applies, of course, to balances of \$10,000 or over.

One of the logical sequences of the flow of gold from one country to another is that adverse exchanges bring it directly back. This has been evidenced by the return to this country of practically all of the gold, amounting to about \$18,000,000, which Canada took from us in the late Fall of the year. In October of 1922 Canada's exchange rate commanded a premium of sufficient importance, as expressed in American dollars, to make profitable the shipment of gold to that country. This was due, in large measure, to heavy wheat shipments and to the fact that Canada had arranged some very large Provincial and Governmental loans in this country. But since the first of the year, and more particularly during February, the Canadian rate has worked downward, and as a consequence practically all of the gold which she took just before the turn of the year has seeped back to this country.

## Grain:

Week's Price Range

	WHEAT.		CORN.		CORN.	
	High	Low	High	Low	High	Low
May	\$1.99%	1.16%	.75%	.72%	.45%	.43%
July	1.16%	1.13%	.77%	.73%	.45%	.43%
Sept	1.14%	1.11%	.77%	.74%	.44%	.42%

ALTHOUGH the market for grain was moderately strong several days last week, it is quite evident that such important commodities as wheat, corn and rye are not by any means keeping pace with the persistently advancing tendency of general commodity prices, and, as a matter of fact, grain prices of all sorts, considered in their relation to prices of other commodities, are far behind. This may be due largely to the slack export demand and to the facts that the carry-over of wheat from last year was a particularly large one and that the world's available supply is now some 30,000,000 bushels in excess of last year. The visible supply is upward of 200,000,000 bushels. There is a wide difference of opinion as to just why Europe is not taking more American wheat this year. The Argentine is exporting at the rate of 4,000,000 bushels a week, and this will carry its clearances into July. Europe is taking at the rate of 12,000,000 bushels a week, which may be construed to mean that from now until July this country and Canada may be called upon for but 150,000,000 bushels, which would leave a sizable carry-over. These, however, are statistics, and the wheat market has developed a tendency in the last few years to follow the course of general business in this country and the commodity price trend, eliminating to a large extent other factors.

Weather conditions in the belt last week were considerably better than in the previous week. Possibly it will be a month or so before any satisfactory estimate can be made of the amount of wheat killed by the Winter, the total abandoned acreage or the growing outlook; nevertheless, the trade is disposed

to take seriously reports from the Southwest of an unsatisfactory crop situation. The weekly report of the Weather Bureau and the Department of Agriculture said that the temperature conditions were much more favorable last week, especially in the central and north-western regions, although wheat was somewhat damaged in parts of Ohio by the recent freeze. The late sown grain was injured considerably in Kentucky, but the early seeded wheat continues in good condition. The recent cold wave apparently did little damage in the transmississippi States. From some sections there come reports that a general rainfall will be necessary this Spring to give the Winter wheat area a reasonable start.

Liquidation recently in corn has been remarkably heavy, but the market has been taking it very well, despite the fact that the present price level for this grain is no higher than it was in December. With a relatively light demand and a fairly good movement, some corn dealers are inclined to predict an accumulation at primary markets during the next six weeks, although it is hardly probable that the total will get as large as it did last year, when Chicago, Minneapolis and Duluth had approximately 20,000,000 bushels at the opening of navigation. This year Northwestern markets have practically no stock, while Chicago has about as much as it had a year ago. If an export demand develops in the near future, it must be filled by sales from Chicago and the interior.

The attitude of the farmers on corn as well as wheat is worthy of note. They appear determined to get higher prices for these commodities, and there probably has not been a time in the last two or three years when there has been so much resistance to liquidation of farm supplies. Another factor of importance in the grain markets of the week was the adoption of the Farm Credits bill, and, in the latter part of the week, this was possibly the controlling factor. No doubt, if present plans for the bill go through, it will be a factor of very great importance in the grain markets of the future and will probably have a considerable effect on the persistence with which grain comes to market, not particularly this year, but in the years to come.

There is a good deal of congestion of grain in the Eastern ports, according to statistics which have been gathered by the exchanges. Figures on grain stored in elevators in the Port of New York show that there are 7,136,065 bushels here, as compared with 5,760,972 bushels for the same period in 1922, and 4,781,882 bushels in 1921. The increase over last year is roughly 28 per cent., and over 1921 is 34 per cent. There is this difference, however, between the 4,000,000 and 5,000,000 bushels in 1921 and 1922, and the grain centered here now. At that time it was moving, while the grain at this port is practically at a standstill. The grain movement toward Europe is very slow, due in large measure to the inability of buyers abroad to pay for grains they need, and many people who have given the problem close study do not anticipate any great change in this situation in the next two or three months, and express the belief that Europe will again become a good customer for our grains only in the measure that her economic rehabilitation is carried forward.

The gap between the farmer's dollar and its purchasing power, which must be traced back to very large extent to the price of grain, is one of the few remaining problems of disturbance in our business and economic situation. The Department of Agriculture estimates that the purchasing power of the farmer's dollar is at present equivalent to about two-thirds of the 1913 value, yet there is great inequality between price conditions of what he gets and what he must buy. It has been estimated that the cotton grower's dollar is today worth \$1.30, or 30 per cent. more than in 1913;

that is, it will bring him this much in goods and services. Similarly the wool grower's dollar has been estimated to be worth \$1.43, the lumber producer's \$1.46, the tobacco grower's dollar \$1.05, the mutton producer's dollar \$1.10, the poultry producer's dollar \$1.15, and the dairy farmer's dollar about 93 cents, but other agriculturists, and this includes that great army of producers of wheat, corn, oats, hogs and cattle, have a considerably smaller purchasing power today than in 1913, and, in the main, the reason for this is the exhausted condition of Europe financially. It can never again be said that, even though 3,000 miles away, the state of affairs in Europe, financially and otherwise, does not directly affect a very large and important class engaged in producing commodities which under normal circumstances would go to these consumers abroad.

## Cotton:

	High	Low	Closing	Net Change
March	30.73	28.45	30.68	+1.04
May	30.84	29.47	30.84	+1.23
July	30.05	28.67	29.83	+ .99
October	26.82	25.49	26.31	+ .93
December	26.35	25.05	26.35	+ .91

THE undisputed fact that cotton consumption is outrunning production and the fact that foreign and domestic spinners have exhibited increased anxiety about their supplies of raw material, caused something of a stampede in the cotton market last week and the 30-cent figure, at which prices have been pointing for several weeks, was reached and crossed. Speculation in cotton, as well as the actual buying for non-speculative purposes, appears to be on the increase, as the price mounts higher and higher, but this, possibly, will only tend to make the market more jumpy and erratic. Even the most rampant bull on cotton will jump at the chance to take his profits or cut his losses on the first development of such importance to the trade as to swing quotations widely either way.

Just how much further cotton can go and remain within the bounds of reason is problematical. Many dealers now are forecasting 35 to 40 cent cotton, and one of them has gone so far as to prophesy 50-cent cotton before the new crop comes to hand. In consideration of the rather alarming statistical position, and the rapidity with which the available supplies are being reduced and going into consumption, the fact must always be borne in mind that the new cotton crop is still half a year ahead and that the world must live for this period on the cotton it now has. There is no other supply.

Cotton statistics did not change to any considerable extent last week, but, possibly, the excitement attendant upon the crossing of the 30-cent goal served to draw the attention of the trade more sharply to them. It did, in fact, attract new foreign buying, and both England and Japan have been in the cotton market the last week for considerable shipments. The last fortnight, however, the general visible supply of the staple in the world has been reduced by 286,800 bales. The general visible supply, that is, including all kinds and grades, at present is only 4,750,200 bales or about 1,500,000 less than one year ago and 2,100,000 less than at this time in 1921. The visible supply of American cotton in the world is now 2,873,190 bales, or 1,200,000 less than a year ago, and 1,850,000 less than in 1921.

Side by side with these figures must be considered the consumption record, the chief factor in the price advance. Cotton manufacturing in the United States in January showed greater activity than at any other time in the history of the industry. The number of spindles active in the month passed the 35,000,000 mark for the first time

on record, totaling 35,240,853, as compared with 34,968,440 in December and 34,457,509 in January, 1922. Consumption in January, 1923, amounted to 610,375 bales, a total exceeded only twice before—in March, 1916, and in May, 1917.

For the first half of the cotton year, that is, from Aug. 1 to Feb. 1, the United States consumed 3,272,597 bales of cotton and exported 3,584,270 bales, a total of 6,856,867. On Aug. 1, 1922, there were 2,900,000 bales of cotton in this country. The crop's out-turn last year was 9,964,000 bales, making a total supply of 12,864,000 bales. Technically, at the present rate of consumption, the supply will be exhausted before the new crop is ready.

These figures, considered as a whole, form the basis for one of the most remarkable conditions which has developed in this country since the war boom put cotton above 40 cents. The mills, to a very large extent, are sold out through the half-year and many of them have withdrawn completely from the market, being unable to book any more business. But, on the other hand, although they have the bookings for finished or semi-finished cloth, not all of them are fully covered, as far as their raw materials are concerned, and it has been estimated that from 10,000 to 50,000 bales have been taken out of the market for actual consumption each day of the last fortnight. The export figures still exhibit a considerable decline over those at this time last year, but, on the other hand, there is every reason to believe that Europe will be just as large a consumer of cotton this year as last, and it is the view of the trade that this slack will be taken up by buying for the account of British spinners in the month of March. One of the factors in the demand is the prosperity of India, where printcloth is very heavily used and, according to reports in the trade here, some very large orders recently have been booked from that source.

One of the interesting bits of history in the cotton trade of the week was the report of the Federal Trade Commission on cotton prices, in which the advance and decline of cotton before and after the post-war price recession, was exhaustively studied. One of the most interesting features of this report was the examination made of trading in cotton futures, and since this to a very large extent marks the speculation in the trade, although all of it is by no means speculation, has emphasized the tremendous interest that has been recently awakened in the staple. The commission reported that the volume of cotton futures trading in the last four or five years ranged from about 104,000,000 bales in 1920-21 to about 124,000,000 in 1921-22. Roughly stated, the report said the volume in 1918-19 was nine times the size of the crop; in 1919-20 nearly eleven times, in 1920-21 a little less than eight times, and in 1921-22 more than fifteen and one-half times the size of the crop.

At the moment two factors of importance are engaging the attention of the trade. One of them is the amount of acreage which will be planted to cotton this season; the other, the extent to which the boll weevil has been able to weather the last two or three months. Preliminary reports received in the trade from the South indicate that the acreage to be planted to cotton will be considerably increased, and from present indications the new crop will total 13,000,000 or 14,000,000 bales. Of course this is purely guesswork, because even after the actual acreage to be planted to cotton is known, there are still so many factors entering into the proposition before the staple is actually in the compress that forecasts can be but rough guesses. It is the opinion of the United States Agricultural Department, however, that the boll weevil has been apparently eliminated from the large infested areas of Louisiana and Central and Eastern Texas, where intensive control methods have been adopted and enforced.



## Iron and Steel:

The Situation to Date

End of December,  
1922.

United States Steel orders, tons. 6,910,776  
Daily pig iron production, tons. 104,181  
Daily iron production, tons. 3,229,604  
Pig iron, Bessemer, at Pitts., ton. \$29.52

**C**ONTINUED advances in the cost of basic iron and steel products, due to the tremendous influx of orders which plainly exhibit the anxiety of buyers, have featured the iron and steel markets this week, and there is no deviation from the firm upward trend either of prices or ratio of operation, which has been noticeable since the turn of the year. Makers now forecast that, with the opening of Spring, permitting outdoor work in construction, there will possibly be a larger accumulation of orders at the end of March than there was at the end of February. As in previous recent weeks, makers are very hesitant about taking new business, and, as a matter of fact, a conservative policy dominates the trade. In many cases new orders are not taken because of the fact that present mill capacity is well sold up and because of some recent obstacles which have developed in the path of uninterrupted and capacity production. One of these, and possibly the most serious of them, is the inability of manufacturers to get sufficient freight cars to ship raw materials to the plant and the finished product away from it. The congestion has been heightened by embargoes against this sort of traffic in three or four important centres. The labor situation, too, is becoming increasingly alarming to many of the manufacturers, who have lost rather than gained help in the last two or three weeks.

The ratio of capacity of operations of plants in all parts of the country has not materially changed in the last ten days and is not expected to change very much within the next month, because of the very fact that the steel mills of the country are turning out just about all of the material they can handle under present conditions. The United States Steel Corporation plants are working at something in excess of 91 per cent. of capacity, while those of the independents are at approximately 87 per cent., and operations have so far improved that the whole industry is nearer 90 than 85 per cent. of capacity. The Carnegie Steel Company is operating at 90 per cent. of its ingot capacity, and sheet mill activities in the Mahoning Valley are the highest in four months.

There is considerable talk in the trade about another horizontal advance in wages, but as yet it has only been discussed and no formal announcements have been made about it. It would not prove a surprise, however, should such advances be made within the next week or ten days, particularly because of the press of outside inducements for such employees as the mills now have. This is expected to increase with the re-opening of mild weather and the resumption of other lines in which the need for workers will be great.

Last week was one of steadily advancing prices. Pig iron is in active demand at the new price level, which is approximately \$30. This compares with approximately \$26 at the end of January, and a year ago of approximately \$18. The Steel Corporation has marked up sheets from \$3 to \$6; the American Tin Plate Company has raised tin plate to \$4.85 a base box, up \$4 a ton, and some independents are now asking \$5 a box. Sheets are commonly quoted at 2.75 cents, Pittsburgh, for blue annealed, 3.60 cents to 3.75 cents for black, and 4.70 to 4.75 cents for galvanized. The week's latest rise was an advance of \$7 per ton in automobile steel by all of the independent manufacturers.

In this connection, a composite price compiled by one of the authorities of the trade is of particular interest. This com-

posite, which takes account of fourteen leading iron and steel products, now stands at \$43.81, compared with \$42.57 last week and of \$42.24 the preceding week. It compares with \$32.86 for February, 1922, and \$23.52 for February of 1914. Structural awards have been particularly large within the last few days and it was estimated that last week's total was approximately 31,000 tons. The demand for oil tank work is large and railroad buying is commencing to show new signs of life, although actual orders placed for cars were small. The new inquiries for cars involve approximately 10,000. These include 5,000 cars for the Southern Pacific, 1,000 bodies for the St. Louis & San Francisco, 1,600 underframes for the Southern Pacific, 200 underframes for the Fruit Growers' Express and 150 passenger cars for the Southern Pacific Railroad Company. In addition, there is a moderately heavy demand for railroad repair materials of all sorts, including rails, bolts, &c. The demand for building materials also is particularly strong at the moment. Some of the largest nail dealers report their books filled up for the next two or three months, with demand especially active. From present indications, the building boom will be taken up this Spring just where it left off when Winter set in, although this year, from present indications, the heaviest building will run to offices, hotels and similar structures, rather than to residences, as was the case last year.

It goes without saying that the economic deadlock between France and Germany has much to do with the revival of the iron and steel market here. Foreign products always have been a shadow back of our price schedules, and there is no doubt that in many cases foreign competition has prevented advances which otherwise would have been in the price schedule. But so far as this particular industry is concerned the threat of foreign competition is not an alarming one, because it is quite well known in the trade that sufficient iron and steel have not been produced abroad more than to fill their own requirements. In fact, it was reported in the last two weeks that the producers of this country report a more insistent export demand than at any time since the occupation of the Ruhr. Production figures of iron and steel which have been received from Europe exhibit a steadily decreasing tendency. According to information received by one trade journal, twelve additional French and German blast furnaces are out, and the lowest ebb in this situation is expected to be reached in the early Spring.

The lowered ratio of operations abroad has also brought stiffened price schedules, and there have been advances all along the line, with particular firmness displayed by Scotch forged iron and by Scotch steel ship plates. The problem of just how much speculative interest enters into the present iron and steel situation in the United States is one which has attracted and still continues to attract a great deal of attention. It must be admitted that the industry is passing through one of the most prosperous periods in its entire history. At present prices, even without the premiums which many of the independent dealers are receiving, there is very good profit to be made, but most of the leaders of the industry are not disposed to believe that speculation has had any considerable effect. They are willing to show on their books orders for substantial amounts of all sorts of materials received from first-class firms, who are anxiously pressing for deliveries, and who certainly do not intend to use the materials they will receive on these orders for speculative purposes. Rather, in some quarters, the present upturn is attributed to the fact that there is a very large manufacturing deficit to be made up, in view of the fact that the country, ever since the United States entered the war, has been on a more or less hand-to-mouth basis, so far as actual steel deliveries were concerned.

The best judgment in the trade is that users of iron have orders ahead for their finished material, and that they are buying now to cover actual and real needs, not simply to cover something they hope to secure later. The well-filled order books exhibited by most of the corporations are the best answer to the cries of inflation and speculation, and at least form a solid basis for continued prosperity well through the turn of the half year.

One of the peculiarities of the present situation is that the effects of the coal strike are still being felt in certain sections of the iron and steel trade. This is not particularly because of scarcity in the normal supply but because of the fact that during the coal strike, and during the recent shortage of coal for heating purposes in the cities, a great deal of coke has been used, and to some extent users of coke for industrial purposes have had a hard time to keep supplied. Although there has been some shading of prices in the coke market, the majority of the operators stand firm for \$7 a ton, and in view of the fact that inquiry has suddenly arisen from various quarters some are even quoting \$7.25 on second-quarter deliveries.

Guesses are already being made about the ingot production for February and March. January's rate was about 43,500,000 tons, while February, although a shorter month, possibly will reach that total, and some guesses for March run well above the 45,000,000-ton figure.

It is hardly to be supposed, of course, that the present rate of inquiry for steel and iron products will continue indefinitely. The dealers and makers themselves, as a matter of fact, would much rather have it spread smoothly and evenly over the twelve months of the year. The buying has been of such sustained character from all classes of the trade, with inquiries for new materials coming in day by day in such increasing volume, that most of them express the belief that the iron and steel mills of the country will have about all they can do at least for the first six months of 1923.

## Textiles:

Spot Printcloths	Week's Price Range	
	Open	Close
39-inch 68-72s .....	12 $\frac{1}{2}$ c	*12 $\frac{3}{4}$ c
38 $\frac{1}{2}$ -inch 64-60s .....	11 $\frac{1}{4}$ c	11 $\frac{3}{4}$ c
*Asked		

**A**LTHOUGH most of the textile industries were lacking in special features last week, enough happened in the cotton goods trade to make up for the dullness in the other fields. These activities, however, were either confined to the pricing of goods for the new season or to making safe the way for higher prices that are yet to come. The only disturbing element was the possibility of the renewal of labor troubles in New England.

Far and away the feature of the week's happenings in the cotton goods was the pricing of the leading lines of Eastern gingham and kindred fabrics for Fall delivery at quotations which showed advances ranging from half a cent to 2 $\frac{1}{2}$  cents a yard over the opening Spring levels. Some of the brands priced were not advanced at all over the Spring figures, which caused considerable comment among both buyers and sellers. The thing that caused the most discussion of all, however, was the action of the largest concern in the gingham branch of the trade in putting an Oct. 1 dating on its goods. All of the other gingham sellers stuck to the usual terms of 2-10-60 extra, despite the request of the Gingham Committee of the National Wholesale Dry Goods Association that seasonal datings be given.

Business in percales, bleached goods and dress cottons, especially Egyptian effects in wash goods, was active throughout the week, and in all probability at least one of the well-known

lines of bleached muslin will be advanced early this week in keeping with the higher cost of cotton. Gray goods were more active than for some time, and went up in price in proportion to the rise in cotton and the call for the goods. At the close spot printcloth prices were based on 11 $\frac{1}{2}$  cents for 38 $\frac{1}{2}$ -inch 64-60s and 12 $\frac{1}{4}$  cents, asked, for 39-inch 68-72s.

Were it not for the announcement of the withdrawal of the largest production of staple dress goods in the country in a sold-up condition for Fall, the woollens and worsteds would have been bare of features other than those supplied by the usual routine of buying and selling. The withdrawal took place about eight business days after the lines were opened.

All other happenings in the silk trade during the week were overshadowed by the unusual rise in raw silk prices that were reported from Yokohama and Shanghai. In the former market Sinshiu No. 1 went to a level which brought its price here up to \$9.15 a pound, or a rise of 55 cents a pound for the week. In Shanghai first quality steam filatures advanced 30 cents a pound, to a level of \$9.60. The increases, especially in the Japanese silks, caused no small concern in the trade and presaged the coming of still higher prices on the finished goods before very long unless something happens to cause a reversal of the raw silk market. Many sellers have been increasing their broad silk prices right along on goods for future delivery, and at the moment their action appears to have been wise. The question now is how far prices can be advanced before they check sales to the consumers.

In the linen trade not a great deal was reported that differed from the previous week. The jobbers were told of an active demand for practically all lines of this merchandise, and also told of less difficulty, generally speaking, in selling the higher-priced goods than the cheaper ones. A better demand for colored dress linens was reported with the approach of the Spring season, and a shortage of certain shades is in prospect.

Despite some improvement in the tone of the New York market near the end of the week, prices on both light and heavy burlaps were lower at the close than at the opening. Just what the current week will bring forth is problematical, although most sellers expect to see a turn for the better. This feeling is based on the better inquiry apparent for goods wanted for shipment during the current month and the two following.

THE FEDERAL BOARD FOR VOCATIONAL EDUCATION. By W. Stull Holt. New York and London: D. Appleton & Co.

Issued under the auspices of the Institute for Government Research, this monograph gives details of the early grants for vocational education and the demand for Federal aid, the creation of the Federal board for such education, the classification of activities since 1917 and much more interesting data on an important utility. Some attention is given to an account of the research work performed in this field, and the publication of sixty-eight bulletins resulting therefrom. These embraced studies on general legal subjects and agricultural, home economic, commercial, trade and industrial matters and on war training and on the vocational rehabilitation of disabled soldiers. It may be said that this monograph, as is each of the other reports issued for the same purpose, is prepared, according to Mr. Holt, on a uniform plan, to set forth the activities, plant, organization, personnel and laws ruling in the several services of the Government. It is hoped that they will thus furnish the information essential to a consideration of the important question of the better distribution and co-ordination of activities among Government departments, establishments and bureaus and eliminate every kind of duplication therein. Mr. Holt has performed his task in a masterly way, and has rendered what might in other hands be merely a formal account of an interesting document of nation-wide importance.



## Official Washington From a Business Viewpoint

Special Correspondence of The Annalist  
WASHINGTON, March 3.



VARIOUS Government departments seem to be in agreement that, as a broad proposition, the position of the agricultural interests of the nation was strengthened in the latter part of 1922, and that the outlook, early in 1923, is more promising from the farmer's viewpoint than it was at this time one year ago. Predictions are not over-enthusiastic, nevertheless there is present the note of optimism. While the prices of farm products are not increasing as rapidly as prices of many other commodities, there is a definite upward trend at the moment. And there are indications that the turn for the better in the agricultural communities, which became noticeable in the Autumn of 1922, will continue.

This situation is of great importance in connection with the rapid expansion which is being witnessed in the industrial sections of the country, for the farming districts comprise a market for the products of the manufacturing interests which cannot be overlooked, if the nation is to enjoy prosperity over an extended period.

Representatives of the farming interests declare that the year 1921 was perhaps the darkest in the history of American agriculture, and feel that the developments should have been a severe lesson to the industrial sections of the nation, by demonstrating just how vital a part of the economic fabric of the country the farming regions were in the era of expansion. The happenings of the next ten months may determine to no small extent the nature of Congressional aid which the farming interests may yet seek when the new Congress assembles.

Charts prepared in order to show the position of the farmer on the economic map of America at the present time do not present a very encouraging picture. The purchasing power of the farmer's dollar, calculated on the basis of what a bushel of wheat or a pound of pork or beef bought before the war, and would buy at the present time, is still considerably below the 1913 level. The relative position figured on this basis for the last two years also has not changed much. But when gross income is made the basis of reckoning the actual position at the beginning of 1923 has improved a great deal. This is demonstrated by the fact, for instance, that where the gross income of the farmer from his products in 1921 may be placed roughly at \$5,000,000,000, the gross income for 1922, because of larger crops and increased prices, was perhaps \$7,500,000,000, or \$2,000,000,000 greater. At the close of 1921, after fixed charges, such as operating expenses, were paid, the farmer had little or nothing left over and some of the farming interests failed to break even and gave up in despair or were left heavily in debt. Operating expenses probably were not much higher in 1922 than in 1921.

It is not the intention to assert that the buying power of the farming districts was increased during the year 1922 by any such amount as \$2,000,000,000, but the improved position of the farmer made possible the liquidation of many debts in 1922 and there also are evidences, such as the greatly enlarged sales of the mail order houses and recent orders placed for agricultural implements, which show beyond a reasonable doubt that the ability of the farming districts to buy was increased over 1921 to an appreciable extent. At least, there is no such feeling of despair and helplessness as was witnessed in 1921.

What the farmers would like to see is an increase in the price of their prod-

ucts, which would keep pace with the increase in the cost of the commodities, such as equipment and fertilizers, which they must buy. This they have been unable to bring about, partly because of lack of effective organizations. This situation is a matter of very large importance to the farmer today, as it is probable that the farm plants early in 1923 are not in as good condition, as far as equipment is concerned, as they were five years ago. It is imperative that heavy equipment orders be placed if a decline in production is to be avoided.

Of course, the increased industrial activity has served to aid in the return of better conditions in the farming districts, as the larger earnings of the urban workers have made for better standards of living in the industrial communities and, accordingly, a greater demand for certain classes of farm products. The sore spot with the farmers is that this heavier consumption has not raised their earning power on the same scale as it has raised that of the industrial workers. But it is a factor not to be overlooked and, if industrial activity continues, it is certain to prove a big factor in maintaining better prices for farm products.

The monthly bulletin published by the Bureau of Agricultural Economics of the Department of Agriculture calls attention to this in its February number under a summary of the situation which

is headed, "On the Whole, Slow Improvement."

"In fact," it declares, "the home market has been a real market for farm products this Winter. Active industry and high wages have spelled increased consumption of meat, bread, vegetables, wool and cotton. Farmers now making Spring plans must decide, among other things, how much the European outlook narrows the bets for next Fall."

A summary of conditions from responsible agents in the principal farming States, which is contained in this review, gives an idea of the general trend. The conditions in Maine are reported as not favorable, but the report from Arkansas strikes the other note.

"The outlook for the year in Arkansas," it says, "is decidedly better than a year ago. The cotton crop was reasonably good and the prices also. For the first time in my recollection and perhaps in her history, she stands second among the States in the production of the fleecy staple. Much progress has been made in this State in the organization of commodity marketing associations."

Conditions in Georgia are reported as "rather favorable at the present time." The report then gives some interesting data as to the purchasing power of the dollar. "The Georgia farmers," it says, "produced 725,000 bales of cotton for which they received an average of about 23 cents per pound, which means a total

valuation of \$83,375,000. In 1913, which was practically a normal year for Georgia, as well as other sections of the United States, the cotton grown was 1,328,000 bales, which sold for about 12 cents a pound, making the total valuation of Georgia's principal crop \$82,680,000. You can see that the farmers' income, taking the State as a whole, was about normal for 1922. This does not tell the story, however, for two reasons. In the first place the dollar has not reached its pre-war purchasing value and, in the second place, the Georgia farmers are still burdened with debts resulting from the 1920 debacle."

In Ohio, conditions are reported as improving considerably in the farming districts in the last two months. "I find in going around the State," reads a report, "that farmers as a whole are feeling more optimistic, in fact are feeling a whole lot more like a year ago along toward Spring when strikes again interfered with normal improvement."

The Illinois situation is reported as "hopeful," especially among the corn belt farmers. Sixty-cent corn and eight-cent hogs, says a report, have done much to dispel the gloom of the last two years. Good weather to pick corn, when labor was scarce and high-priced, enabled the farmer further to carry out his plan to do the job himself and cut expenses to the minimum. This combination of circumstances has given the farmer more ready money than he has had for some time in many sections.

The Indiana farmers regard the 1923 economic conditions with a little more optimism than they did the 1922 conditions, according to a recent report. Unintelligent competition is being reduced. Farmers are said to be far from enthusiastic, however, and are greatly concerned with the relative prices of their products.

The outlook for the year among farmers of Kansas is reported as "perhaps a little brighter than it was last year," and the economic outlook for Nebraska farmers for 1923 as "better than the outlook one year ago at this time though it is yet far from satisfactory."

"Corn, hogs, wheat, butter fat and eggs are about pre-war prices," it is declared, "which is very encouraging to farmers. The greatest discouragement comes from the fact that, while farm prices are about pre-war, the things farmers buy are still about 50 per cent. above pre-war levels."

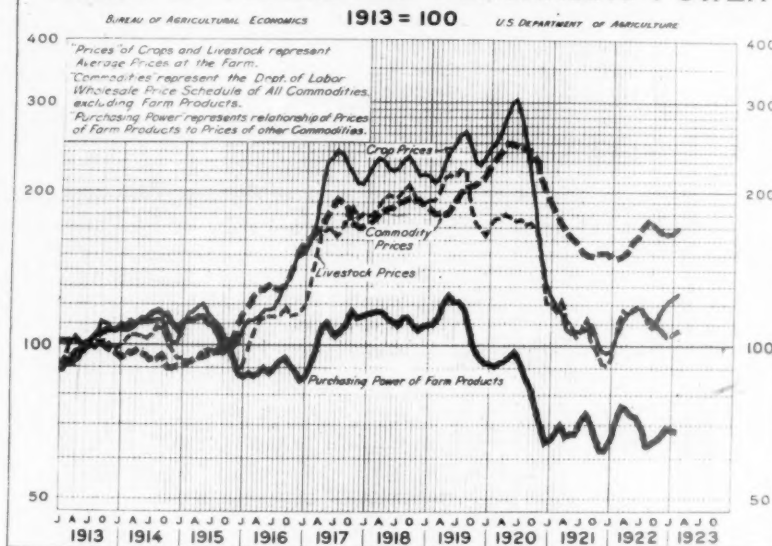
South Dakota and Montana reported no vast difference in the position of the farming and livestock interests. Wyoming reported the "tone of agricultural interests generally is encouraging." This report added that "most farmers and ranchers are more optimistic than they were a year ago, notwithstanding the great discrepancy between their selling prices and the cost of goods they have to buy."

A New Mexico report is to the effect that "1923 should be a big improvement over 1922 for the farmers and the stockmen of the State," and reports from Arizona and Oregon are that the outlook for the year is more hopeful.

These statements are of interest because of the general trend of the predictions that, however unsatisfactory the conditions may be considered by some of the farmers, the outlook for 1923 is brighter than was the outlook at the beginning of 1922. The developments of the last two weeks have been favorable rather than unfavorable, probably as a result, in part, of the increasing prices due to expanding industrial activity.

It is reported, also, that the farmers are awaiting, with no little interest, the outcome of the dispute in Congress over the adoption of rural credits measures. That there will be considerable feeling aroused if satisfactory laws are not enacted at this session, there seems little doubt. Defeat of pending legislation

## TREND OF PRICES AND PURCHASING POWER



## Price and Purchasing Power Indexes

Yearly Averages Since 1913

Index numbers of average prices to farmers of ten leading crops and six classes live stock.  
Purchasing power based upon prices of crops and live stock at the farm and Department of Labor index of wholesale prices of other commodities.  
Compiled by Division of Crop and Live Stock Estimates of this bureau.

	Crop Prices.	Live Stock Prices.	Farm Product Prices.	Commodity Prices Excluding Food and Farm Products.	Purchasing Power of Farm Products in Terms of Other Commodities.
1913....	100	100	100	100	100
1914....	108	103	106	94	112
1915....	110	95	103	97	106
1916....	124	111	118	132	89
1917....	208	164	186	176	106
1918....	224	192	208	186	112
1919....	234	198	216	195	111
1920....	238	168	203	234	86
1921....	109	107	108	161	67
1922....	113	111	112	163	69

Here, in a nutshell, is the picture of agriculture's position in the general economic scheme, covering one of the most eventful decades in our history.



will mean another thing—renewed efforts to obtain laws even more satisfactory to the farmers at the next session.

As this article is being written the House of Representatives has approved of a Rural Credits bill incorporating the main features of the Capper and the Lenroot-Anderson bills, and extending the life of the War Finance Corporation until Jan. 31, 1924. The bill has gone to conference, and probably will be approved by Senate and House before the session ends. If this prediction comes true a new confidence should be given to the agriculturists, including the live-stock growers. An opportunity also will be given to try out the new legislation and determine whether the financial institutions and privileges which the farmers believe to be necessary to an improvement of their situation are furnished prior to the assembling of the next Congress.

BECAUSE of the interests covered and the different factors affecting agriculturists and producers of live stock, it is no easy task to analyze the situation. In a general way growers of cotton and corn and producers of pork and sheep and dairy products are in a particularly strong technical position; the wheat growers are more or less uncertain as to the future, because of the export situation, but they are optimistic rather than otherwise, while the weak spots are to be found among the cattle men and the growers of apples and potatoes. The situation in California and, for that matter, on the west coast generally is favorable. The American Farm Bureau Federation sees some danger in an increase in the supply of pork products which might bring lower prices if exports are

not sustained, but as yet the developments have not caused grave concern in this direction. The Farm Bureau makes the following comment:

"From reports of the United States

Department of Agriculture we may conclude that the number of hogs raised for market in 1923 will be about 15 per cent. larger than last year. Pork and lard exports are now making up about 15 per

cent. of production, compared with an average around 11 per cent. before the war. Exports in 1922 show a slight decline from the previous year. With an indication of a large supply of pork products in 1923, larger exports than last year would seem necessary to sustain the market."

### Comparative Prices of Farm Products

	Dec., 1913.	Dec., 1921.	Nov., 1922.	Dec., 1922.
Cotton, per pound.....	.11.7	.16.3	.23.8	.24.5
Corn, per bushel.....	.69.6	.43.4	.65.7	.69.6
Wheat, per bushel.....	.81.0	.93.3	.100.9	.105.6
Hay, per ton.....	\$11.70	\$11.33	\$11.81	\$11.84
Potatoes, per bushel.....	.68.4	.108.6	.58.1	.59.3
Beef cattle, per 100 pounds.....	5.96	4.62	5.29	5.28
Hogs, per 100 pounds.....	7.16	6.52	7.78	7.63
Eggs, per dozen.....	.30.7	.44.9	.46.1	.44.2
Butter, per pound.....	.29.2	.40.3	.42.0	.43.8
Wool, per pound.....	.16.1	.16.9	.33.2	.35.3

### Comparative Numbers and Values of Live Stock

All figures given in thousands, three ciphers omitted.

	1920.	1921.	1922.	1923.
Horses, number.....	19,766	19,208	19,056	18,853
Mules, number.....	5,427	5,455	5,467	5,506
Milk cows, number.....	23,722	23,594	24,082	24,429
Other cattle, number.....	43,398	41,993	41,550	41,923
Sheep, number.....	39,025	37,453	36,327	37,209
Swine, number.....	59,344	56,097	57,834	63,424
Horses, value per head.....	\$96.51	\$84.31	\$70.54	\$69.75
Mules, value per head.....	148.42	116.69	88.09	85.86
Milk cows, value per head.....	85.86	64.22	50.98	50.83
Other cattle, value per head.....	43.21	31.36	23.80	25.67
Sheep, value per head.....	10.47	6.30	4.80	7.50
Swine, value per head.....	19.07	12.97	10.07	11.46

A COMPARISON of price levels as of certain specified dates in 1913, 1921 and 1922 presents another angle of the farmer's position. It shows a considerably improved condition in the prices of farm products at the close of 1922, as compared to prices at the close of 1921, with the exception of potatoes and eggs. There is demonstrated also a favorable trend in December, 1922, as compared with November, 1922, a trend which has continued in January and February, with cotton, for instance, passing 30 cents at the latest quotations. Prices are shown to be, in most instances, considerably higher in December, 1922, than on the same date in 1913, another proof that, while the purchasing power of the farmer's dollar as compared with the rise in other commodities may be below the 1913 standard, the number of the dollars won from his crops has increased. The comparative statistics are shown in the accompanying table:

The statistics covering the numbers and value of live stock on the farms of the United States are not so encouraging, as in almost every instance a decrease in value is shown today as compared with 1920. There is, however, an encouraging increase in value in 1923 in cattle other than milk cows and in sheep and swine as compared with 1922. Again, the trend

Continued from Page 346

## The Commerce Department and the Nation's Business

Special Correspondence of The Annalist

WASHINGTON, March 3, 1923.



ADDITIONAL figures on business conditions received by the Department of Commerce continue to show pronounced activity throughout the industries. Although the building material industry shows the most activity, there has been a notable advance along almost all lines, with production figures close to or exceeding the 1920 peaks. Additional high production records since early 1920 were made by copper, glass bottles, clay-fire brick, silicon brick and enamel sanitary ware.

The cost of living figures showed a slight decline for January in spite of the rising tendency in wholesale prices. Prices received by farmers for crops and live stock also advanced, notwithstanding declines in wholesale prices of agricultural products. Orders for goods show no decline. At retail the chain stores' sales show an increase of over 20 per cent. above the January, 1922, sales.

Manufacturers' orders continue to show large gains. Bookings of steel castings in January were the largest since March, 1920. Figures which have just become available show that the production of gasoline in December made a new high record at 585,000,000 gallons, while stocks of gasoline at the end of the year amounted to 883,793,000 gallons, the highest on record, except for April, 1922. Production of gas and fuel oil also made a new high record in December.

In view of the rapidly improving conditions in the industrial and agricultural districts of the United States, it is of special interest to note that the cables just received by the Department of Commerce from Latin America indicate a general improvement there. The outlook for 1923 is described as some-

what better in Argentina, Brazil, Chile and Peru, with little change in Mexico.

The most important features of the situation in Argentina are the continued movement of exports and the increased Government revenues, with consequent improvement in national finances. Both import and export stocks in the Argentine are lower than at this time last year, and prices are generally higher than last month.

Brazilian factories are doing a good business, and the crop outlook generally is good. Orders for iron and steel have increased. Building and construction are slack.

The stock market in Chile reflects confidence in the permanence of the improvement noted in recent months. Bank, mining and industrial shares advanced 5 per cent. to 20 per cent. Nitrate shipments have declined slightly. The Chilean Government, to encourage home industry, has decided to place orders for 2,000 steel railway cars.

Peru is rapidly recovering from the general strike which paralyzed trade and industry for a month, and the outlook is improved by increased prices for sugar, cotton and copper. General business in Mexico continued dull in February, with some small replacement orders. Stocks are running low in many lines, especially raw cotton. Increased interest is shown in mining operations in Southern Mexico. In connection with Peru, a cable just received from Acting Commercial Attaché Dunn says that the outlook appears favorable for the successful flotation of the loan for \$25,000,000 which was authorized by Congress last December. Final decision of New York bankers is being awaited. The proceeds of this loan are to be expended in sanitation work in Lima.

Interesting sidelights on the effect of the European situation on trade with Latin-American countries is contained in several of the cables just received by the department. Commercial Attaché Feely, at Buenos Aires, declares that

improvement in certain lines of import commodities is particularly noted.

"Present prospects for business in hardware," he reported, "are very encouraging, and European competition is not very keen. The paper market is firm and demand is normal, but European deliveries are not steady. Sales of agricultural machinery are increasing and importers are optimistic. They expect a brisk demand for plows and harrows. Industrial machinery, on the other hand, shows no great improvement over last month. German prices in these lines are rising and delivery is not guaranteed. Exchange has been steady for all countries but Germany."

Assistant Trade Commissioner Embury in Chile reported by cable that "sales of nitrate have fallen off somewhat since the first of February, due, it is believed, to the situation in Europe. In the first twenty-one days of the month 120,000 metric tons were booked, while in January 200,000 tons were sold. January exports of nitrate amounted to 223,000 metric tons and production came to 134,000 tons, thus materially reducing the stocks on hand. In February, fifty-four plants were producing nitrates, which is one more than was operating in December.

In connection with the recent optimistic predictions concerning industrial and commercial revival in Cuba and its importance to American industry and exporters, a report just received from Acting Commercial Attaché Edwards in Havana in regard to the Cuban budgetary proposals for 1923-1924, are of special interest. The President of Cuba has sent to the Cuban Congress his statement of proposals for the 1923-24 budget. This preliminary estimate contains potential receipts of \$58,660,720, while expenditures are estimated at \$58,582,502, leaving an estimated surplus of about \$78,000. The President makes due reservation for changes which may be proposed later, as the budget

carries estimates of regular expenses only and many special appropriations by laws of Congress are made in the course of the fiscal year to make provision for contingent expenses.

Prior to the fiscal year 1922-23 Government financing involved the expenditure of sums approximately three times as great as the present annual receipts, but budgetary reforms have reduced expenditures to a minimum in an effort to balance the decline in revenues resulting from the sugar crash of 1920 and the economic depression which followed. Budget estimates for the fiscal year 1923-24 are slightly in excess of those for the year 1922-23, but the slight increase in expenditure for the 1923-24 period seems to be reasonable when it is considered that revenues are increasing in proportion.

Agitation for the immediate repeal of the Cuban 4 per cent. tax on profits has just been inaugurated by the Permanent Committee for Economic Defense, which is now seeking the support in this campaign of all Chambers of Commerce, economic societies and similar organizations in Cuba. Arguments against the continuation of the profits tax are based on the ground that collecting has been inefficient, the receipts thus far having amounted to only \$486,738 for the first six months of 1921, \$1,655,901 for the fiscal year 1921-1922, and \$448,242 for the second half of 1922—less than \$1,250,000 per annum. It is also claimed that general approval of the 1 per cent. sales tax, which is part of the \$50 loan law of Oct. 9, 1922, was given only upon the express understanding that the profits tax would be repealed when the sales tax should become effective. Before the enactment of the sales tax law a provision authorizing the President to repeal the profits tax was struck out.

The profits tax is of interest to American concerns which have subsidiaries in Cuba, for it is levied against profits in excess of \$2,000 per annum realized by concerns operating in Cuba.



## A Review of Foreign Opinions



HERE is an abundant piquancy in the events of France's progress with its occupation of the Ruhr, and increasing disclosure that American interests, both economic and political, are an inseparable part of the world problem of reparations. They are the previous question, and, in considering other events, it always should be borne in mind that they are not to be settled specifically apart from the main problem of their relation to the previous question.

Just as the killing of thousands in war is not murder, so France's seizure of 12,000,800,000 marks on a railway train is not highway robbery, although probably it is the record. It was public money, the equivalent of \$545,000, together with the plates from which more marks were to be printed within the occupied territory, to meet its daily need of ten billion or so. The seizure was made as the Berlin-Cologne express passed near Hengstey. The Reichsbank protested to the Interallied Rhineland Commission, and the local manager of the bank said that the consignment included the usual payroll for the British troops at their Cologne post of about 67,000,000 marks. England took an unusually firm attitude in demanding the return of these funds, holding that the seizure was unjustifiable. Agreement to return the British payroll funds leaves the situation delicate. There arose further cause of Anglo-French friction in French arrests of Germans in the British sphere, and Premier Bonar Law informed the Commons that the French had been advised to discontinue the practice. Growing tartness is to be remarked in official British statements regarding France's procedure.

The above seizure was only the largest of several similar incidents, explained by discovery of books and booklets inciting resistance to the occupying forces, instructing officials not to obey alien orders, suggesting sabotage and so on. The cable reported that the Ruhr owners had given the miners two months' vacation, with pay, and that production was to be reduced to one-quarter normal. To increase the movement of what might be produced France lifted the ban on sending coal to unoccupied Germany. It is now allowed to be sent on payment of the 40 per cent. tax imposed by Germany before France's occupation. Refusal to pay the tax would make offenders liable to court-martial, and mines might be seized. Shipments to neutrals are exempt from the tax, and the French have records which enable them to collect arrears of taxes withheld from Germany in large amounts to take advantage of the fall of the mark's value. Recently German railways have been running on English coal, but the rise of the mark makes it too costly. There is improvement in the transport of coal in the occupied regions, but France hardly gets a tenth of its dues.

There are better reports of passenger traffic. Fourteen trains run daily between Cologne and Aix-la-Chapelle, fourteen between Mayence and Duesseldorf, six between Treves and Duesseldorf, and one or two between Paris and Duesseldorf over the Duren junction relinquished to the French by the British. The trains are used with reluctance, as there are many accidents due to the unfamiliarity of the French and Belgians with the German signals. The only trains in the Ruhr and Rhineland which run normally are those carrying food and manned by German crews. The food supply, which is shipped mostly from unoccupied Germany, continues ample, but the prices rise faster than the wages, although they are paid with the liberality suggested by the ease

and cheapness of printing the marks as wanted.

Among the week's most serious incidents was the discipline inflicted upon Bochum for obstructing French requisitions. The French moved into the town with ten tanks, many machine guns, and ample troops to protect the arrest of many of the administration and several hundred citizens. Since the shops refused to supply the French they took 50,000,000 marks' worth of what they wanted, opened warehouses numerous, and undersold the Germans. The German unions threatened to expel workmen buying from the French what had been intended for them by Germany. Those arrested were mostly released, but many officials were fined, some imprisoned, including one jailer confined in his own lockup. During the proceedings a French sentry shot dead a street car conductor. He was given a public funeral as a demonstration against the French, who gave every facility with characteristic courtesy. Many thousand idle workers double-lined the route from the martyr's home to the grave. There were brass bands playing funeral marches and cathedral choir boys intoning the Catholic responses to the ceremony conducted by the highest Catholic dignitary of the region. The procession was a quarter of a mile long, including every silk-hatted civic official not jailed by the French. The French withdrew all their forces except the tanks, which were parked around the City Hall.

ON their side the townsmen faithfully observed the French closure of the boycotting shops. The next day the French resumed their previous severity, deporting local police. Details are impracticable for similar cases. With all their consideration the French are embittering and antagonizing the populace of the regions which they dominate, and seem to be in the way of occupying (if not annexing) for an indefinite future. Nevertheless, the punitive occupation and its sanctions are not futile. They serve to focus attention on the previous question, which the world has overlooked for more years than the war lasted, and which the French are now resolved the world shall deal with,

whatever it costs, or whoever it injures.

During the week the French occupied more land on the right bank of the Rhine to complete their customs line. It was broken by the unoccupied spaces between the arcs of thirty kilometers radius which project into unoccupied Germany at the bridgeheads of Mayence, Coblenz and Cologne. Through these previously unoccupied intervals goods could pass either way, and the French system of licenses for exported goods upon payment of customs was a mockery. We have been told more than once that the French control of trade was completed at last. Now we are told that another hole in the wall has been closed by putting a customs post on the Dortmund-Ems Canal where it is crossed by the occupation line. The result was that the canal traffic stopped, and no customs was collected. Trade cannot be stopped at one end of a bargain without making a drag at the other end. Each time that France makes progress it sinks deeper into the quicksands, according to its critics, and succeeds in emphasizing the previous question, according to its friends. Business men of many if not all nations are now arriving at the towns of the occupied regions making inquiries of the French customs officers why they are not receiving goods ordered months and sometimes years ago. At Duesseldorf there are representatives of two British firms whose orders run above £500,000 each and who are now faced with the prospect of having to pay another 26 per cent. on the purchase price if they are to secure delivery of the machinery which they are anxiously awaiting. They can get it only by paying the French license fee and customs which Berlin orders Germans not to pay, and which they patriotically, not to say gladly, obey. The British allege discrimination in favor of Belgian and French traders. Of that there is no proof, but there is evidence to the contrary of specific interest to Americans. An Associated Press cable from Essen reads:

"Plans designed to unravel the problem of filling delayed orders from the United States, held up by the occupation, are being worked out.

"These orders amount to approxi-

mately \$6,000,000. They were placed months ago, and consist chiefly of silks, velvets, lace, millinery, and also steel rails, big iron and fishplates. Most of the orders were placed f. o. b. at the German port, payable at New York. So far as is known, none of them has been shipped.

"It would be quite possible for American buyers to obtain goods by paying the export tax, which the Germans refuse to pay."

That lends interest to the previous question of reparations for many Americans who fancy that reparations and the League of Nations and the Versailles Treaty are nothing to them. Goods bought abroad come in payment for American exports, particularly food-stuffs. American farmers do not sell their products for silks and velvets, millineries and perfumes. But assuredly they will sell less of what foreign consumers lack unless their goods are allowed to leave the country of production for the country of consumption. In other words, France is bringing the previous question to the attention of Americans in a manner adapted to persuade their country, as well as other countries, to take interest in breaking the trade deadlock.

The significance of these and similar incidents is their effect of putting the nations of the world, as well as the opposing forces, into a negotiating frame of mind. It would seem that the effect is greatest in highest circles, and least in the lowest. Despite German protest the slowness in results can be laid rather to the laxity than the severity of the occupying forces. According to German figures nine Germans have been shot dead, including one child, and thirteen seriously wounded by French troops. Two hundred and seventy known persons have been arrested, ninety-seven arrested and deported, 395 deported without other formality, and sixteen officials removed from office. Considering the length of time, the dense population antagonized by aliens, and the inevitable clash of interests, it cannot be said that the bill of casualties is excessive. Rather it suggests the efficiency and restraint with which so unwelcome a task has been executed. Undeniably the people in general are sullen and suffering. Nothing else was to be expected, and that does not greatly matter, for the common people, however worthy, hardly count in such matters. The negotiations are over their heads.

The cables abound with rumors regarding negotiations between nations and the industrialists of several nations who know no country in business. The representatives of our largest iron and steel corporations, Schwab and Gary, may be abroad solely for health or pleasure, but they are convenient for assistance in doing the biggest business ever done in world history, and which cannot be done with the United States left out. Cables reporting these negotiations, and other cables saying that weight should not be attached to them, must all be taken for what they may be worth in the reader's estimation.

The French high command expresses its satisfaction with its work so far. In a cable to The Times General Foch was quoted as saying that the German politicians were still resolute, but that the industrialist magnates were weakening. "There must come a time when they will have to produce and sell in order to live." Production for storage with even Government help cannot last forever. General Foch reiterated that French policy and French commands were to be considerate of wage earners and civilians, whose hardships come from their own Government. Berlin wished to stop production. The French wished to increase it, but could stop it completely if it adopted the German policy. During

## Annalist Barometer of Business Conditions

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serve banks by approximately \$700,000,000 as compared with six months ago, and some \$550,000,000 over a year ago. These figures clearly show that the demand for commercial funds is increasing. But there is such a vast supply of potential credit lying dormant in our banking system, and it is so capable of expansion without danger that its elasticity would lead to excesses, that no concern is to be felt at all that the immediate needs of business and markets will not be fully met. But the law of supply and demand operates in the money market as in the market for every other commodity. It is clearly reasonable to suppose that the more pressing the demand, as business expands under the coaxing of Spring, the rates will keep pace with the demand.

It is rather remarkable to what extent this country, as well as most of Europe, ignores the Franco-German difficulty in the Ruhr. Its possibilities for starting another world conflagration have disappeared in the mists of inaction and petty bickerings, of which the world has demonstrated that it is thoroughly weary. The disposition in every country is to leave France and Germany strictly alone, allowing them to settle their dispute in the best way they may. It might be said that as the struggle, which now is purely an economic one, draws itself out week

after week, evidences here and there are to be seen of a more conciliatory attitude on both sides. One of these reflections of last week was that France is again to permit coal from the Ruhr Valley to go across the Rhine. Possibly this concession is but the opening wedge to others. It seems reasonable to suppose that the whole problem will be ironed out by time, and that whatever of danger to the world as a whole the situation may yet contain, it is not of immediate or of explosive character. It has been made quite plain to the world by France that she wants no interference, and that she prefers to settle her problem in her own way, although the widely increased circulation of the Bank of France and the increases in her borrowings from the bank suggest that the experiment already has been a costly one, and possibly will prove more costly in the future.

But our own splendid business situation is of so much more interest, and the developments of constructive nature follow in such absolute sequence and with such cumulative effect, that it is small wonder that the watching of these close-by events and the participation in many of the developments and their effects should tend to crowd out even the passing interest which has been taken in the last year or so by Americans in European affairs.

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## Official Washington From a Business Viewpoint

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in the more important stocks is probably for the better. The figures are shown in the accompanying table:

In connection with the accompanying chart dealing with the purchasing power of the farmer, it should be taken into consideration that it is reckoned on the unit basis. Thus, while the purchasing power of the farmer's dollar on the unit basis may be 69 at the chart, as compared to 100 for 1913, the gross income and, therefore, the number of the farmer's dollars was greater than in 1913. The chart, however, does demonstrate that the purchasing power of the farmer's dollar has not increased in line with the prices of other commodities, and has, in fact, fallen so low that, despite increased gross income, the farmer's position may, as is asserted by some, be less favorable in some districts than it was in 1913.

In connection with this situation, the accompanying table, showing the prices of farm products at the farm for 1921 and 1922, as compared with 1913, is of interest. The table also shows why the potato farmers and the beef cattle raisers have been protesting most violently against their condition:

### Prices of Products at the Farm Relative to 1913

Prices in year 1913 equal 100.

Commodity.	Dec., 1922.	Nov., 1922.	Dec., 1921.
Cotton .....	198	192	130
Corn .....	117	111	72
Wheat .....	135	129	118
Hay .....	107	115	110
Potatoes .....	92	90	173
Beef cattle ...	89	89	78
Hogs .....	102	104	89
Eggs .....	229	239	265
Butter .....	162	155	152
Wool .....	211	199	101

There is a good deal of optimism in certain Governmental circles as to the future of the South, particularly in 1923. Prediction is made that another billion-dollar crop of cotton would put the South in a strong position and create a buying market there for products of other agricultural regions, which would, in part, make up for the danger of decreased exports. It is admitted that at present the South is scarcely recovered, in some sections, from the disastrous period of deflation, but the outlook is considered distinctly good. It is expected that cotton prices will be maintained, due to heavy demands of the home markets and also to the continuing demand from abroad. England, Japan, Italy and Canada are expected to maintain a demand, although the situation in Germany and France is less promising. The American Farm Bureau, in commenting guardedly on the cotton situation, says:

"Cotton will start the new crop year with practically no carry-over. With the price of cotton around 30 cents per pound the incentive will be strong to plant a large acreage. Also, with the price high, fertilizers and poisons will be applied more generously. The weather and boll weevil may restrict output, in spite of the factors tending to increase it. A crop of 12,000,000 bales, the average for 1916-1920, would probably not prove excessive even with lower exports."

Just what part the developments abroad will play in the American wheat situation is still problematical. It appears doubtful at this time that exports to Europe will be much greater than in 1922, especially if the deadlock in the Ruhr continues and France and Germany draw their belts tighter and substitute cheaper grains, such as corn and rye, for wheat. Once the export market is open on a normal basis, the wheat growers should run into something approximating a boom, with increasing prices. The situation in regard to exports at the moment, however, is not too favorable.

Attention is paid to this situation by the American Farm Bureau in reviewing conditions. "The proportion of wheat exports to production," it says, "was 27 per cent. in 1922, compared with 43 per cent. in 1921 and 23 per cent. for the twenty-year average. With Russia and the Danube countries out of the European market, the small volume going out of the United States in 1922 was disappointing. This was partly due to an excess supply in Canada and Argentina and the substitution of corn and other cheaper grains. Europe has had two short grain years in succession, and will need our grain badly in 1923. With purchasing power low, Europe can be expected to continue to give preference to our cheaper grains. With wheat prices unsatisfactory, Winter wheat acreage was cut 3 per cent., and it is anticipated that the Spring wheat area may be reduced."

With the more hopeful outlook for 1923, however, it is probable that the

size of the crops on American farms will be determined largely by the weather. There are some who feel that there will be relatively short crops, which will mean higher prices, and this may prove to be the case. But it is not expected that the crops will fall off very much from those of 1922. The Federal Reserve Board, in its annual review of the industrial and agricultural situation, makes the following comment, which is not entirely pessimistic:

"While the revival of 1922 has been primarily industrial in character, there has also been a decided improvement in the agricultural situation. The farm value of most of the important crops was larger than in the previous year, owing both to greater yields and higher prices. Prices of agricultural products are still out of line with other prices, but a readjustment has been in progress in the year.

"Cotton at the close of the year was

two and one-half times its low price of March and April, 1921, but its high price was due to reduced stocks and a short crop, while in the cereals generally good crops were bringing to the farmer considerably larger sums than last year, even though their recovery of price has not been so great as in cotton. Price recovery among the cereals has been greatest in the case of the cheaper grains—corn, rye and oats—which Europe, with its present curtailed buying power, has imported in increased quantities. Our relatively decreased exports of wheat have been reflected in a more moderate advance in price. The incompleteness of agricultural revival, as compared with the recovery which has recently taken place in the industrial world, is partly explained by the disorganization of European markets, since the prices of agricultural products are more dependent on export demand than prices of other classes of commodities."

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# The Week's Developments in the Foreign Situation



**CORRESPONDENT** of The Daily Telegraph (London, Jan. 29) sends an interesting account of the administrative problems of the Ruhr mines, which he opens as follows:

The whole world is awaiting anxiously the results of the French occupation of the Ruhr. The Germans have adopted a policy of passive resistance and, as a result, the French, from an economic point of view, have so far achieved little or no success. It is useless at this point to consider whether or not France was right to take separate action. She has done so, and the point to consider now is, will her action have possible economic results, and will it insure that a fair amount of reparations will be paid by Germany?

The answer to this question involves a consideration of the steps, economic or otherwise, that France can take, and the amount of effective passive resistance Germany can offer. Some of the measures proposed by France, says The Daily Telegraph, are known, and are as follows:

The establishment of a customs cordon to check and, if necessary, appropriate export duties on commodities exported from the Ruhr and possibly from other parts of Germany; to collect and, if necessary, appropriate the 40 per cent. ad valorem duty on coal which is at present levied by the German Government; to seize and work, for the benefit of the Allies, the State mines of the Ruhr and the State forests in the Ruhr and in occupied Germany.

The possibilities of the above measures are examined at length by The Daily Telegraph correspondent, who compares the Ruhr district as regards importance with the industrial regions of Yorkshire, Lancashire, Northumberland and Durham in England. The industrial district of the Ruhr contains coal fields whose united output reaches a hundred million tons per annum. Accurate calculations of the coal reserves show, states The Daily Telegraph, that this output could be maintained for at least 800 years, without taking into consideration the seams less than one foot nine inches in thickness or lying more than 1,500 yards from the surface. A large proportion of this coal can be converted into coke specially suited to the manufacture of iron and steel.

The mining population of the Ruhr is about 600,000, and the great iron and steel works, by-product plants and other industrial concerns employ a very large number of people. Apart from coal mining, which is the key industry, other industrial concerns are, to a certain extent, artificial. They exist because of the coal, and could not exist without it. The article then describes the possibilities of the Ruhr as follows:

There is enormous potential wealth in the Ruhr. But the wealth is only potential, and does not become tangible until the industrial population has performed all the functions for which it exists. In other words, if that industrial population would continue to work as well under French occupation as it did before, there should be no insuperable difficulty in carrying out the French scheme of customs control and appropriation of the coal tax. The difficulty of exercising the two sanctions increases proportionately as the output of coal, on which everything else depends, decreases.

The question then arises as to what conditions are necessary for the successful working of the mines under French control, and The Daily Telegraph correspondent discusses the French contention that, even if the officials in the mines refused to work, the French could dispense with them. The writer points out that there are 35,000 mine officials in the Ruhr and that, even if the French denuded their country of every mining official it possesses, it would be impossible for them to supply more than 30

per cent. of the required number. Since the occupation of the Sarre by France, the majority of German mining officials have been replaced by French, and it is worthy of note that the output of Sarre coal has fallen from 15,000,000 tons annually to 8,000,000.

The physical difficulties of mining in the Ruhr are then dealt with by The Daily Telegraph correspondent, who remarks that they are very great, owing to the fact that many of the seams are thin and lie at a great depth from the surface, as well as being highly inclined and very contorted. The difficulties

consists of two shafts, a winding engine, a ventilating fan and a few auxiliary engines. The output often amounts to but a few hundred tons a day; the area to be worked is about a thousand acres; and the manager of the mine is merely a good practical mining engineer with an intimate knowledge of local mining conditions.

The Ruhr problem is dealt with in a very different manner. Shafts are sunk and machinery installed to deal with an output of 5,000 tons a day and upward. Everything is done on the most lavish scale, as the shafts are intended to work

changes his clothes. Married men are housed in apartments at a low rental, and these are provided with electric lighting and central heat. Laundries fitted with the most modern electrical time-saving appliances are provided free of charge for the miner's wife. Restaurants are maintained at the mines, where a hot meal and hot drinks can be obtained at any hour of the day or night by the men or the officials. In addition schools, movies, allotment gardens, co-operative stores, dance halls and, at many mines, herds of Friesian cows to provide milk for the miners' children are kept up. There are well organized accident and sickness insurance associations, and each group of mines has a completely equipped hospital and convalescent home. The Germans realized long ago that to manage these vast concerns demanded a high degree of skill, and, states the writer, the German higher officials of the mines, coming from the excellent universities and technical schools of Germany, are men of varied attainments and wide knowledge.

It is interesting to remember, in this connection, says the writer, continuing his almost lyrical outburst, that the Germans were the pioneers in rescue apparatus and rescue stations. Every German mine has a well-outfitted rescue station and a large body of officials and miners specially trained in rescue work. Their efficiency is illustrated by the fact that, at the time of the disastrous Courrières explosion in France, a few years ago, German officials and miners trained in rescue work were sent, with their apparatus, from Germany to Courrières and conducted rescue operations there. The writer then expresses this opinion:

In view of these facts, I am driven to the conclusion that, in case any considerable number of German mine officials refuses to carry on during the French occupation, the French will be unable to direct more than a very small fraction of this vast and complex organization. It is possible that France might be able to work successfully the State's mines in the Ruhr. These, however, supply a very small fraction of the Ruhr output.

**EVEN** with these difficulties overcome, however, and the officials and miners working placidly under French control, the writer gives it as his view that a railway strike would make it still impossible for France to reap any economic benefit. In this connection, he says:

It may be argued that such action inspired by the German Government would simply involve them in economic disaster. For many years strikes have been deplored by students of economics as crude and disastrous methods of settling economic difficulties. Strikes, however, still continue. Up to now they have been sectional, but we have seen railway, coal and other industrial strikes continuing for months, and the various industries, though not unscathed, have not been extinguished. In the contingency under contemplation, the case is not one of masters against men. It is one where all classes would be banded together against a common enemy and backed up by their Government. This is such a problem as the world has never yet had to face, and every serious-minded man must earnestly hope that a possibility fraught with such terrible contingencies will be avoided.

In conclusion, the article discusses the outside sources of supply to which Germany might turn for fuel. A general or partial strike on the Ruhr would result in the extinction or diminution of its output. If Germany and the industrial magnates of the Ruhr possess the large financial resources with which they are credited they would at once endeavor to purchase coal elsewhere. The writer thinks coal could be purchased in America and in England. England has a certain surplus for disposal, which might be increased if the miners are in sympathy with their leaders. The coalfields of Mährisch, Ostrau, Kladno and Pilsen, in Czechoslovakia, owing to the low exchange and stagnant trade of neighbor-

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The cover of this week's Annalist shows the Royal Exchange at Copenhagen, the capital of Denmark. It is an extremely picturesque building, erected in 1619-40 in the Dutch Renaissance style by Hans von Steenwinkel, and was restored in 1872-82 by L. Fenger. It has gable facades, numerous roof-gables and a tower 167 feet high, surmounted with four dragons with tails entwined. The main hall contains a statue of Christian IV. in bronze, by Thorvaldsen. The lower part of the building is occupied by shops and the upper part by offices.

caused by spontaneous combustion, due to the large quantities of inflammable gas given out, are considerable. For these reasons the areas worked by individual companies are very large and the daily output of individual collieries is great. The layout and the extent of operations in the majority of Ruhr coal mines is on a scale unusual even in England, and quite exceptional in France. The article continues:

These conditions arise from the fact that in Germany coal bearing lands are divided as follows: 1. Fiscus. 2. Berg regal. 3. Berg frei. The first is land containing coal reserved to be worked by the State; the second is land containing coal belonging to private individuals, which is worked by them either by means of private companies or by limited companies (equivalent to American chartered corporations), the majority of the shares being held by the owner of the land; and the third, or berg frei, is land owned by the State and thrown open to prospectors. Any one who has obtained a prospector's license can bore or search for coal on unallotted land. As soon as the existence of coal is proved, the prospector is granted permission to work a certain area. Any number of concerns can consolidate their claims and form a large company. This has been extensively done in the Ruhr, with the result that some mining companies conduct operations over areas of thirty or forty square kilometres.

A comparison of French and German coal mining methods further emphasizes the difficulties confronting the French in attempting to run the Ruhr mines with a hostile population. In many parts of France, says the writer, a coal mine

an area containing perhaps from two hundred million to three hundred million tons.

**UNDERGROUND** no attempt is made to get a large output in a short time. Shafts are sunk to the deepest seams, roads or galleries driven to the boundaries of the field, and the whole area is blocked out in pillars, in order that coal may be worked back from the boundaries to the shafts, leaving all troubles and difficulties behind. It is, declares the author, quite usual to see level cross-cuts driven for a distance of three miles through unproductive rock, at a cost of five pounds sterling per yard, in order to tap inclined seams, so that the coal may be worked cheaply to the rise, instead of expensively to the dip.

The system of hydraulic "sandstowing" is unknown to the French, but is general throughout the Ruhr in the thicker seams. By this method the space left by the extraction of coal is filled with mixed sand and water conducted in pipes from the surface. The system prevents underground fires and enables coal to be worked under buildings, railways and reservoirs, as the subsidence of the surface is reduced to a minimum, besides which the risk of accident due to roof falls is greatly diminished.

The miners' welfare is considered to be a factor in increasing the efficiency of mine working, and in this regard, states The Daily Telegraph's correspondent, the German miner is provided for to a degree unknown in any other European country. On coming out of the mine every man has a hot bath and



ing countries, are only working half time, and would probably be able and willing to supply a large quantity to Germany. A great deal of this coal produces coke of excellent quality. The German mines in Upper Silesia, allotted to Poland last July by the League of Nations, are at present suffering from the separation, but a brisk demand, thinks the writer, would soon raise the annual output to its former figure of 25,000,000 tons, of which a large portion could be sent to Germany.

In addition, Germany possesses vast deposits of lignite, or brown coal. These are being exploited at present to the extent of about 130,000,000 tons a year. As these deposits are of great thickness and lie close to the surface, the output could be increased in a very short time, being mainly a question of steam shovels. Raw lignite, as a fuel, is not much esteemed by countries possessing coal, as it has only about half the calorific value of coal, and often contains 20 to 60 per cent. of moisture. However, by drying and briquetting, lignite can be converted into very useful fuel. There are also several processes well known to the Germans and in use on a commercial scale, which further increase the possibilities of lignite supplying the place of coal. By what is known as low temperature carbonization, a considerable amount of oil and other by-products is obtained. The residue, when briquetted, becomes fuel possessing 90 per cent. of the calorific value of coal. This fuel can be used for almost any kind of steam generator, except express locomotives and mail steamers.

The article concludes as follows:

The continued occupation of the Ruhr by the French, though it may prove an economic fiasco owing to German passive resistance, will inflict a great deal of hardship and suffering in Germany even if she makes the fullest use of the resources outlined above, while France and the other Allies must also suffer through the shortage of coal supplies and other reparations in kind, and it remains to be seen whether their sacrifices in this respect will be compensated by the ultimate success of the French attempt to make Germany pay by direct pressure.

Die Bank (Berlin, January, 1923) contains a pleasant account of what is called in Germany "rye currency." The German organ remarks that when a country has for some time been deprived of the stable measure of values indispensable to trade and credit operations in a civilized country it decides to help itself and to look around for substitutes for the normal measure. German wholesale trade has, for a long time, been reckoned in the stable currency of other currency, instead of in marks. Retail traders, however, have found difficulty in doing this, and the nearest approach has been achieved by thinking in dollars and charging in marks—that is, automatically shifting their mark prices in accordance with the movements of the mark. Those dealing in credit were worse off. Even the most reliable creditors could hardly obtain long credits, for, week by week, the number of persons prepared to lend money, which might be returned in a very depreciated form, got smaller and smaller.

Finally certain bodies anxious to obtain credit made up their minds to fling the currency overboard, and offer their creditors orders for specific quantities of natural products. The borrowers receive and repay marks, but only by reckoning the value of the commodity, which forms the true measure of values in marks at the rate of the day. While normally money is the fixed value and commodity the shifting value, the order is reversed in this case. The commodity is fixed and known and money the variable, unfixed factor.

Die Bank then comments as follows:

Thus business has returned to methods familiar in the time of Homer, when not a money token, but an ox, was the unit of calculation. The unit in Germany is not an ox for the most part, nor yet is it gold. It is not gold, because gold does not exist, at least in an accessible form, in sufficient

quantities for the purpose, and because its value on the German market is so easily influenced by speculation. A series of other products, notably coal, potatoes and, above all, rye, have been called into service.

It is stated that three important borrowers have recently taken up "rye loans" with great success. First to do this was the Oldenburg State Credit Institution, which issued securities of 125 kg. of rye that could be bought at the price of that amount of rye, as noted in the Berlin Bourse on Nov. 10. They are for redemption at 150 kg. rye, the extra 25 kg. representing interest.

Following this innovation, applied by the Oldenburg people to a short loan, the Republic of Mecklenburg-Schwerin adopted the principle for use in a long loan, amounting to 40,000 centners of rye, redeemable in 1942. This was so successful that a further issue on the same lines is now under consideration. Finally, declares Die Bank, there has been established in Berlin a Roggenrentenbank, or Rye Bank, for the purpose of granting loans to agriculturists, calculated, as regards interest and redemption, on the basis of the current price of rye. The bank obtains its working capital by taking up loans whose interest and redemption are similarly fixed. The form taken by the latter loans is that of Roggenrentenbriefen.

In this connection Die Bank says:

The great demand that has been shown for these new-fangled loan securities, in spite of the apparent shortage of home capital for any other purposes, shows clearly that there is the greatest need felt for a stable investment market, and that this demand has been cheated of realization by the absence of a lawful stable currency. Naturally, the loans in kind are, by their position, gravely endangering the position of those borrowers who still reckon their interest and redemption payments in marks. These are, first and foremost, the local governments, who are seeing the last remains of their popular reputation fade away. If Germany does not very soon come once more into possession of a stable valued currency, all these borrowers will have nothing left to do but go over themselves from cash to kind.

OF course, remarks the German writer in conclusion, payment in kind is, at best, only an emergency calculation. Rye, potatoes and coal are not, in themselves, safe repositories of values. If their price depended exclusively upon the variations of the mark, then their movements would be parallel to those of the general price level and the products would have a stable purchasing power. But they are dependent upon other and non-monetary conditions, as variations of the supply, alterations in import and export regulations and dues, State price regulation, &c. They are only less unstable than the German mark, which, as Die Bank remarks, is money today in name only.

The small countries of Central Europe are, not unnaturally, in a state of considerable nervousness, more or less directly connected with developments in the Ruhr. Rumors of mobilization, immediately contradicted by the countries concerned, fill the air, and a general uneasiness is observable everywhere.

The economic crisis from which both Yugoslavia and Czechoslovakia are suffering cannot be said to improve matters. As regards the former country, the Zagreber Tageblatt (Zagreb, Dec. 18 and 19) discusses the fall of the dinar with some bitterness. On the date of issue the dinar was 4 (i. e., 100 dinar to four Swiss francs) in Zurich, and the Tageblatt expressed itself as unable to tell whether it might fall. In the opinion of the Yugoslav organ, political considerations are narrowly bound up with the fall of the dinar, and the Government, to say nothing of the banks or trading community, cannot be blamed. The Tageblatt states that Paris and Prague threw dinars on the market, and reproaches the Prague Bank Office for throwing over the dinar in its efforts to save the Czech krone, after all the talk of brotherly co-operation between the two peoples. Hungary and Italy, states the Jugo-

slav paper, have been supplying the Paris market with dinars, and in this connection continues:

Paris itself has no reason for desiring a fall of the dinar at this moment. On the other hand, it is easy to understand that Hungary is doing her best to undermine the financial position of Yugoslavia just as the moment the latter country is attempting to exact execution of the Peace Treaty. Italy is also anxious to weaken Yugoslavia, both in order to prevent it from taking strong measures against Hungary and with the aim of having the upper hand in the impending negotiations. It is strange that, at this moment, when Hungary is threatened on every side by powerful neighbors, her exchange should keep up, while that of Yugoslavia falls rapidly. It means that Hungary prosecutes a much more successful propaganda abroad, and also has better financial connections. The Government cannot escape blame for having done nothing to make known abroad the truth of the situation in Yugoslavia, nor to repulse the campaign of lies initiated by enemies of this country.

And so forth and so on. The collapse of the dinar has nothing to do with the fall of the mark, continues the Zagreb paper, but is mainly due to rumors of war, Governmental expenditures on military supplies and the revocation of the dollar loan agreement by the American Bleer group.

Czechoslovakia is, fundamentally, in a better position than Yugoslavia, having more developed resources and extended markets. The Prager Presse (Prague, Dec. 24 and Jan. 15) contains a survey of the leading industries in 1922 and their present position in the crisis which the country is going through. One of the most important industries is, of course, iron, whose position in 1922 is summed up by M. Léon Bondy, Chairman of the Chamber of Commerce.

M. Bondy states that at the beginning of 1922 the iron industry was divided into three geographical groups, namely, Moravian, Silesian and Slovakian and Bohemian, and also into three classes of production—blast furnaces, steel works and rolling mills. The first of these classes, namely, the blast furnaces, is the chief producer, and had to reduce its output in 1922 owing to the high price of ore and lime, as well as the cost of transport. In certain districts blast furnaces abandoned their regular operations and confined themselves to the manufacture of steel from purchased raw and scrap iron. This threw thousands of men in mines, lime quarries and blast furnaces out of work.

Referring to the sales problems of the industry M. Bondy says:

The market for the iron works of Czechoslovakia, which before the war, in the old Austro-Hungarian Empire, extended over a territory inhabited by 56,000,000 people, is now confined to an area of 13,000,000. The old market is practically lost, and the industry has to find an outlet on the world markets, where it faces the competition of Germany, Belgium, France and Great Britain. The prices on the general market are much lower than those on the home market, which barely cover the cost of production.

WHILE the industry has received considerable orders from Great Britain, anxiety is felt lest transport through Germany be subject to such excessive rates, owing to the depreciation of the mark, that competition be rendered impossible.

Engineering is reviewed by Dr. Vladislav Sykora, manager of the company now running the former Skoda works. In 1922 the attention of manufacturers has been specially directed toward saving in the cost of production. Wages were reduced by 10 per cent. in May, upon which a strike ensued which lasted some four weeks. A further reduction of 20 per cent. was introduced in October without causing any strike. Salaries, which had not risen in the same proportion, were reduced by 10 per cent. on Jan. 1, 1923.

Dr. Sykora then makes the following comment upon the situation:

The effect of these economies, however, was a postponement of home orders, in expectation of a further fall

in prices. Extensive State and municipal works, the immediate execution of which is demanded in the public interest, are being held back, although their postponement means a continued unemployment. In order not to increase unemployment and also to retain skilled workmen, the industry has reduced the number of working days a week. The industry has introduced improved organization and methods of production. Although there are no prospects of immediate improvement and although no important contracts have been concluded with Russia, Czechoslovakia's best prospective customer, nevertheless the latter is equipped to meet all demands.

TURNING to cotton, we find Dr. Zucker, prominent industrial magnate, stating that the industry suffered severe losses last year. Some kinds of thread, which fetched 60 kronen in January, fell to 40 kronen in July and 20 kronen by the end of October, and the fall in prices equally affected fabrics. The spinning industry showed a similar slackening, working up to 80 per cent. and weaving up to 70 per cent. of its respective capacities at the beginning of the year, and, toward the end, falling to 30 and 25 per cent.

In the opinion of Dr. Zucker, however, the vigorous fight made for the retention of its markets by the industry was successful, as shown by the export figures. Up to the end of October, 1922, 387,000 quintals were exported, as compared with 267,000 the previous year. These exports consisted chiefly of finished goods. The difference between the price of the finished article and raw cotton is quoted by Dr. Zucker as being 60 kronen per kg. at the beginning of the year, and 30 kronen per kg. at the end. The export for the whole year was 450,000. Dr. Zucker comments on this as follows:

This is equivalent to the value for exported labor (difference between the price of cotton and the finished articles) of 2 milliards kronen; if to these figures are added those of cloth export, 170,000 kg., with a value for exported work of 800 million kronen, and ready-made clothing, 4,000 pieces, export value 200 million kronen, we have for the whole textile industry a value of work for export of 3 milliards, a figure attained by no other industry.

The import of cotton for the year is estimated by the writer at 900,000 quintals, the ascertained figure for ten months being 725,000 quintals. Half the quantity manufactured, therefore, was exported and half retained for home consumption. The total value of the textile industry was, therefore, 6 milliards kronen. Last year the price of cotton rose from 18 per cent. to over 25 per cent., due to two successive bad crops in America.

The suppression of the cost of living allowance, instituted in November, 1921, when the krone was under 6, reduced wages by 15 per cent. in March. In October they were further reduced by 18 per cent. Dr. Zucker states that the yield from labor per man per hour reached prewar figures in spinning. In weaving, one man worked two looms, as against three before the war, and four in England, and an overseer supervised 30 to 40 looms, as against 70 in prewar times.

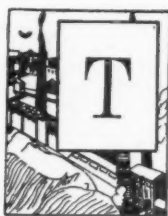
Glassmaking, which is one of the chief export industries of Czechoslovakia, has been suffering from a severe crisis for some months past. The Presse states Italy, Poland and Hungary have all become grave rivals on the glass markets, and seven new glass works have been founded in Rumania. Some 2,000 glass workers, said to include some of the best, have emigrated, owing to unemployment, and emigration is a real danger for this industry.

Some 85 to 90 per cent. of Czechoslovakian products are exported. The cost of production has risen greatly, the price of coal being sixteen times, inland transport rates twelve times, and raw material twelve times prewar prices, whereas the products of glass works only obtain five to six times prewar prices abroad.



## Bootlegging Methods in Anthracite

By H. A. Haring



THE phrase "too many mines and too many miners" does not apply to anthracite coal, either in normal times or in such conditions as have arisen this Winter. In all the bituminous districts of the country, mines are

now shut down part of the time for lack of orders, and the price of their output is sagging lower and lower. The owners are grateful for the continuation of cold, with its incident railroad difficulties, for only thus is stayed off the bad break in prices which they expect with the first real break of Winter.

Meanwhile, the anthracite-burning East has experienced real distress. Community after community duplicates the tales of limousine competing with children's play-wagons in the clamor for "just one sack" of hard coal, at the dealer's gate. Men are losing time from their offices in the mad scramble, like so many bootleggers, for coal enough to keep their families from illness. They have long ago forgotten about warming an entire house. One of the leading retailers in Philadelphia remarked last week that never had so many of his drivers been under the influence of liquor. His explanation is that "the householder is so enraptured to see a quarter ton of coal arrive, that all he can think of is the poor driver out on that cold coal truck. The driver is given the best they have—and thereby is unfitted for helping out the next householder."

In the Eastern cities coal dealers endeavor to save needless inquiries by posting on their outer door signs that "New business cannot be accepted," but the shortage is so general that it has hit the mining town of Lansford, Pa., which is situated on the top of the richest deposit of anthracite in the world. All the miners of that village have, for some weeks, been on strike over some petty grievance and the village has no coal. Its schools are closed, its houses cold—having, in this respect, attained to metropolitan conditions.

New York, Boston and other Eastern localities have their shortages of anthracite, but it is rather surprising to find that Philadelphia has not been spared, the city in which nearly all the anthracite is owned and which is the headquarters for most of the mining companies. A visit to that city recently revealed that, proportionately, Philadelphia is receiving less anthracite than either Boston or New York. Not over 20 per cent. of normal quantities is Philadelphia's allotment. One of the principal retailers, who ordinarily received 5,000 tons a week, for the week ended Feb. 17 received only 260 tons. This is but 5 per cent. of normal receipts. Another dealer, whose allotment last Winter was 12,000 tons a week, the same week this year received 1,900 tons—16 per cent. The same week brought to New York fully 40 per cent. of ordinary receipts.

The statistics of coal production as published are in millions of tons, too large for the ordinary mind to visualize. Millions of dollars have become units of thought to certain people, but millions of tons of hard coal are meaningless to the ordinary individual who knows units of ten or fifteen tons. "Millions of tons" is without content. In order, therefore, to interpret the present anthracite situation for THE ANNALIST, another unit will be arbitrarily used.

New York City will be taken as the basis of calculation. In a normal Winter Manhattan receives and uses about 25,000 tons of anthracite each working day of the week. All the boroughs together total about 50,000 tons. This is one-sixth of the weekly production of

Otherwise stated, New York burns one-sixth of our anthracite output. It is the greatest single market.

Our anthracite coal comes from a small portion of Eastern Pennsylvania. It is interesting to note that the whole anthracite coal-mining district could be spread out two and one-half times on the area of New York City.

Attention will now be shifted from the City of New York to the anthracite mining district of Pennsylvania, merely bearing in mind our arbitrary unit of 50,000 tons as one working day's supply for the city. Last Summer for five and one-half months the mines were on strike (April 1-Sept. 10). Before the end of the mine strike there broke the co-incident railroad shopmen's strike of

All this is the result of the towns and cities being located directly over the mines. Realty titles in this territory run, not "to China," as elsewhere in the country. They extend downward only eighteen feet. Title to the ground beneath that level has been retained for a century by the owners of the underlying strata of coal, together with the right of removal. There exists "Surface Protective Associations" in each community throughout the hard-coal districts. These associations are arrayed in constant fray against the owners of the coal and the operators of the mines. Last year these associations succeeded in having passed a law restraining the mines from further coal removal under improved property, although the surface

### Prices of Anthracite

Size of Coal.	Prices in Feb., 1922.	Sept., 1922, Circular of Principal Producers.	Feb. 20, 1923, Quotations of Principal Producers.	Feb. 20, 1923, Quotations of Independent Producers.
Egg .....	\$7.75	\$8.10	\$8.10 @ \$8.35	\$9.25 @ \$11.00
Stove .....	8.00	8.15	8.15 @ 8.35	9.25 @ 11.00
Chestnut ..	8.00	8.15	8.15 @ 8.35	9.25 @ 11.00
Pea .....	6.00	6.15	6.00	7.00 @ 9.50
Buckwheat..	3.50	4.00	4.00	5.00 @ 5.50
Rice .....	2.50	3.00	3.00	3.00
Barley .....	1.50	2.00	2.00	2.00

July. In this period, New York should have received 130-135 days' supply of coal. There were received exactly nine and one-half days' supply, on the basis of our unit. Little of this was of domestic sizes. Principally, it was steam coal—coal loaded from storage yards at the mines, coal dredged from the rivers that flow through the anthracite mining territory and coal reclaimed in this time of dire need from the refuse piles at the mines.

When the strike ended, coal began to reach the markets. Viewed as a whole and taking the railroads' situation into consideration, production of anthracite since September has been very nearly unprecedented. Yet it might easily have been greater. If it had been, much, if not all, the present distress would have been avoided, for the lost tonnages would more than equal a normal month's receipts at New York, and would be equal to two and one-half months' receipts, as coal is coming forward this Winter.

ONE factor inhibiting full production was the operation of the Kohler "mine cave law" of Pennsylvania. To comprehend the effect of this law it is necessary to recall that, within the territory covered by the anthracite coal beds, an area 40 per cent. the size of New York City, are scores of towns and villages. There is also the large City of Scranton and the Cities of Wilkes-Barre and Pittston. In each of these cities, as in the smaller towns of this neighborhood, the most striking feature to the eye of a stranger is the surface of the streets. The roadways, whether paved or unpaved, heave and roll like the billows of the ocean. Vacant lots reveal yawning caves, giving the impression that a basement had been excavated and then the thought of building abandoned. More arresting still to the attention is the tottering of chimneys and the leaning of buildings, everywhere manifest. One of the sights regularly shown in the anthracite mining regions is a brick dwelling which has cracked vertically through the centre. These houses tilt both directions and are rifted from foundation to roof.

titles covenant specifically for the right of removal. The law was at once attacked in the courts by the coal interests, but its penalties were so severe that, even when the coal strike was settled, all those mines which might incur punishment for violation of this law did not resume operations.

The case was quickly carried to the United States Supreme Court, where Senator Hiram W. Johnson presented the argument for the protective associations. Three months and more passed before the court declared the law unconstitutional. In that time eighty-five to ninety working days had been lost for many mines. The lost production of coal was about the equivalent of twenty days' receipts for New York City, or twenty of our arbitrary units of measurement.

ANOTHER contributing cause to the hard-coal shortage arises from man's pettiness. In one instance, which occurred since the first of January, one of the anthracite collieries required a new blacksmith. The colliery Superintendent employed one. Forthwith all the men of that colliery quit work and the strike spread out of "sympathy" to other collieries of the same company until 5,000 men were idle. The miners demanded the right to name another man as blacksmith under one ambiguous clause of their wage contract. Before the management could persuade the miners' leaders that their nominee was unfit for the job, more than a week's production of 5,000 men was lost.

In another instance, also recent, the union was unable to collect dues and assessments from a small group of men who, as maintenance workers, had enjoyed steady employment during the strike of last Summer. The loyal union men on a certain day refused longer to work in association with such "scab" brethren. Some 8,000 to 10,000 laid down their tools in an "outlaw" strike, and the trouble was ended only when the management in desperation compelled the stubborn fellows to pay up or, as is significantly hinted in colliery circles, the company paid the dues

for the men. In addition to the two instances named, other similar ridiculous strikes have occurred this Winter, all of the "button" or "outlaw" sort.

One strike of the variety described has closed down twenty-eight collieries—important and large ones at that—for two weeks in the midst of our worst January and February weather. One corporation had twenty mines idle from a similar cause in the week just passed. Such strikes in the anthracite industry are wholly unjustified, for the reason that for twenty-one years a most satisfactory board of conciliation, as set up by the Roosevelt Commission, has provided for all such disputes. Yet, with utter disregard of the cries of the country for anthracite coal, such violations of agreements go on. In one sense they are ridiculously petty but, nevertheless, they serve to sprag the wheels of coal production.

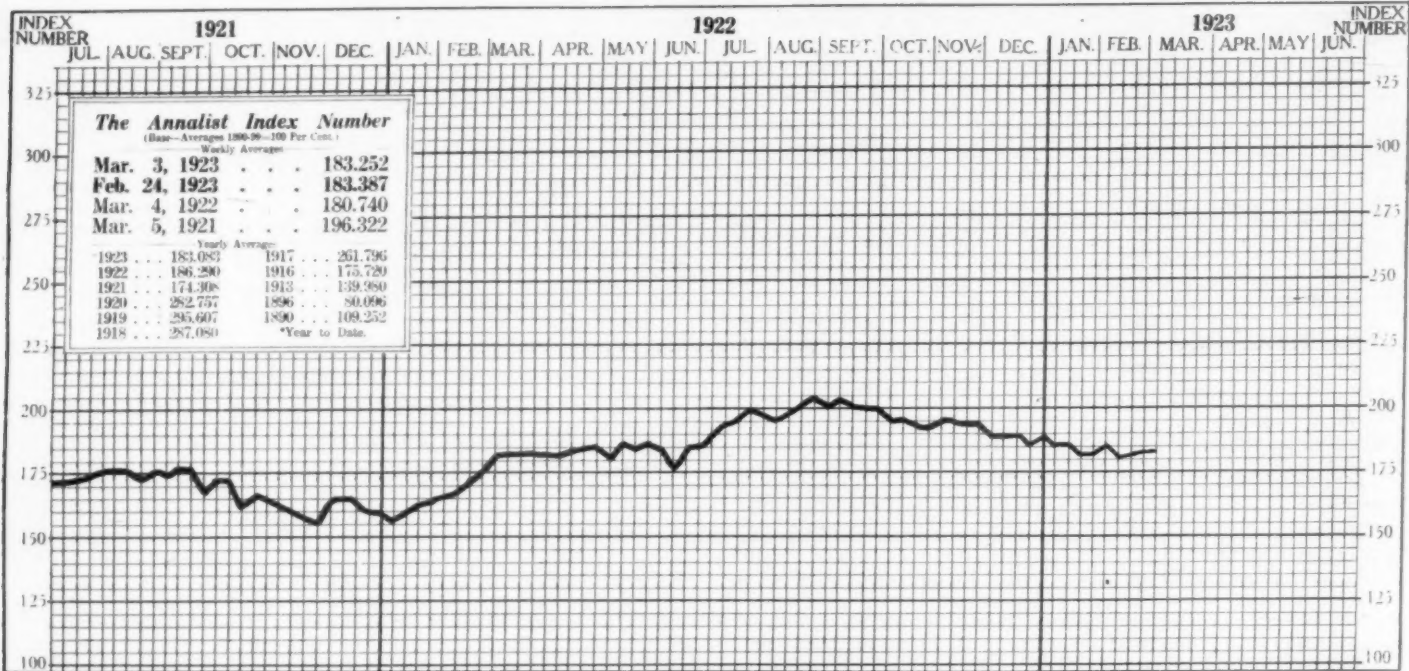
One of these instances has cost the industry the equivalent of four days' supply for shivering New York on the basis of our unit of a day's requirements. Another of them lost five or six units. The total amounts easily to twelve units, or the equivalent of two weeks' full requirements for the great City of New York.

AND yet so queer is man that on Washington's Birthday most of the mines worked a full day—a thing unheard of in the history of coal mining. One of the principal operators appealed to the committee of their miners to work on the holiday because an emergency exists. The appeal was made in such a happy manner that the men consented. The sentiment was adroitly spread throughout the territory and fully three-fourths of all the anthracite mines worked.

The colliery managements have been doing their utmost to produce large tonnages since September. I have been three days of the past week among the anthracite mines. During that time I have questioned eighty-two miners, whose language and my own came near enough together for intelligible questioning. Of this number only three had the faintest conception of the East's distressing need of anthracite. Those three, curiously enough, all proved on further questioning to be residents of the mining village already mentioned where coal shortage has arisen. Of the eighty-two, thirty-seven were met and questioned on Washington's Birthday. Not one of them knew on what grounds the management had persuaded their committeemen to work the mines on the holiday. They had been told by their union to report for work and they obeyed. Many naturally did not know it was a holiday, and of those who did know this fact, nearly all were later aware of it because they have children of school age. This lack of appreciation, or information, as to the coal shortage is not unexpected among workingmen of the miner type. The queries are interesting, however, in view of the broadcast statements of the union's officials as to the sentiments of these same men.

In the same three days I have had opportunity to put the same query to sixteen inside and outside mine foremen. These should not be confounded with the colliery Superintendent or colliery manager; they are the section foremen inside the mine or the foremen of breakers or shops outside. Of the sixteen foremen only one-half (nine to be exact) are aware of the hard coal famine in our cities. But every one of the sixteen, without exception, knows such things as these statements connote—"The company's getting fancy prices;" or "The head office is sure pounding us for coal;" or "The boss is raising H—all the time for more coal, and we're

## Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

## Financial Transactions

	Last Week	Same Week Last Year	Year to Date	Same Period Last Year
Sales of stock, shares	6,376,924	4,922,117	46,282,059	34,541,457
Sales of bonds, par value	\$67,628,300	\$110,387,000	\$578,520,910	\$589,831,350
Average price of 50 stocks	High 92.13 Low 89.77	High 73.74 Low 72.17	High 92.13 Low 84.17	High 73.74 Low 66.21
Average price of 40 bonds	High 78.70 Low 78.61	High 77.45 Low 77.07	High 79.43 Low 78.31	High 77.43 Low 75.01
Average net yield of ten high-priced bonds	4.690%	4.718%	4.605%	4.715%
New security issues	\$79,444,000	\$20,600,070	\$673,315,151	\$277,138,000

## BAROMETRICS

## The State of Credit

## FOREIGN GOVERNMENT SECURITIES

	Last Week	Previous Week	Year to Date	Same Week 1922
British Cons. 2 1/2%	58 1/2@57 1/2	57 1/4@57 1/4	58 1/2@55 1/2	55 1/2@55 1/2
British 5%	101 1/4@101 1/4	101 1/4@101 1/4	101 1/4@100 1/4	96 1/2@95 1/2
British 4 1/2%	96 1/4@96 1/4	96 1/4@96 1/4	96 1/4@95 1/4	94 1/4@93 1/4
French rentes (in Paris)	58.97@58.60	58.97@58.35	59.80@57.50	57.80@57.15
French War Loan (in Paris)	76.40@74.75	74.90@74.00	76.70@72.00	78.95

## Potentials of Productivity and Measure of Business Activity

## THE METAL BAROMETER

	—End of January—	—End of December—
United States Steel orders, tons	6,910,776	4,241,678
Daily pig iron production, tons	104,181	90,577
Pig iron production, tons	\$3,229,004	\$1,641,951
Month of December	Month of November	

## ALIEN MIGRATION

	Dec. 1922	Nov. 1922	Oct. 1922	Sept. 1922	Aug. 1922	July 1922	June 1922	May 1922
Inbound	42,000	40,814	54,129	40,881	42,725	41,241	24,776	24,169
Outbound	11,000	7,077	7,192	10,448	14,738	13,537	12,025	
Gain or loss	+31,000	+42,737	+46,937	+42,354	+32,277	+26,802	+12,751	+12,044
*Estimated.								

## GROSS RAILROAD EARNINGS

	Third Week in February	Second Week in February	Fourth Week in January	Month of December	From Jan. 1 to Dec. 31
1922	\$12,673,832	\$12,194,740	\$18,741,873	\$513,575,797	\$4,007,014,655
1921	\$12,074,980	\$11,490,961	\$18,988,908	\$423,275,430	\$3,927,934,028
Gain or loss	+\$598,852	+\$703,779	+\$752,965	+\$90,300,367	+\$79,080,627
	+4.90%	+6.48%	+3.95%	+20.99%	+2.01%

## SUMMARY OF IDLE CARS AND CAR LOADINGS

	Jan. 31	Jan. 22	Jan. 7	Dec. 31	Dec. 23
Idle cars	75,951	75,848	86,714	71,961	67,053
Car loadings	817,778	833,280	865,673	871,164	865,578

## COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended March 1, 1923	Week Ended March 2, 1922	Week Ended March 3, 1921	Week Ended March 5, 1920	Week Ended March 6, 1919
Total Over \$5,000	212	154	100	47	44
East	129	82	119	123	61
South	101	55	108	118	50
West	100	72	170	118	50
Pacific	50	41	46	27	33
U. S.	386	220	629	398	311
Canada	73	36	90	40	31

## FAILURES BY MONTHS

	January 1923	January 1922	January 1921	Twelve Months 1920	Twelve Months 1919
Number	2,120	2,723	23,676	19,682	8,881
Liabilities	\$40,210,497	\$73,795,780	\$617,896,251	\$627,401,883	\$206,121,806

## BUILDING PERMITS (BRADSTREET'S)

	January 1923	January 1922	January 1921	November 1920	November 1919
190 Cities	193,006,272	140,183,776	224,859,000	136,124,811	205,019,706
161 Cities					145,767,674

## COST OF MONEY—NEW YORK

	Call Loans	Time Loans 60-90 Days	Six Mos.	Com. Dis. 4-6 Mos.
Last week	5 1/4@4 1/4	5 1/4@5	5 1/4@5	5 1/4@4 1/4
Previous week	6 @4 1/4	5 @4 1/4	5 @4 1/4	5 @4 1/4
Year to date	6 @3 1/4	5 1/4@4 1/4	5 1/4@4 1/4	5 1/4@4 1/4
Same week, 1922	5 1/4@4	5 @4 1/4	5 @4 1/4	5 @4 1/4
Same week, 1921	7 @6	7 @6	7 @6	7 @6

## BANK CLEARINGS

	1923	P.C.	1922	P.C.
Last week	\$9,461,000,000	+17.6	\$8,045,000,000	+4.9
Week before	7,083,000,000	+11.7	6,341,000,000	+4.0
Year to date	73,005,000,000	+14.7	63,649,000,000	-4.3

## BAR GOLD AND SILVER

	Bar Gold in London	Bar Silver in London	Bar Silver in N. Y.
Last week	880 010@87s 00 1/2	31 1/4@31 1/4	60 1/2@60 1/2
Previous week	87s 00 1/2@87s 01 1/2	31 1/4@31 1/4	60 1/2@60 1/2
Year to date	90s 01 1/2@87s 01 1/2	32 1/4@30 1/4	67 1/2@63 1/2
Same week, 1922	93s 07 1/2@93s 03 1/2	32 1/4@32 1/4	64 1/2@62 1/2
Same week, 1921	121s 00 1/2@106s 03 1/2	33 1/4@30 1/4	56 1/2@52 1/2

## WEEK'S PRICES OF BASIC COMMODITIES

	Current Minimum Price	Range, 1923	High	Low	Mean Price of Other Years	1922	1921
Copper: Electrolytic, per lb.	\$0.1875	\$0.1875	\$0.1425	\$0.1575	\$0.138125	\$0.1275	\$0.1275
Cotton: Spot, middling upland, per lb.	.3075	.3075	.2615	.2845	.21625	.14725	.14725
Brick: Hudson River common, per 1,000	21.00	21.00	18.00	19.50	18.50	17.00	17.00
Cement: Portland, bulk, at mill, bbl.	1.00	1.70	1.60	1.85	1.70	3.35	3.35
Wool: Ohio & Pa. half blood combing, per lb.	.57	.57	.48	.5250	.4600	.43250	.43250
Pine: Nor. Car. Roofs 6 in., per 1,000 ft.	35.00	35.00	32.00	33.50	31.50	27.50	27.50
Hides: Packers, No. 1 native, per lb.	.20	.2025	.1950	.19875	.1750	.1275	.1275
Petroleum: Pennsylvania crude at well, bbl.	4.00	4.00	3.00	3.50	3.25	4.175	4.175
Pig Iron: Bessemer, at Pittsburgh, per ton	30.77	29.77	29.27	30.27	29.38	27.94	27.94
Rubber: Up river, fine, per lb.	.3300	.3450	.2450	.2950	.2100	.17375	.17375
Silk: Japan, Shinsu, No. 1, per lb.	9.15	9.15	8.30	8.775	7.30	6.25	6.25

## AVERAGE OF WHOLESALE PRICES

	Last Week.	Previous Week.	—Range for 1923—		—Same Week—	
			High.	Low.	1922.	1921.
Hogs, medium to heavy, per cwt.....	\$8.0125	\$7.90	\$8.425	\$7.975	\$10.725	\$9.8625
Steers, good to choice, per cwt.....	9.525	9.30	9.95	9.45	8.575	9.40
Beef, salt, per 200 lbs.....	17.50	16.75	17.50	16.75	13.50	17.00
Pork, salt, per 200 lbs.....	27.50	27.50	28.25	27.00	26.25	30.50
Flour, Spring patents, per bbl.....	7.675	8.10	8.30	7.675	9.80	10.80
Flour, Winter straight, per bbl.....	6.85	6.975	7.00	6.85	7.675	9.05
Lard, Middle West, per lb.....	.12025	.1175	.1210	.1160	.1290	.1235
Bacon, short clear sides, per lb.....	.12825	.12625	.13375	.12625	.14625	.16125
Oats, No. 2 and No. 3 white.....	.4475	.45875	.45875	.4325	.398125	.43125
Potatoes, white, per bushel.....	.6450	.65	.6450	.495	1.14	.7650
Butter, fresh, per lb.....	.1350	.1350	.1450	.1350	.1225	.16
Mutton, dressed, per lb.....	.1050	.1050	.1200	.1050	.1250	.1150
Sheep, wethers, per 100 lbs.....	7.825	7.75	8.575	7.825	9.00	6.675
Sugar, refined granulated, per lb.....	.0850	.08375	.0860	.0860	.0915	.1275
Codfish, Georges, per lb.....	.0875	.0875	.0875	.0875	.0925	.0925
Rye flour, special patents, W. S.....	5.1125	5.15	5.2875	5.05	6.375	8.8125
Cornmeal, export, per 100 lbs.....	1.95	2.125	2.125	1.95	1.675	2.15
Rice, extra fancy, per lb.....	.07375	.07375	.07375	.07375	.07	.06875
Beans, medium, per bushel.....	5.025	4.98	5.025	4.80	3.705	3.375
Apples, extra choice, per lb.....	.1125	.1125	.11375	.1125	.1725	.1125
Prunes, 10-70s, per lb.....	.10375	.10375	.10375	.10375	.11125	.09625
Butter, extra creamery, per lb.....	.5075	.5075	.5075	.4825	.37	.3275
Butter, dairy, per lb.....	.5025	.5025	.5225	.4725	.3575	.3150
Cheese, State, whole milk, per lb.....	.2825	.27875	.2825	.2725	.2225	.28
Coffee, Rio No. 7, per lb.....	.130625	.13375	.13125	.114375	.089375	.065625

## OUR FOREIGN TRADE

	October		September		—Ten Months—	
	1922.	1921.	1922.	1921.	1922.	1921.
Exports .....	\$370,720,154	\$343,330,515	\$313,003,266	\$324,563,123	\$3,107,810,484	\$3,894,540,464
Imports .....	\$319,000,000	\$288,007,629	\$298,000,000	\$279,592,185	2,569,591,791	2,060,704,029
Excess of exports..	\$51,720,154	\$155,323,186	\$15,003,266	\$145,570,938	\$538,218,692	\$1,833,836,435
November exports, \$380,000,000.						
December exports, \$444,000,000.						
*Imports for nine days of September under the new tariff law, and amounting to \$90,000,000, deducted from October and added to September.						

November exports, \$380,066,000. December exports, \$344,000,000.  
Imports for nine days of September under the new tariff law, and amounting to \$90,000,000, deducted from October and added to September.

## The Week in the Money and Exchange Market

## FOREIGN AND DOMESTIC EXCHANGE RATES

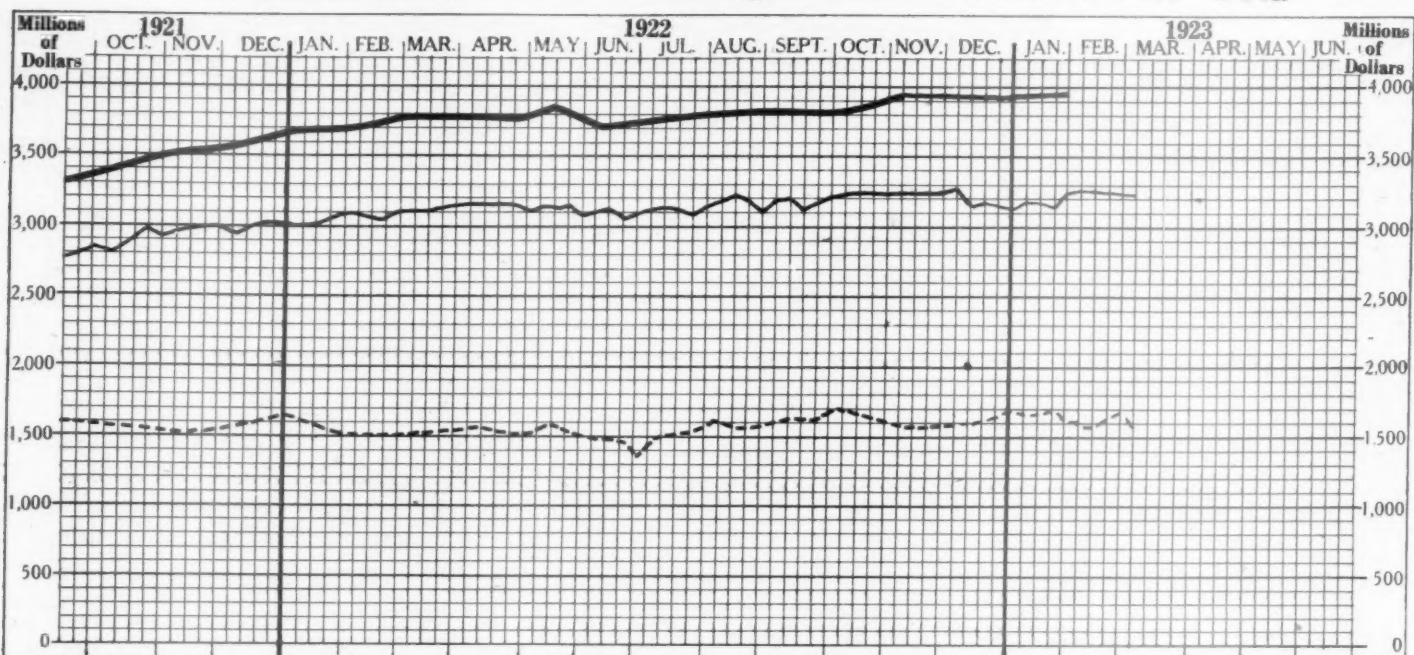
New York funds in Montreal were quoted at \$1.91 1/2@1.50 1/2 premium. Montreal funds in New York were quoted at \$1.91 1/2@1.50 1/2 premium. The week's range of exchange on the principal foreign centers last week compared as follows:

DEMAND										CABLES									
Normal Exch'ge.	Last Week.		Prev. Week.		Yr. 1923.		Same Wk., 1922.		Last Week.		Prev. Week.		Yr. 1923.		Same Wk., 1922.				
	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.			
4.69625—London....	4.71%	4.69%	4.72%	4.68%	4.72%	4.41%	4.44%	4.38%	4.71%	4.69%	4.72%	4.69%	4.72%	4.68%	4.45%	4.38%			
19.25—Paris.....	6.17%	6.05	6.18	5.90%	7.44	5.76%	9.24%	8.92%	6.18	6.05%	6.18%	5.99%	7.44%	5.76%	9.25%	8.92%			
19.28—Belgium.....	..	..	..	5.42%	5.32	5.42%	5.13	8.71	8.54%	..	..	5.43	5.32%	6.43%	5.13%	8.72	8.55		
19.28—Switzerland....	..	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74	18.74		
19.28—Italy.....	4.84	4.79%	4.80	4.79	5.24	4.62%	5.41%	5.18%	4.84%	4.80	4.80%	4.79%	5.24%	5.42%	5.13%	5.13%			
40.29—Holland.....	39.62	39.50	39.68	39.53	39.70	38.45	38.10	39.67	39.55	39.57	39.58	39.75	39.17	38.46	38.11	..			
19.30—Greece.....	1.15	1.08	1.22	1.18	1.49	1.08	4.63	4.63	1.18	1.11	1.25	1.21	1.43	1.11	4.65	4.65			
19.30—Spain.....	15.64	15.59	15.72	15.59	15.82	15.51	16.10	15.89	5.66	15.61	15.74	15.61	15.84	15.53	16.11	15.91			
26.80—Denmark.....	19.58	19.59	19.50	19.18	20.61	18.33	21.20	21.25	9.60	19.31	19.52	19.20	20.63	18.35	21.25	11.10			
20.80—Sweden.....	26.61	26.56	26.48	26.60	27.06	26.38	26.57	26.25	6.61	26.58	26.70	26.62	27.08	26.40	26.66	26.30			
20.80—Norway.....	18.51	18.36	18.60	18.46	19.04	18.36	17.62	17.15	8.58	18.53	18.62	18.48	19.06	18.38	17.67	17.20			
31.41—Russia.....	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..			
48.60—Bombay.....	31.75	31.625	31.81	31.625	32.25	31.00	28.25	27.875	1.875	31.75	31.53	31.75	32.375	31.18	28.375	.06%			
48.60—Calcutta.....	31.75	31.625	31.81	31.625	32.25	31.00	28.25	27.875	1.875	31.75	31.53	31.75	32.375	31.18	28.375	.06%			
78.00—Hongkong.....	54.50	53.63	53.375	52.625	54.50	52.38	53.00	52.375	4.625	53.75	53.50	52.75	54.625	52.50	53.125	52.00			
100.82—Peking.....	80.00	77.875	77.25	76.25	80.00	76.00	74.75	72.50	10.125	78.00	77.375	76.375	80.125	76.125	74.85	73.00			
100.82—Shanghai.....	4.75	4.725	4.78	4.725	4.75	4.70	79.75	79.75	79.75	4.875	4.725	4.725	4.875	4.7875	70.25	68.00			
49.83—Kobe.....	48.32	48.31	48.31	48.25	48.81	48.25	47.25	47.125	8.84	48.43	48.43	48.375	48.93	48.375	47.375	47.25			
49.83—Yokohama.....	48.32	48.31	48.31	48.25	48.81	48.25	47.25	47.125	8.84	48.43	48.43	48.375	48.93	48.375	47.375	47.25			
50.00—Manila.....	50.00	50.375	50.375	50.625	50.625	50.25	49.25	49.00	0.875	50.75	50.625	50.625	50.50	49.30	49.25	..			
42.44—Bue. Aires.....	37.45	37.25	37.25	37.25	38.00	36.00	36.00	37.00	3.45	37.30	37.30	37.30	38.00	37.50	37.50	37.00			
33.33—Rio.....	1.40	1.10	1.15	1.15	1.18	1.10	1.10	13.75	11.40	11.40	11.40	11.40	11.85	11.35	14.00	13.81			
23.83—Germany.....	.0045	.0044	.0050%	.0040	.0143	.0020	.44%	.39%	.0045	.0044	.0050%	.0040	.0143	.0020	.45	.39%			
20.46—Austria.....	.0014%	.0014%	.0014%	.0014%	.0014%	.0014	.02%	.019	.0014%	.0014	.0014%	.0014%	.0014%	.0014	.02%	.02%			
23.53—Poland.....	.0023%	.0020	.0026	.0021	.0058	.0020	.02%	.02%	.0023%	.0020	.0026	.0021	.0058	.0020	.03%	.03			
26.26—Czechoslov.....	2.97	2.97	2.97%	2.97	3.40	2.78	1.79%	1.68	2.97	2.97	2.97%	2.97	3.00	2.78	1.80%	1.68			
19.30—Finland.....	1.63	.97%	.98	.98	1.10	1.70	1.36	1.23	1.03	.97%	.98	.96	1.10	1.70	1.37	1.24			
19.30—Rumania.....	2.75	2.75	2.75	2.75	2.48	2.50	2.48	2.68	2.75	2.75	2.72	2.70	2.75	2.48	2.50	2.64			
20.31—Hungary.....	.03%	.03%	.03%	.03%	.04%	.03%	1.44	1.34	.83%	.03%	.03%	.03%	.04%	.03%	.4%	.79			

\*The figures given under "demand" are the offered and bid prices for 100-ruble notes, while those under "cables" are for 100-ruble notes.



## Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

## Week Ended Saturday, March 3.

## Bank Clearings

## By Telegraph to The Annalist

Central Reserve Cities	Last Week		Year to Date	
	1923	1922	1923	1922
New York	\$5,153,127,033	\$4,567,099,239	\$39,607,296,033	\$35,901,621,304
Chicago	680,351,927	558,295,489	5,438,144,061	4,402,973,058
Total, 2 C. R. cities	\$5,833,478,960	\$5,125,394,728	\$45,045,440,094	\$40,304,594,362
Increase	13.8%		11.7%	
Other Federal Reserve Cities				
Atlanta	\$56,599,502	\$41,114,577	\$466,889,295	\$346,780,105
Boston	425,000,000	274,000,000	3,401,000,000	2,581,000,000
Cleveland	106,369,609	79,025,014	916,885,617	707,467,158
Kansas City, Mo.	150,740,274	132,785,000	1,214,920,717	1,158,323,854
Minneapolis	98,271,175	59,778,268	601,781,845	508,067,392
Philadelphia	327,000,000	431,000,000	4,302,000,000	3,570,000,000
Richmond	51,279,000	45,071,000	461,061,000	351,925,000
San Francisco	160,100,000	143,000,000	1,373,000,000	1,173,300,000
Total, 8 cities	\$1,543,359,650	\$1,205,773,799	\$12,738,148,474	\$10,396,863,510
Increase	28.05%		22.5%	
Total, 10 cities	\$7,376,838,610	\$6,331,168,527	\$57,783,588,568	\$50,701,459,872
Increase	16.5%		13.9%	

Other Cities	Last Week		Year to Date	
	1923	1922	1923	1922
Buffalo	\$44,870,860	\$37,427,924	\$381,868,491	\$316,175,508
Cincinnati	73,852,000	57,178,436	599,690,000	480,994,588
Columbus, Ohio	16,213,700	12,287,400	138,382,500	125,538,100
Denver	24,223,251	18,894,698	184,454,400	167,041,750
Los Angeles	139,610,000	95,102,000	1,089,771,000	811,347,000
Louisville	33,036,916	26,270,597	289,442,446	215,832,437
Milwaukee	41,646,058	31,959,115	315,462,179	250,480,256
New Orleans	58,384,326	26,720,397	500,019,067	395,202,175
Omaha	50,849,182	41,942,813	380,921,023	206,110,793
St. Paul	37,503,016	29,811,856	295,593,216	247,945,452
Seattle	36,991,988	32,391,741	303,944,450	267,559,200
Washington	20,418,255	19,005,422	184,813,696	157,520,425
Total, 12 cities	\$577,608,561	\$428,962,919	\$4,664,362,468	\$3,741,747,808
Increase	34.6%		24.6%	
Total, 22 cities	\$7,954,447,171	\$6,760,131,446	\$62,447,951,036	\$54,443,207,680
Increase	17.6%		14.7%	

## Actual Condition

## Statement of the Federal Reserve Banks

Feb. 28

	Dist. 1. Boston	Dist. 2. New York	Dist. 3. Philadelphia	Dist. 4. Cleveland	Dist. 5. Richmond	Dist. 6. Atlanta	Dist. 7. Chicago	Dist. 8. St. Louis	Dist. 9. Minneapolis	Dist. 10. Kansas City	Dist. 11. Dallas	Dist. 12. San Fran'co
Gold reserve	\$233,612,000	\$1,030,390,000	\$222,919,000	\$312,179,000	\$101,965,000	\$134,617,000	\$490,966,000	\$97,779,000	\$79,027,000	\$82,443,000	\$37,362,000	\$239,624,000
Redeemable	20,086,000	179,216,000	38,828,000	16,554,000	18,937,000	2,087,000	41,020,000	13,057,000	489,000	4,683,000	1,313,000	19,180,000
Bills on hand	61,110,000	240,692,000	81,639,000	58,092,000	43,958,000	26,788,000	103,523,000	31,238,000	17,926,000	38,316,000	78,575,000	78,575,000
Due members	118,175,000	712,106,000	113,449,000	158,292,000	61,806,000	53,029,000	279,117,000	69,093,000	41,328,000	31,980,000	22,626,000	136,473,000
Notes in circula'n	198,060,000	568,124,000	203,579,000	239,718,000	87,735,000	119,017,000	392,598,000	87,696,000	53,623,000	65,298,000	30,800,000	202,465,000
Ratio of reserve	76.4%	80.0%	72.2%	81.2%	74.3%	81.9%	75.8%	72.0%	76.2%	64.5%	50.0%	70.2%

## Federal Reserve Bank Statement

Consolidated statement of twelve Federal Reserve Banks compares as follows:

RESOURCES—	Feb. 28, 1923	Feb. 21, 1923	March 1, 1922
Gold and gold certificates	\$302,611,000	\$302,668,000	\$380,406,000
Gold settlement fund—Federal Reserve Board	604,008,000	574,857,000	521,273,000
Total gold held by banks	\$906,619,000	\$877,525,000	\$901,679,000
Gold with Federal Reserve Agents	2,108,767,000	2,142,076,000	1,982,061,000
Gold redemption fund	57,427,000	55,641,000	67,694,000
Total gold reserves	\$3,072,813,000	\$3,075,242,000	\$2,951,434,000
Reserves other than gold	128,787,000	128,367,000	129,359,000
Total reserves	\$3,201,600,000	\$3,203,609,000	\$3,080,793,000
Non-reserve cash	45,824,000	68,108,000	
Bills discounted—Secured by U. S. Government obligations	356,039,000	368,241,000	285,376,000
Other bills discounted	239,721,000	239,682,000	422,175,000
Bills bought in open market	207,678,000	182,353,000	95,730,000
Total bills on hand	\$803,438,000	\$810,276,000	\$803,281,000
United States bonds and notes	173,975,000	167,420,000	163,322,000
United States certificates of indebtedness	189,099,000	186,614,000	249,716,000
Municipal warrants			102,000
Total earning assets	\$1,166,512,000	\$1,164,310,000	\$1,216,421,000
Bank premises	47,863,000	47,042,000	37,232,000
Five per cent. redemption fund against Federal Reserve Bank notes	311,000	311,000	8,362,000
Uncollected items	608,167,000	606,809,000	505,782,000
All other resources	16,799,000	16,566,000	15,750,000
Total resources	\$5,087,076,000	\$5,106,755,000	\$4,864,349,000
LIABILITIES—			
Capital paid in	\$108,867,000	\$108,874,000	\$103,736,000
Surplus	218,360,000	218,360,000	215,398,000
Deposits: Government	43,401,000	46,806,000	40,770,000
Member banks—reserve account	1,887,552,000	1,897,685,000	1,725,069,000
Other deposits	21,364,000	21,917,000	32,607,000
Total deposits	\$1,952,317,000	\$1,965,908,000	\$1,818,446,000
Federal Reserve notes in actual circulation	2,246,943,000	2,290,497,000	2,196,983,000
F. R. Bank notes in circulation—net liabilities	2,645,000	3,066,000	80,096,000
Deferred availability items	546,254,000	538,329,000	432,241,000
All other liabilities	11,881,000	11,712,000	17,450,000
Total liabilities	\$5,087,076,000	\$5,106,755,000	\$4,864,349,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	76.2%	74.8%	76.7%

\*Not shown separately prior to January, 1923.

## Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York Feb. 21	New York Feb. 14	Chicago Feb. 21	Chicago Feb. 14
Number of reporting banks	63	63	49	49
Loans sec. by U.S. Govt. oblig'ns	\$90,220,000	\$82,284,000	\$28,170,000	\$31,216,000
Loans sec. by stocks and bonds	1,521,240,000	1,487,579,000	403,171,000	418,528,000
All other loans and discounts	2,050,441,000	2,070,708,000	644,869,000	630,548,000
Total loans and discounts	3,661,902,000	3,640,571,000	1,076,210,000	1,080,292,000
U. S. prewar bonds	37,835,000	37,835,000	2,632,000	2,245,000
U. S. Liberty bonds	414,334,000	417,205,000	57,657,000	49,380,000
U. S. Treasury bonds	36,164,000	36,628,000	26,515,000	25,750,000
U. S. Victory and Treas. notes	474,717,000	483,293,000	82,991,000	90,284,000
U. S. cts. of indebtedness	66,089,000	79,459,000	12,051,000	13,369,000
Other loans, stocks & securities	534,756,000	545,088,000	185,641,000	184,977,000
Total loans, discounts & invest.	5,225,797,000	5,240,059,000	1,423,717,000	1,437,306,000
Reserve bal. with F. R. Bank	594,954,000	632,855,000	147,493,000	141,515,000
Cash in vault	73,323,000	68,822,000	28,581,000	30,932,000
Net demand deposits	4,435,136,000	4,466,089,000	1,012,607,000	1,021,857,000
Time deposits	505,189,000	480,123,000	304,130,000	364,006,000
Government deposits	38,591,000	44,099,000	8,942,000	10,194,000
Bills payable, &c.	146,740,000	213,930,000	10,701,000	5,910,000
All other	31,195,000	19,953,000	8,246,000	7,291,000
All Reserve Cities				
Number of reporting banks	280	260	207	207
Loans sec. by U.S. Govt. oblig'ns	\$189,067,000	\$184,150,000	\$48,169,000	\$49,370,000
Loans sec. by stocks and bonds	2,726,816,000	2,713,356,000	552,500,000	551,338,000
All other loans and discounts	4,623,863,000	4,626,272,000	1,541,975,000	1,537,177,000
Total loans and discounts	7,539,746,000	7,523,778,000	2,142,644,000	2,137,885,000
U. S. prewar bonds	98,902,000	98,826,000	76,862,000	76,824,000
U. S. Liberty bonds	643,287,000	650,564,000	249,431,000	249,954,000
U. S. Treasury bonds	87,289,000	87,532,000	27,036,000	29,036,000
U. S. Victory and Treas. notes	706,850,000	722,601,000	138,319,000	137,329,000
U. S. cts. of indebtedness	93,266,000	109,360,000	32,616,000	35,963,000
Other loans, stocks & securities	1,178,195,000	1,183,008,000	381,678,000	575,941,000
Total loans, discounts & invest.	10,347,535,000	10,390,089,000	3,248,755,000	3,243,802,000
Reserve bal. with F. R. Bank	1,015,647,000	1,063,838,000	243,438,000	245,981,000
Cash in vault	151,857,000	149,013,000	59,243,000	60,970,000
Net demand deposits	7,863,672,000	7,962,409,000	1,894,424,000	1,943,576,000
Time deposits	1,808,025,000	1,780,372,000	1,156,027,000	1,146,274,000
Government deposits	74,739,000	85,070,000	14,788,000	19,089,000
Bills payable, &c.	209,259,000	273,917,000	51,391,000	47,508,000
All other	100,843,000	70,511,000	21,106,000	15,412,000
Other Selected Cities				
Number of reporting banks	311	311		
Loans secured by United States Government obligations	\$39,885,000	\$39,994,000		
Loans secured by stocks and bonds	457,935,000	463,253,000		
All other loans and discounts	1,351,534,000	1,343,816,000		
Total loans and discounts	1,849,354,000	1,847,063,000		
United States prewar bonds	105,856,000	106,036,000		
United States Liberty bonds	170,048,000	171,137,000		
United States Treasury bonds	24,309,000	24,200,000		
United States Victory and Treasury notes	77,620,000	78,172,000		
United States certificates of indebtedness	19,773,000	20,159,000		
Other loans, stocks & securities	421,118,000	422,466,000		
Total loans, discounts and investments	2,669,078,000	2,669,203,000		
Reserve balance with Federal Reserve Bank	166,613,000	173,947,000		
Cash in vault	77,769,000	77,394,000		
Net demand deposits	1,687,874,000	1,706,433,000		
Time deposits	806,504,000	801,008,000		
Government deposits	9,220,000	10,065,000		
Bills payable, &c.	17,898,000	21,658,000		
All other	16,951,000	17,258,000		

## New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (\*).

Week Ended March 3, 1923

Total Sales 6,376,658 Shares

Yearly Price Range.										STOCKS.		Amount Capital Stock Listed.		Last Dividend.		Per Cent.		Last Week's Transactions.		Sales.	
1921.		1922.		This Year to Date.		Low Date.		Low Date.		STOCKS.		Amount Capital Stock Listed.		Last Dividend.		Per Cent.		Last Week's Transactions.		Sales.	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	STOCKS.	Amount Capital Stock Listed.	Date Paid.	Per Cent.	Per Cent.	First.	High.	Low.	Last.	Change.	Sales.	
53 1/2	26 1/2	83	48	82	Mar. 3	68	Jan. 2	ADAMS EXPRESS	12,000,000	Dec. 30, '22	\$1	72	82	70 1/2	80	7 1/2	9,000				
19 1/2	10 1/2	23	10 1/2	18 1/2	Feb. 13	13	Jan. 8	Advance Rumely	13,750,000	Jan. 2, '23	1	17	17 1/2	16 1/2	50	17 1/2	700				
52	30 1/2	60 1/2	31 1/2	51 1/2	Feb. 14	40 1/2	Jan. 10	Air Reduction (sh.)	168,130	Jan. 15, '23	\$1	Q	63 1/2	65 1/2	62	65 1/2	3,600				
39 1/2	15 1/2	18 1/2	9 1/2	14 1/2	Feb. 13	12 1/2	Jan. 9	Ajax Rubber (sh.)	42,000	Dec. 15, '20	\$1	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	2,900				
1 1/2	1/2	2	1/2	1 1/2	Jan. 9	1/2	Jan. 7	Alaska Gold Mines (\$10)	1,508,000	Jan. 2, '23	1	1/2	1/2	1/2	1/2	1/2	200				
84	84	125	107	106	Jan. 18	102	Jan. 10	Allegheny & Western	13,967,440	Jan. 2, '23	3	SA	103 1/2	103 1/2	102 1/2	103 1/2	500				
100 1/2	100	100 1/2	100 1/2	100	Jan. 2	71 1/2	Jan. 16	All-American Cables	2,500,000	Jan. 16, '23	1 1/2	Q	103 1/2	103 1/2	102 1/2	103 1/2	9,300				
50 1/2	34	91 1/2	55 1/2	80	Jan. 2	71 1/2	Jan. 16	Allied Chemical & Dye (sh.)	2,177,843	Feb. 1, '23	\$1	77 1/2	78 1/2	75 1/2	76 1/2	76 1/2	1,100				
103 1/2	83	115 1/2	80 1/2	101	Feb. 16	45	Jan. 10	Allis-Chalmers Manufacturing	30,262,000	Jan. 2, '23	1 1/2	Q	110 1/2	112	110 1/2	112	4,800				
30 1/2	28 1/2	59 1/2	37 1/2	51 1/2	Jan. 27	94 1/2	Feb. 2	Allis-Chalmers Manufacturing pf.	16,500,000	Jan. 15, '23	1 1/2	Q	95	96	95	96	2,900				
92 1/2	92 1/2	74	66	36 1/2	Feb. 21	29 1/2	Jan. 16	Amalgamated Sugar 1st pf.	5,000,000	May 1, '21	2	35 1/2	35 1/2	33 1/2	37 1/2	37 1/2	6,900				
65 1/2	26 1/2	42 1/2	27 1/2	38 1/2	Feb. 21	58 1/2	Jan. 16	American Agricultural Chemical	33,322,100	Apr. 15, '21	1 1/2	67	67	65	65 1/2	65 1/2	1,800				
84	51	72 1/2	50 1/2	68 1/2	Feb. 21	58 1/2	Jan. 16	American Agricultural Chemical pf.	28,455,200	Apr. 15, '21	1 1/2	Q	67	67	65	65 1/2	200				
56 1/2	46 1/2	91	57	86	Feb. 14	57	Jan. 6	American Bank Note (\$50)	4,945,200	Feb. 15, '23	1	Q	86	86	86	86	200				
50 1/2	43 1/2	50 1/2	31 1/2	49 1/2	Feb. 13	36	Jan. 31	American Bank Note pf. (\$50)	4,495,650	Jan. 2, '23	75c	Q	86	86	86	86	200				
74 1/2	54 1/2	80 1/2	61	80	Feb. 15	73 1/2	Jan. 9	American Beet Sugar Company	15,000,000	Jan. 31, '21	2	46	46 1/2	44 1/2	45 1/2	2,800					
65 1/2	29 1/2	49	31 1/2	50 1/2	Mar. 2	37	Jan. 9	American Beet Sugar pf.	5,000,000	Dec. 30, '22	1 1/2	Q	79 1/2	79 1/2	79 1/2	79 1/2	100				
56 1/2	42	88 1/2	51	83 1/2	Feb. 16	70 1/2	Jan. 11	American Brake Magneto (sh.)	96,000	Apr. 1, '21	\$1.25	46	50 1/2	44 1/2	49 1/2	23,300					
100	83 1/2	113	98 1/2	110	Feb. 14	106 1/2	Jan. 20	American Brake Shoe & Foundry pf., new	9,600,000	Dec. 30, '22	1 1/2	Q	110	110	110	110	400				
97 1/2	70 1/2	113 1/2	93 1/2	104 1/2	Mar. 1	73 1/2	Jan. 2	American Can Company	41,233,300	Feb. 15, '23	1 1/2	Q	97 1/2	104 1/2	96	102	144,900				
151 1/2	115 1/2	201	141	188	Feb. 13	178	Jan. 17	American Can Company pf.	41,233,300	Jan. 2, '23	1 1/2	Q	113	114 1/2	113	114 1/2	500				
29	0 1/2	108	115 1/2	125 1/2	Mar. 1	18	Jan. 30	American Car & Foundry	30,000,000	Jan. 1, '23	3	180 1/2	180 1/2	180	180 1/2	4,800					
24 1/2	15 1/2	30 1/2	25	25	Feb. 14	22	Feb. 14	American Car & Foundry pf.	30,000,000	Jan. 1, '23	3	123 1/2	123 1/2	123 1/2	123 1/2	1,000					
67	35 1/2	61	38 1/2	58 1/2	Jan. 4	25 1/2	Feb. 5	American Chicla (sh.)	155,958	Nov. 1, '20	1 1/2	8	8 1/2	8 1/2	8 1/2	4,800					
137	112	162	124	137	Feb. 23	64	Jan. 3	American Chicla pf.	3,000,000	Apr. 1, '21	1 1/2	17 1/2	17 1/2	16 1/2	17 1/2	1,400					
16	8	17 1/2	10 1/2	13 1/2	Feb. 16	11	Jan. 6	American Cotton Oil Company pf.	19,198,000	Jan. 2, '23	1	32	32	32 1/2	31 1/2	800					
103 1/2	40 1/2	74 1/2	58	73 1/2	Feb. 28	68 1/2	Jan. 2	American Drug Syndicate (\$10)	3,553,350	Dec. 15, '20	40c	7 1/2	7 1/2	6 1/2	7 1/2	11,800					
83 1/2	42	122	78	110	Feb. 13	98 1/2	Jan. 22	American Hide & Leather Company	11,274,100	Jan. 2, '23	\$2	123 1/2	143 1/2	123 1/2	123 1/2	2,600					
73 1/2	57	95 1/2	72	89	Feb. 20	85 1/2	Feb. 1	American Hide & Leather Company pf.	12,548,300	Oct. 1, '20	1	70 1/2	73 1/2	70 1/2	72 1/2	3,000					
53 1/2	21 1/2	50 1/2	24 1/2	33 1/2	Mar. 1	11 1/2	Jan. 3	American Ice	7,161,400	Jan. 25, '23	1 1/2	Q	105 1/2	107	103	107	3,600				
11 1/2	7 1/2	13 1/2	9 1/2	9 1/2	Mar. 1	9 1/2	Feb. 15	American Ice pf.	15,000,000	Jan. 25, '23	1 1/2	Q	86 1/2	86 1/2	86 1/2	86 1/2	100				
62 1/2	17 1/2	42 1/2	28	36 1/2	Feb. 15	20 1/2	Jan. 9	American International Trust Company	49,000,000	Dec. 30, '22	1 1/2	12 1/2	12 1/2	12 1/2	12 1/2	200					
93 1/2	39 1/2	64 1/2	48	59	Feb. 15	51	Jan. 10	American La F. Fire Engine (\$10)	2,827,000	Feb. 15, '23	1 1/2	Q	97 1/2	98	97	97 1/2	500				
110 1/2	73 1/2	130 1/2	102	129 1/2	Jan. 17	119 1/2	Jan. 17	American Lined	16,750,000	Mar. 31, '21	1 1/2	3 1/4	3 1/4	3 1/4	3 1/4	3,100					
115 1/2	98 1/2	122 1/2	112	122	Jan. 7	119 1/2	Jan. 17	American Lined pf.	16,750,000	July 1, '21	1 1/2	56	58	56	57	3,100					
15 1/2	11 1/2	13	9	9	Jan. 9	9	Jan. 17	American Locomotive	25,000,000	Dec. 30, '22	1 1/2	Q	127 1/2	127 1/2	127 1/2	127 1/2	10,000				
91	66 1/2	129	82	95	Jan. 4	76	Jan. 2	American Locomotive pf.	2,000,000	Dec. 30, '22	1 1/2	Q	121	121	121	121	1,200				
119	119	119	100 1/2	100 1/2	Jan. 23	97	Feb. 19	American Malt & Grain, stamped (sh.)	536,000	Mar. 1, '23	1 1/2	Q	52 1/2	55 1/2	51 1/2	55 1/2	21,300				
10	3 1/2	8 1/2	3 1/2	9 1/2	Feb. 19	6 1/2	Jan. 5	American Metal Company (sh.)	5,000,000	Mar. 1, '23	1 1/2	Q	115	115	115	115	400				
80	80	80	80	80	Jan. 3	60 1/2	Jan. 24	American Radiator (\$25)	20,709,350	Dec. 30, '22	\$1	Q	82 1/2	83	82 1/2	82 1/2	900				
14	4 1/2	25 1/2	5 1/2	6 1/2	Mar. 2	5 1/2	Jan. 17	American Radiator pf.	9,000,000	Jan. 15, '23	1 1/2	Q	97 1/2	97 1/2	97 1/2	97 1/2	2,200				
47 1/2	29 1/2	67 1/2	43 1/2	61 1/2	Mar. 2	53	Jan. 17	American Rolling Mill pf.	7,000,000	Jan. 15, '23	1 1/2	Q	97 1/2	97 1/2	97 1/2	97 1/2	4,800				
90	63 1/2	104 1/2	86 1/2	101 1/2	Feb. 20	98 1/2	Jan. 18	American Safety Razor (\$25)	12,500,000	Oct. 2, '22	2 1/2	Q	8 1/2	8 1/2	8 1/2	8 1/2	5,400				
114 1/2	95	159	109 1/2	152 1/2	Feb. 16	140	Jan. 10	American Shipbuilding	14,670,500	Feb. 1, '23	2	Q	17 1/2	18 1/2	17 1/2	18 1/2	63,800				
90	77	100 1/2	90	100	Feb. 20	100	Jan. 20	American Shipbuilding & Commerce (sh.)	60,398,000	Mar. 1, '23	1	17 1/2	18 1/2	17 1/2	18 1/2	1,000					
35	18	40 1/2	30 1/2	35 1/2	Feb. 13	35 1/2	Jan. 24														



## New York Stock Exchange Transactions - Continued

1921.		1922.		Price Ranges.		This Year to Date.		Date.		STOCKS.	Amount Capital Stock Listed.	Last Date Paid.	Dividend Per Cent.	Per. Period.	Last Week's Transactions.					
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.						First.	High.	Low.	Last.	Change.	Sales
8 1/4	4	12 1/2	1 1/4	3 1/2	3 1/4	3 1/2	3 1/4	Feb. 13	2 1/4	Chicago & Alton	19,538,300	Jan. 16, '11	2	..	34	34	27	3	-	5,300
1 1/2	13 1/4	4 3/4	12 1/4	3 1/2	3 1/4	3 1/2	3 1/4	Feb. 13	2 1/4	Chicago & Alton pf.	19,493,900	Jan. 16, '11	2	..	34	34	27	3	-	1,900
37	33 1/4	64 1/4	31 1/4	57 1/2	57 1/2	57 1/2	57 1/2	Feb. 7	51	Chicago & Eastern Illinois pf., new	22,031,100	Jan. 17	..	..	37	37	36 1/2	1	-	1,000
2 1/4	6 1/4	10 1/4	3 1/4	7	7	7	7	Feb. 7	4	Chicago Great Western	45,248,900	Feb. 15, '10	2	..	13	13	13	15	+ 1	1,900
20 1/4	14 1/4	24 1/4	10 1/4	24	24	24	24	Feb. 7	4	Chicago Great Western pf.	44,137,000	July 15, '19	1	..	37	37	33 1/2	3 1/2	-	1,000
31	17 1/4	36 1/4	10 1/4	26	26	26	26	Feb. 13	20 1/4	Chicago, Milwaukee & St. Paul	117,411,500	Sep. 1, '17	2 1/2	..	25 1/2	25 1/2	24 1/2	1 1/2	-	13,400
46 1/4	29 1/4	55 1/4	29 1/4	44 1/4	44 1/4	44 1/4	44 1/4	Mar. 3	32 1/4	Chicago, Milwaukee & St. Paul pf.	116,274,900	Sep. 1, '17	3 1/2	..	42 1/4	42 1/4	41 1/4	1 1/4	-	22,100
71	60 1/4	95 1/4	59 1/4	87 1/2	87 1/2	87 1/2	87 1/2	Feb. 23	77	Chicago & Northwestern	145,165,810	Jan. 15, '23	3 1/2	SA	87 1/2	87 1/2	85	2 1/2	-	7,700
110	95 1/4	125 1/4	100 1/4	118 1/2	118 1/2	118 1/2	118 1/2	Jan. 24	118	Chicago & Northwestern pf.	22,395,100	Jan. 15, '23	3 1/2	SA	118	118	117 1/2	1 1/2	-	10,900
3 1/4	22 1/4	30 1/4	30 1/4	37 1/4	37 1/4	37 1/4	37 1/4	Mar. 3	31 1/4	Chicago Pneumatic Tool	12,934,600	Jan. 25, '23	3 1/2	SA	37 1/4	37 1/4	35 1/4	2 1/4	-	7,400
35	27 1/4	50 1/4	30 1/4	37 1/4	37 1/4	37 1/4	37 1/4	Mar. 3	31 1/4	Chicago, R. I. & P.	75,000,000	Jan. 25, '23	1	Q	36	36	35 1/4	1 1/4	-	10,900
80 1/4	68 1/4	106 1/4	83 1/4	95 1/4	95 1/4	95 1/4	95 1/4	Feb. 9	80 1/4	Chicago, R. I. & P. 7 1/2 pf.	29,422,100	Dec. 30, '22	3 1/2	SA	92	92	94 1/4	2 1/4	-	1,400
77	50 1/4	95 1/4	70 1/4	84 1/4	84 1/4	84 1/4	84 1/4	Feb. 9	81 1/4	Chicago, R. I. & P. 4 1/2 pf.	25,135,300	Dec. 30, '22	3 1/2	SA	84 1/4	84 1/4	83	1 1/4	-	1,800
63	50 1/4	80 1/4	51 1/4	71 1/4	71 1/4	71 1/4	71 1/4	Feb. 9	81 1/4	Chicago, St. Paul, Minn. & O.	18,556,700	Feb. 20, '23	2 1/2	SA	76	76	76	0	-	100
87	70 1/4	107 1/4	83 1/4	102 1/4	102 1/4	102 1/4	102 1/4	Jan. 30	100 1/4	Chicago, St. Paul, Minn. & O. pf.	11,239,300	Feb. 20, '23	3 1/2	SA	..	..	100	0	-	..
16 1/4	9	20 1/4	15 1/4	30 1/4	30 1/4	30 1/4	30 1/4	Mar. 1	2 1/4	Chile Copper (\$25)	97,362,000	Sep. 30, '20	37 1/2	ac	20 1/2	20 1/2	20	30	+ 3	72,800
29 1/4	19 1/4	32 1/4	22 1/4	31 1/4	31 1/4	31 1/4	31 1/4	Mar. 2	24 1/4	Chino Copper (\$5)	4,500,000	Sep. 30, '20	37 1/2	ac	28 1/2	28 1/2	31 1/2	3 1/2	-	31,100
57 1/4	32	80 1/4	54	83	83	83	83	Mar. 3	73 1/4	Cleveland, C. C. & St. L.	47,056,500	Jan. 20, '23	1	Q	79	79	79	0	-	600
75	60	100 1/4	72 1/4	..	..	..	..	..	..	Cleveland, C. C. & St. Louis pf.	10,000,000	Jan. 20, '23	1	Q	..	..	100	0	-	..
62	40 1/4	71 1/4	65	..	..	..	..	..	..	Cleveland & Pittsburgh special (\$30)	11,237,750	Mar. 1, '23	87 1/2	ac	..	..	..	..	-	..
62 1/4	36 1/4	70 1/4	43	72 1/4	72 1/4	72 1/4	72 1/4	Feb. 7	6 1/4	Cuett, Peabody & Co.	16,000,000	Feb. 1, '23	1 1/2	Q	70	71	70	1	-	2,400
89	79 1/4	103 1/4	87 1/4	110	110	110	110	Feb. 5	102 1/4	Cuett, Peabody & Co. pf.	8,482,000	Jan. 1, '23	1 1/2	Q	106	106	105	1	-	3,900
43 1/4	19 1/4	82 1/4	41	81	81	81	81	Jan. 3	72 1/4	Coca-Cola (sh.)	500,000	Jan. 2, '23	1 1/2	SA	74 1/4	74 1/4	72 1/4	2 1/4	-	21,000
110 1/4	95 1/4	125 1/4	100 1/4	118 1/2	118 1/2	118 1/2	118 1/2	Jan. 24	118	Coca-Cola pf.	10,000,000	Jan. 2, '23	3 1/2	SA	90 1/2	90 1/2	90	1 1/2	-	3,100
32 1/4	22 1/4	30 1/4	30 1/4	37 1/4	37 1/4	37 1/4	37 1/4	Mar. 3	31 1/4	Colorado Fuel & Iron	34,235,500	May 21, '21	1 1/2	Q	20	20	20	0	-	..
100 1/4	80 1/4	106 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	Feb. 13	40 1/4	Colorado Fuel & Iron pf.	2,000,000	May 21, '21	1 1/2	Q	106	106	105	1	-	..
40 1/4	27 1/4	53 1/4	38 1/4	45 1/4	45 1/4	45 1/4	45 1/4	Feb. 13	40 1/4	Colorado & Southern	31,000,000	Dec. 30, '22	2	SA	44	44	44	0	-	500
50	40 1/4	64 1/4	50 1/4	58 1/4	58 1/4	58 1/4	58 1/4	Feb. 6	58 1/4	Colorado & Southern 1st pf.	8,500,000	Dec. 30, '22	2	SA	..	..	..	..	-	..
50 1/4	42 1/4	60 1/4	49 1/4	58 1/4	58 1/4	58 1/4	58 1/4	Jan. 11	55 1/4	Colorado & Southern 2d pf.	8,500,000	Dec. 30, '22	4	A	..	..	..	..	-	..
67 1/4	52 1/4	114 1/4	64 1/4	114 1/4	114 1/4	114 1/4	114 1/4	Feb. 14	103 1/4	Columbia Gas & Electric	50,000,000	Feb. 15, '23	1 1/2	Q	100 1/4	100 1/4	100 1/4	0	-	5,800
12 1/4	2 1/4	2 1/4	1 1/4	12 1/4	12 1/4	12 1/4	12 1/4	Jan. 1	2 1/4	Columbia Graphophone (sh.)	1,373,292	Jan. 1, '21	12 1/2	ac	2 1/2	2 1/2	2 1/2	0	-	7,300
62 1/4	40 1/4	71 1/4	65 1/4	..	..	..	..	..	..	Columbia Graphophone pf.	10,282,800	Apr. 1, '21	1	Q	..	..	..	..	-	..
58 1/4	28 1/4	79 1/4	55 1/4	90 1/4	90 1/4	90 1/4	90 1/4	Jan. 13	26 1/4	Commercial Solvents, Class A (sh.)	40,000	Jan. 1, '23	1	Q	..	..	..	..	-	..
61	40 1/4	79 1/4	55 1/4	90 1/4	90 1/4	90 1/4	90 1/4	Jan. 13	26 1/4	Commercial Solvents, Class B (sh.)	40,000	Jan. 1, '23	1	Q	..	..	..	..	-	..
80	53 1/4	87 1/4	47 1/4	83 1/4	83 1/4	83 1/4	83 1/4	Mar. 3	34 1/4	Comp. Tab. Rec. (sh.)	130,854	Jan. 10, '23	1 1/2	Q	70 1/2	70 1/2	70 1/2	0	-	2,800
12 1/4	2 1/4	2 1/4	1 1/4	12 1/4	12 1/4	12 1/4	12 1/4	Jan. 30	34 1/4	Conley Tin Foil	198,964	Oct. 1, '20	50	ac	..	..	..	..	-	..
84 1/4	62 1/4	120 1/4	113 1/4	..	..	..	..	..	..	Consolidated Cigar (sh.)	14,842	Apr. 1, '21	1	Q	..	..	..	..	-	..
21 1/4	12 1/4	25 1/4	9 1/4	25 1/4	25 1/4	25 1/4	25 1/4	Jan. 30	34 1/4	Consolidated Cigar pf.	4,000,000	Mar. 1, '23	1 1/2	Q	82	82	80 1/2	1 1/2	-	11,000
84 1/4	62 1/4	120 1/4	113 1/4	..	..	..	..	..	..	Consolidated Distributors	190,431	Jan. 21, '21	162 1/2	ac	..	..	..	..	-	..
21 1/4	12 1/4	25 1/4	9 1/4	25 1/4	25 1/4	25 1/4	25 1/4	Jan. 30	34 1/4	Consolidated Gas, Electric Light & P. Balt.	14,610,200	Jan. 2, '23	1 1/2	Q	..	..	..	..	-	..
84 1/4	62 1/4	120 1/4	113 1/4	..	..	..	..	..	..	Consolidated Gas, Electric Light & P. Balt. pf.	2,400,470	Jan. 2, '23	1 1/2	Q	..	..	..	..	-	..
21 1/4	12 1/4	25 1/4	9 1/4	25 1/4	25 1/4	25 1/4	25 1/4	Jan. 30	34 1/4	Consolidated Coal, Maryland	40,139,000	Jan. 3								



## New York Stock Exchange Transactions—Continued

1921. Yearly Price Ranges.										1922. This Year to Date.		STOCKS.		Amount Capital Stock Listed.		Last Dividend.		Last Week's Transactions.				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	Date.	Dividend.	Per Cent.	Period.	First.	High.	Low.	Last.	Change.	Sales.			
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Feb. 14	8 1/2	Jan. 13	International Mercantile Marine.	39,822,100								3,800		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 14	37 1/2	Jan. 29	International Mercantile Marine pf.	57,726,300	Feb. 2, '22	4 1/2	SA	41	10 1/2	9 1/2	+ 1/4	3,800		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	International Nickel (\$25).	41,834,600	Mar. 1, '22	50c	SA	41	10 1/2	9 1/2	+ 1/4	3,800		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	International Nickel pf.	9,912,600	Feb. 1, '22	25c	Q	77	78	77	+ 1/2	300		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	International Paper Company.	20,000,000	Jan. 15, '22	1 1/2	Q	73	78	77	+ 1/2	22,300		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	International Paper pf., stamped.	24,358,900	Jan. 15, '22	1 1/2	Q	71	78	77	+ 1/2	1,200		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	International Salt.	6,077,100	Jan. 1, '22	1 1/2	Q	71	78	77	+ 1/2	1,200		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	International Shoe (sh.).	918,000	Jan. 2, '22	75c	Q	68 1/2	68 1/2	68 1/2	+ 1/2	400		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	International Shoe pf.	17,914,000	Dec. 1, '22	75c	Q	117	120 1/2	117	+ 1/2	1,400		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	International Oil (sh.).	1,420,400	Jan. 1, '22	1 1/2	Q	17 1/2	17 1/2	17 1/2	+ 1/2	26,800		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	Iowa Central.	1,420,400	Feb. 15, '21	1	Q	40	41 1/2	37 1/2	+ 1/2	3,900		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	Intertype Corporation (sh.).	161,846	Feb. 15, '21	1	Q	52	52 1/2	50 1/2	+ 1/2	64,500		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	Iron Products (sh.).	132,834	Feb. 15, '22	2	Q	52	52 1/2	50 1/2	+ 1/2	64,500		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	Iron Products pf.	987,300	Feb. 15, '22	2	Q	52	52 1/2	50 1/2	+ 1/2	64,500		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	Iron Creek Coal (sh.).	118,798	Jan. 1, '22	17	Q	52	52 1/2	50 1/2	+ 1/2	64,500		
17 1/2	17	27 1/2	26 1/2	41 1/2	41 1/2	11 1/2	11 1/2	Jan. 16	37 1/2	Jan. 29	Iron Creek Coal (\$10).	25,700,510	Jan. 1, '22	17	Q	52	52 1/2	50 1/2	+ 1/2	64,500		
12 1/2	12	22 1/2	22	32 1/2	32	17 1/2	17 1/2	Feb. 26	17 1/2	Jan. 24	JEWEL TEA.	12,000,000								10,600		
40 1/2	40	76 1/2	76	82 1/2	82	Feb. 26	82	Feb. 26	82	Jan. 17	Jewel Tea pf.	3,640,000	Oct. 1, '21	1 1/2	SA	22 1/2	23 1/2	21 1/2	+ 1/2	20,700		
38 1/2	38 1/2	100 1/2	100 1/2	100 1/2	100 1/2	Mar. 2	100 1/2	Jan. 29	100 1/2	Jan. 17	Jones Brothers Tea.	10,000,000	Jan. 15, '21	1	SA	37 1/2	37 1/2	35 1/2	+ 1/2	4,300		
67 1/2	67 1/2	100 1/2	100 1/2	100 1/2	100 1/2	Mar. 2	100 1/2	Jan. 29	100 1/2	Jan. 29	Jones & Laughlin Steel pf.	60,000,000			108 1/2	108 1/2	108 1/2	+ 1/2	1,300			
25 1/2	25 1/2	30 1/2	30 1/2	30 1/2	30 1/2	Jan. 25	30 1/2	Jan. 25	30 1/2	Jan. 25	KANSAS CITY, ST. SCOTT & MEMPHIS pf.	6,252,000	Jan. 2, '22	1	Q							
30 1/2	30 1/2	30 1/2	30 1/2	30 1/2	30 1/2	Jan. 25	30 1/2	Jan. 25	30 1/2	Jan. 25	Kansas City Southern.	150,000,000	Jan. 2, '22	1 1/2	Q							
9 1/2	9 1/2	45 1/2	45 1/2	50 1/2	50 1/2	Feb. 20	50 1/2	Jan. 13	50 1/2	Jan. 13	Kansas City Southern pf.	30,000,000	Jan. 15, '22	1	Q	22 1/2	24 1/2	22 1/2	+ 1/2	4,400		
5 1/2	5 1/2	4 1/2	4 1/2	7 1/2	7 1/2	Jan. 12	7 1/2	Jan. 2	7 1/2	Jan. 2	Kansas & Gulf (\$10).	14,662,800	Jan. 15, '22	2	SA	55 1/2	56	56	+ 1/2	18,600		
10 1/2	10 1/2	40 1/2	40 1/2	45 1/2	45 1/2	Feb. 23	45 1/2	Jan. 8	45 1/2	Jan. 8	Kayser (Julius) & Co. (sh.).	106,586	Jan. 2, '22	2	Q	44 1/2	44 1/2	42 1/2	+ 1/2	2,400		
54 1/2	54 1/2	106 1/2	106 1/2	106 1/2	106 1/2	Jan. 8	106 1/2	Jan. 29	106 1/2	Jan. 29	Kayser (Julius) & Co. pf. (sh.).	50,489	Jan. 2, '22	2	Q	103	103	103	+ 1	10,300		
9 1/2	9 1/2	35 1/2	35 1/2	40 1/2	40 1/2	Jan. 18	40 1/2	Jan. 2	40 1/2	Jan. 2	Kelly-Springfield Tire 8 1/2 pf.	5,444,700	Feb. 15, '22	2	Q	54 1/2	54 1/2	52 1/2	+ 1/2	200		
80	80	70	70	71 1/2	71 1/2	92	71 1/2	Jan. 3	84 1/2	Jan. 3	Kelly-Springfield Tire 6 1/2 pf.	3,137,100	Jan. 2, '22	1 1/2	Q	100	100	100	+ 1/2	200		
60	60	35	35	119	119	61	114 1/2	Feb. 20	101	Jan. 28	Kelsey Wheel.	10,000,000	Jan. 2, '22	1 1/2	Q	110	114	110	+ 1/2	800		
94	94	75	75	106	106	100	100	Jan. 26	100	Jan. 26	Kelsey Wheel pf.	2,640,000	Feb. 1, '22	1 1/2	Q	101	101	101	+ 1/2	100		
27 1/2	27 1/2	10 1/2	10 1/2	25 1/2	25 1/2	45	Mar. 1	35	Jan. 18	Jan. 18	Kennecott Copper (sh.).	2,855,510	Jan. 18, '22	75c	Q	42 1/2	45	41 1/2	+ 2 1/2	143,600		
17 1/2	17 1/2	2 1/2	2 1/2	2 1/2	2 1/2	10 1/2	Feb. 9	8 1/2	Jan. 17	Jan. 17	Kerkut & Des Moines.	1,524,600										
177	177	130	130	189 1/2	189 1/2	110	247 1/2	Feb. 16	177	Mar. 2	Keystone Tire & Rubber (\$10).	455,880	Oct. 1, '20	30c	Q	9 1/2	9 1/2	9 1/2	+ 1/2	6,800		
100 1/2	100 1/2	97 1/2	97 1/2	110 1/2	110 1/2	106					Krepps (S. S.) Company.	18,804,700	Dec. 30, '22	3 1/2	SA	225	231	17	+ 1 1/2	1,000		
100 1/2	100 1/2	97 1/2	97 1/2	110 1/2	110 1/2	106					Krepps (S. S.) Company pf.	3,806,500	Dec. 30, '22	3 1/2	SA			117				
101	101	101	101	101	101	101					Krepps (S. S.) Company pf.	3,806,500	Jan. 2, '23	1 1/2	Q	118	118	118	+ 1/2	50		
14 1/2	14 1/2	10	10	39 1/2	39 1/2	10	34	Jan. 2	31 1/2	Jan. 30	LACLEDE GAS CO.	10,700,000	Dec. 15, '22	2 1/2	SA	84	85	84	+ 1/2	400		
14 1/2	14 1/2	10	10	39 1/2	39 1/2	10	34	Jan. 2	31 1/2	Jan. 30	Laclede Gas Co. pf.	2,500,000	Dec. 15, '22	2 1/2	SA	84	85	84	+ 1/2	400		
30	30	17 1/2	17 1/2	70 1/2	70 1/2	71 1/2	Feb. 24	66	Jan. 11	Jan. 11	Lake Erie & Western.	11,840,000	Jan. 15, '26	1	Q	32 1/2	32 1/2	32 1/2	+ 1/2	100		
104	104	136 1/2	136 1/2	235	235	153 1/2	222 1/2	Feb. 9	200 1/2	Mar. 1	Lake Erie & Western pf.	11,840,000	Jan. 15, '26	1	Q	29 1/2	29 1/2	27 1/2	+ 1/2	2,300		
184	184	137	137	220	220	157 1/2	219 1/2	Feb. 17	210	Jan. 5	Liggett & Myers.	21,496,400	Mar. 1, '23	3	Q	215	215	200 1/2	+ 1 1/2	12,400		
110	110	97 1/2	97 1/2	123 1/2	123 1/2	107 1/2	118 1/2	Jan. 8	116	Jan. 15	Liggett & Myers, Class B.	11,777,900	Mar. 1, '23	3	Q	215	215	200 1/2	+ 1 1/2	400		
102	102	57 1/2	57 1/2	123 1/2	123 1/2	107 1/2	118 1/2	Jan. 8	116	Jan. 15	Liggett & Myers pf.	22,512,900	Jan. 2, '23	1 1/2	Q	116 1/2	117 1/2	116 1/2	+ 1/2	1,100		
21 1/2	21 1/2	10	10	23 1/2	23 1/2	14 1/2	9	Jan. 5	10 1/2	Jan. 13	Lima Locomotive pf.	1,614,200	Mar. 1, '23	1 1/2	Q	116 1/2	117 1/2	116 1/2	+ 1/2	44,400		
12 1/2	12 1/2	7 1/2	7 1/2	14 1/2	14 1/2	9	11 1/2	Jan. 5	10 1/2	Jan. 13	Lima Locomotive, new.	1,757,773	Mar. 1, '23	1 1/2	Q	116 1/2	117 1/2	116 1/2	+ 1/2	2,600		
42	42	30	30	67 1/2	67 1/2	30	63 1/2	Jan. 2	51 1/2	Jan. 4	Loose-Wiles Blauvelt.	7,056,200	Jan. 2, '23	1 1/2	Q	56	63 1/2	56	+ 5 1/2	9,600		
80 1/2	80 1/2	83 1/2	83 1/2	106 1/2	106 1/2	97	107 1/2	Jan. 17	105 1/2	Feb. 5	Loose-Wiles Blauvelt 1st pf.	4,488,200	Jan. 2, '23	1 1/2	Q	107 1/2	107 1/2	106 1/2	+ 1/2	200		
110	110	116	116	106 1/2	106 1/2	94 1/2	106 1/2	Jan. 17	105 1/2	Feb. 5	Loose-Wiles Blauvelt 2d pf.	2,400,000	Jan. 2, '23	1 1/2	Q	107 1/2	107 1/2	106 1/2	+ 1/2	129		
184 1/2	184 1/2	136	136	160	160	147 1/2	178 1/2	Feb. 9	161 1/2	Jan. 8	Lorillard (P.) Company.	24,246,700	Jan. 2, '23	1 1/2	Q	117 1/2	117 1/2	117 1/2	+ 1/2	1,000		
111	111	100	100	121	121	100	119	Jan. 22	117	Jan. 4	Lorillard (P.) Company pf.	11,306,700	Jan. 2, '23	1 1/2	Q	117 1/2	117 1/2	117 1/2	+ 1/2	1,000		
118	118	97	97	144 1/2	144 1/2	108	155	Feb. 26	130	Feb. 1	Louisville & Nashville.	72,000,000	Feb. 10, '23	3 1/2	SA	155	155	148 1/2	+ 1/2	5,900		
42	42	25 1/2	25 1/2	61 1/2	61 1/2	25 1/2	91 1/2	Mar. 1	58 1/2	Jan. 2	MCINTYRE PORCUPINE MINES (sh.).	3,640,283	Jan. 2, '23	25c	Q	18 1/2	18 1/2	18 1/2	+ 1/2	2,800		
74 1/2	74 1/2	63 1/2	63 1/2	94 1/2	94 1/2	50 1/2	91 1/2	Mar. 3	92 1/2	Jan. 3	Maack Trucks.	283,108	Dec. 28, '22	8 1/2	Q	71 1/2	70 1/2	70 1/2	+ 1/2	17,200		
72	72	50 1/2	50 1/2	117	117	72	121	Feb. 6	105	Jan. 22	Maack Trucks 1st pf.	10,821,700	Jan. 2, '23	1 1/2	Q	95 1/2	95 1/2	95 1/2	+ 1/2	500		
62	62	55	55	70 1/2	70 1/2	57	70 1/2	Feb. 16	60	Jan. 16	Maack Trucks 2d pf.	5,331,000	Jan. 2, '23	1 1/2	Q	88	91	88	+ 1/2	500		
72	72	50 1/2	50 1/2	117	117	72	121	Feb. 6	105	Jan. 22	Mackay Companies.	41,380,400	Jan. 2, '23	1 1/2	Q	115 1/2	115 1/2	115 1/2	+ 1/2	1,000		
62	62	55	55	70 1/2	70 1/2	57	70 1/2	Feb. 16	60	Jan. 16	Mackay Companies pf.	50,000,000	Jan. 2, '23	1	Q	69 1/2	69 1/2	69 1/2	+ 1/2	1,600		
72	72	50 1/2	50 1/2	117	117	72	121	Feb. 6	105	Jan. 22	Macy (R. H.) & Co. (sh.).	350,000	Feb. 1, '23	1 1/2	Q	67	68 1/2	65 1/2	+ 1/2	200		
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## New York Stock Exchange Transactions—Continued

Yearly Price Ranges.										Amount		Last Dividend		Last Week's Transactions					
This Year to Date.										Stock Listed.	Date Paid.	Per Cent.	Per. Period.	First.	High.	Low.	Last.	Change.	Sales.
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.											
148	87	168	116	153	Jan. 6	144	Jan. 24	Otis Elevator pf.	14,227,800	Jan. 15, '23	2	Q	147	147	144	145	- 4	1,600	
91	79	104	93	104	Jan. 24	102	Jan. 26	Otis Elevator pf.	6,500,000	Jan. 15, '23	1 1/2	Q							
10	8	10	8	10	Jan. 24	10	Jan. 24	Otis Steel (stl.)	741,002	Jan. 15, '23	2	1/2	Q	111	111	108	110	+ 2	11,600
85	39	66	40	67	Feb. 17	47	Jan. 24	Otis Steel pf.	8,830,000	July 1, '21	1	1/2	Q	62	62	62	62	- 1	200
54	24	42	24	48	Mar. 3	30	Jan. 2	Owens Bottle (25)	16,530,825	Jan. 1, '23	50c	Q	45	48	44	48	+ 2	25,900	
97	97	110	98					Owens Bottle pf.	9,034,500	Oct. 1, '23	1	1/2	Q						
24	24							PACIFIC COAST	7,000,000	Nov. 1, '20	1	1/2	Q						
45	30							Pacific Coast 1st pf.	1,525,000	Aug. 1, '21	1 1/2	Q							
30	30							Pacific Coast 2d pf.	4,000,000	May 1, '21	1	1/2	Q						
19	4	14	4	14	Jan. 11	14	Jan. 11	Pacific Development (sh.)	318,008	Aug. 16, '20	1	1/2	Q						
68	46	91	62	83	Jan. 2	75	Jan. 25	Pacific Gas & Electric	34,004,100	Jan. 15, '23	1	1/2	Q	80	82	79	81	+ 2	5,100
17	8	10	8	12	Feb. 8	10	Feb. 27	Pacific Mail (sh.)	1,499,970	Dec. 15, '20	1	1/2	Q	10	11	10	11	+ 1	3,900
90	27	60	42	48	Jan. 4	42	Jan. 30	Pacific Oil (sh.)	3,500,000	Jan. 20, '23	1	1/2	SA	10	11	10	11	+ 1	500
50	36	68	55	67	Jan. 30	67	Jan. 30	Pacific Telephone & Telegraph	18,000,000	Jan. 20, '23	1	1/2	SA	45	47	44	47	+ 3	70,900
100	92	100	92	92	Feb. 21	91	Jan. 25	Pacific Telephone & Telegraph pf.	57,000,000	Jan. 15, '23	1	1/2	Q	92	92	92	92	- 1	275
100	92	100	92	92	Feb. 21	91	Jan. 25	Packard Motor Car Company (10)	23,770,200	Jan. 31, '23	20c	Q	14	14	13	14	+ 1	19,100	
70	38	100	48	93	Feb. 7	78	Jan. 3	Packard Motor Car Company pf.	14,789,800	Dec. 15, '22	1	1/2	Q	14	14	13	14	+ 1	19,100
71	34	100	48	93	Feb. 7	78	Jan. 3	Pan-American P. & R. (50)	48,282,450	Jan. 20, '23	2	Q	80	84	78	84	+ 6	116,900	
15	6	12	3	5	Jan. 5	4	Jan. 16	Pan-American P. & R. B (50)	80,453,600	Jan. 20, '23	2	Q	71	76	69	74	+ 5	103,800	
78	68	73	61	68	Jan. 12	60	Feb. 2	Panhandle P. & R. pf.	18,770	Jan. 2, '23	2	Q							
18	9	10	7	10	Jan. 12	10	Jan. 25	Panhandle P. & R. pf.	2,335,200	Jan. 2, '23	2	Q							
18	9	10	7	10	Jan. 12	10	Jan. 25	Parish & Bingham (sh.)	150,000	Oct. 20, '20	1	1/2	Q	12	12	11	12	- 1	700
18	9	10	7	10	Jan. 12	10	Jan. 25	Penney (J. C.) pf.	2,540,900	Dec. 30, '22	1 1/2	Q							
41	32	49	33	47	Jan. 18	41	Jan. 18	Pennsylvania Edison pf. (sh.)	19,777	Jan. 2, '23	2	Q	102	102	102	102	- 1	100	
17	6	13	2	5	Feb. 16	2	Feb. 2	Pennsylvania Railroad (40)	499,296,400	Feb. 28, '23	75c	Q	46	46	46	46	- 1	12,900	
64	33	99	59	94	Jan. 30	90	Jan. 16	Penn. Seaboard Steel (sh.)	613,752	Feb. 28, '23	75c	Q	46	46	46	46	- 1	9,200	
12	8	26	10	12	Feb. 9	12	Jan. 17	People's Gas, Chicago	38,495,560	Jan. 17, '23	1	1/2	Q	91	91	90	91	+ 1	1,900
20	15	26	10	12	Feb. 9	12	Jan. 17	People's Gas, Chicago	10,000,000	Jan. 17, '23	1	1/2	Q	91	91	90	91	+ 1	1,900
65	50	82	63	76	Mar. 2	72	Jan. 2	Pere Marquette	45,046,000	Feb. 1, '23	1	1/2	Q	74	76	74	76	+ 2	11,200
80	34	74	50	70	Jan. 9	65	Feb. 1	Pere Marquette prior pf.	12,429,000	Feb. 1, '23	1	1/2	Q	74	76	74	76	+ 2	700
34	34							Pere Marquette pf.	11,200,000	Feb. 1, '23	1	1/2	Q	67	67	67	67	- 1	800
100	100	100	100	100	Jan. 2	100	Jan. 2	Petroleum-Mulliken	6,500,000	Jan. 2, '23	1	1/2	Q						
100	100	100	100	100	Jan. 2	100	Jan. 2	Petroleum-Mulliken	6,500,000	Jan. 2, '23	1	1/2	Q						
100	100	100	100	100	Jan. 2	100	Jan. 2	Philadelphia Company (50)	42,943,000	Jan. 31, '23	75c	SA	45	45	45	45	+ 2	22,900	
100	100	100	100	100	Jan. 2	100	Jan. 2	Philadelphia Co. 6% pf.	14,552,350	Jan. 31, '23	1	1/2	SA	45	45	45	45	+ 2	600
100	100	100	100	100	Jan. 2	100	Jan. 2	Phillips-Jones (sh.)	85,000	Feb. 1, '23	1	1/2	Q						
100	100	100	100	100	Jan. 2	100	Jan. 2	Phillips-Jones pf.	2,275,000	Feb. 1, '23	1	1/2	Q						
34	16	59	28	43	Mar. 2	47	Jan. 7	Phillips Petroleum (sh.)	98,110	Jan. 2, '23	50c	Q	59	63	58	63	+ 5	66,700	
42	24	59	28	43	Mar. 2	47	Jan. 7	Pierce-Arrow prior pf. w. i. (sh.)	250,000	May 1, '19	\$1.25	Q	12	13	12	13	+ 1	1,300	
88	21	49	18	35	Jan. 9	27	Jan. 27	Pierce-Arrow Motor rights	15,700	May 1, '19	\$1.25	Q	65	65	65	65	- 1	100	
14	5	12	4	6	Feb. 13	4	Jan. 3	Pierce-Arrow Motor pf.	10,000,000	Apr. 1, '21	2	Q	29	31	29	30	+ 1	2,900	
78	30	44	28	44	Jan. 28	44	Jan. 3	Pierce Oil (25)	20,622,225	Feb. 2, '23	2	Q	42	44	42	44	+ 2	4,000	
80	62	72	55	67	Mar. 3	55	Jan. 17	Piggly-Wiggly (sh.)	20,000	Mar. 1, '23	1	1/2	Q	64	66	63	67	+ 4	19,800
93	82	100	90	100	Jan. 4	98	Feb. 7	Pittsburgh Coal of Pennsylvania	31,036,700	Jan. 25, '23	1	1/2	Q	90	90	89	90	+ 1	2,200
80	78	73	73	73	Jan. 4	98	Feb. 7	Pittsburgh Coal of Pennsylvania pf.	35,000,000	Jan. 25, '23	1	1/2	Q	90	90	89	90	+ 1	2,200
120	118	141	136	141	Jan. 17	141	Jan. 17	Pittsburgh, Cincinnati, Chicago & St. Louis	38,022,700	Jan. 20, '23	1	1/2	Q						
85	70	97	85	94	Feb. 19	92	Jan. 11	Pittsburgh, Fort Wayne & Chicago pf.	19,714,300	Jan. 20, '23	1	1/2	Q						
32	23	41	23	30	Feb. 6	33	Jan. 17	Pittsburgh, Fort Wayne & Chicago pf.	4,000,000	Jan. 20, '23	1	1/2	Q						
80	70	94	70	93	Jan. 9	89	Jan. 18	Pittsburgh Steel pf.	10,500,000	Mar. 1, '23	1	1/2	Q						
16	12	14	14	14	Mar. 2	94	Mar. 1	Pittsburgh & West Virginia	30,500,000	Feb. 28, '23	1	1/2	Q	38	38	37	38	+ 1	4,300
16	12	14	14	14	Mar. 2	94	Mar. 1	Pittsburgh & West Virginia pf.	9,100,000	Feb. 28, '23	1	1/2	Q	38	38	37	38	+ 1	200
100	100	100	100	100	Jan. 2	100	Jan. 2	Pond Creek Coal tr. (10)	2,129,200	Jan. 1, '23	37c	Q	43	44	43	44	+ 1	4,200	
100	100	100	100	100	Jan. 2	100	Jan. 2	Postum Cereal (sh.)	6,277,800	Jan. 1, '23	37c	Q	43	44	43	44	+ 1	4,200	
100	100	100	100	100	Jan. 2	100	Jan. 2	Postum Cereal pf.	200,000	Feb. 1, '23	\$1.25	Q	129	130	129	130	+ 1	4,600	
100	100	100	100	100	Jan. 2	100	Jan. 2	Postum Cereal pf.											



















# Bootlegging Methods in Anthracite

Continued from Page 351

giving him more'n ever was dragged out o' the mine afore." (Incidentally, twelve of the sixteen foremen own automobiles. I forgot to question two of them on this item.)

City dwellers, therefore, in the present coal shortage need not comfort themselves with any thought that the anthracite miners—the men in the pits—are moved with tender sympathy to do their best. The men in the collieries are working full time, but they are just the same fellows they have always been. If they have a grievance, real or imaginary, they drop their picks and extinguish their lamps. They are working, solely and only, because of what they can earn.

On the matter of wages, man after man, both miners and foremen, rose unhesitatingly to my lure, whenever I suggested the relative standing of wages in the anthracite collieries and those prevailing in the unionized bituminous mines. To a man, they know that the day-wage basis and the piece-rate pay are less in the hard coal than in the soft coal mines. One man, whose pay is \$4.62 a day, informed me that the same work in the bituminous mines carries a wage scale of \$7.50. Another told me that his nephew in the Hocking Valley (which is in Ohio) mines earns "in three days more'n I do in six." Their information is, however, only half the truth, for I believe it is the fact that not a single one of these workingmen realizes that in the bituminous mines half-time is the rule in the "busy" months, and that periods of idleness oc-

cur with no work at all, whereas, in the anthracite mines, full time prevails throughout the year.

With the workingmen, gold is the reason behind their reporting for work. Gold, too, is to a certain extent another reason for the hard-coal shortage on the Eastern markets. For, through the collieries, one hears everywhere talk about coal for Canada. The hue and cry for embargoing coal to the Dominion, while the East is so in need, has a basis in fact.

Our northern neighbor offers a golden opportunity for those collieries, or those selling agencies, that desire to rake in high prices for coal. It was in the early Autumn that Canadian buyers began to show themselves in the market, and by October they had come in flocks. Their fancy prices have lured a large quantity of anthracite from our own country. With the first cold weather, their scale of prices rose until they were paying \$14, \$15 and sometimes even \$16 a ton for anthracite. So importunate did they become in their insatiable begging that they made cash-down payments, even before the coal was mined. These payments have insured prompt shipment of their coal, regardless of fuel administration or any other regulation. The total of Canadian-bound coal is not greatly in excess of a normal year's tonnage but Canada has secured, within a few months, her year's allotment, whereas our own people are on percentages only.

It is popular to besmear someone with

blame when things go wrong but, even in this time of our distress, it is only fair to record that the ten or twelve big anthracite operators have not raised prices. These dozen concerns control about 90 per cent. of the anthracite output. In September, they voluntarily announced a sales price schedule which was the price of the preceding year with the addition only of the Pennsylvania State tax on anthracite coal.

The Pennsylvania State Fuel Commission has, since September, authorized several bases of so-called "fair prices" for what are known as the "independent operators." These prices have all been in excess, much in excess, of the self-fixed prices of the principal operators. The independent operators, or possibly it should be stated that some of them, have by no means adhered to the "fair prices maximum." They have taken all they could get, as has been the rule among bituminous coal producers. From this source come the high prices sometimes mentioned. That such prices exist is undeniable but it is equally important to state that these prices apply to a small percentage of the anthracite produced, probably not over 2 per cent. of the whole. If retail prices approach bootlegging standards, the gouging occurs somewhere else along the path of the anthracite from mine to consumer. The anthracite price situation is shown in the foregoing table.

These prices are the Philadelphia basis and Philadelphia quotation, freight in all cases to be added. The purchaser of coal

will probably note that where he has been obliged to accept steam sizes—the latter four of the seven above—as substitutes for domestic coal, he has in many instances been charged by the retailer full domestic prices. This is unwarranted by what the retailer paid for his coal.

The biggest change that has come over the anthracite regions since last Summer is the bootlegging pure and simple. The visitor's eye is caught every half-mile by a new tippie and breaker, where none stood last Summer. Near approach reveals the fact that a breaker has been erected beside some old culm bank, which is merely the dump of a mine worked by the last generation. This new breaker with steam shovels and streams of water is reclaiming the old mine refuse, rock and clay and coal alike. It is put through the usual washery and the reclaimed coal is marketed. Several of these reclaimers have attained a daily capacity of 500-600 tons.

At some of these plants the resultant product is clean coal and, in fuel value, it may approach in value freshly-mined coal. At most of these reclaimers, the product contains a large proportion of impurities and the coal itself has so far disintegrated, in the course of decades of exposure, that the fuel value must be a disappointment to the consumer. The reclaimed coal is palmed off as coal, and there is every reason to believe that the purchaser pays a long price for a much adulterated imitation of the real thing.

## New York Stock Exchange Transactions—Continued

Yearly Price Ranges										Last Week's Transactions									
1921. This Year to Date.										Last Week's Transactions									
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	Date Paid.	Per Cent.	Period.	First.	High.	Low.	Last.	Change.	Sales.	
47	36 1/2	51 1/2	41 1/2	48	Mar. 1	46 1/2	Feb. 14	United Drug 1st pf. (\$50)	16,321,850	Feb. 1, '23	87 1/2	Q	47 1/2	48	47 1/2	48	+ 1 1/2	500	
50	30 3/4	36 3/4	32	32	Feb. 17	32	Feb. 6	United Dyewood	13,918,300	Jan. 2, '23	1 1/4	Q	92 1/2	92 1/2	92 1/2	92 1/2	+ 1 1/2	700	
207	95 1/2	162	119 1/2	183	Mar. 2	152 1/2	Jan. 17	United Fruit Company	100,000,000	Jan. 15, '23	7 1/4	Q	178 1/2	183	177	182	+ 3	2,300	
12 1/2	6	10 1/2	7 1/2	10 1/2	Mar. 3	11 1/2	Jan. 3	United Railways Investment Company	20,400,000	Jan. 15, '23	1 1/4	Q	15	19 1/2	14 1/2	19 1/2	+ 4 1/2	31,400	
26	17 1/2	36 1/2	20 1/2	35 1/2	Mar. 3	26 1/2	Jan. 17	United States Express	15,400,000	Jan. 10, '23	1	Q	41	55 1/2	40	54 1/2	+ 13 1/2	28,100	
62 1/2	46 1/2	87 1/2	43 1/2	84	Mar. 3	64 1/2	Feb. 1	United Paperboard	10,105,000	Jan. 10, '23	1 1/4	Q	41	55 1/2	40	54 1/2	+ 13 1/2	28,100	
19	11 1/2	29	16 1/2	34 1/2	Mar. 2	29	Jan. 31	United Retail Stores (sh.)	632,411	Dec. 30, '22	2	Q	77 1/2	84	76 1/2	83 1/2	+ 5 1/2	63,700	
57 1/2	35	78	50	72 1/2	Mar. 3	69	Jan. 25	United States Cast Iron Pipe & Foundry	12,600,000	Dec. 1, '22	1	Q	31 1/2	34 1/2	31	33 1/2	+ 1 1/2	11,500	
7	5 1/2	8	5 1/2	8	Mar. 1	7	Jan. 25	United States Cast Iron Pipe & Foundry pf.	12,000,000	Dec. 5, '22	1 1/4	Q	71	71 1/2	70	71 1/2	+ 1 1/2	800	
27 1/2	9 1/2	10 1/2	2 1/2	9 1/2	Mar. 2	30	Jan. 30	United States Food Products	30,944,800	Oct. 18, '22	1 1/4	Sp	48	48 1/2	46 1/2	48 1/2	+ 2 1/2	2,600	
74 1/2	33 1/2	72 1/2	37	71 1/2	Feb. 16	62 1/2	Jan. 26	United States Hoffman Machinery (sh.)	69,840	Dec. 30, '22	2	Q	20 1/2	22	19 1/2	20	+ 2	4,800	
102	84	109 1/2	89 1/2	99	Jan. 2	98	Jan. 22	United States Industrial Alcohol	23,999,900	Sep. 15, '21	1	Q	60	70 1/2	67 1/2	69 1/2	+ 2 1/2	23,900	
63 1/2	41 1/2	102 1/2	100 1/2	108	Mar. 2	102 1/2	Feb. 6	United States Industrial Alcohol pf.	6,100,000	Jan. 15, '23	1 1/4	Q	96	102	96	104	+ 8 1/2	16,800	
70 1/2	40 1/2	67 1/2	46	62	Jan. 15	55	Jan. 10	United States Realty & Improvement	16,162,800	Dec. 15, '22	1 1/4	Q	104 1/2	108	104	107	+ 3 1/2	16,800	
103 1/2	74	107	61	105	Jan. 13	99	Jan. 2	United States Realty & Imp. pf., full paid	8,081,400	Apr. 30, '21	2	Q	104 1/2	108	104	107	+ 3 1/2	16,800	
45	27	50	42 1/2	48 1/2	Mar. 2	45	Feb. 9	United States Rubber Company	80,996,000	Apr. 30, '21	2	Q	103 1/2	103 1/2	102 1/2	102 1/2	+ 1	3,200	
88 1/2	70 1/2	111 1/2	82	108 1/2	Mar. 3	104	Jan. 31	United States Rubber Company 1st pf.	69,000,000	Jan. 15, '23	2	Q	103 1/2	103 1/2	102 1/2	102 1/2	+ 1	3,200	
115	105	123	114 1/2	123 1/2	Jan. 13	119	Jan. 31	United States Smelting, Refining & M. (\$50)	17,555,750	Jan. 15, '23	50c	Q	48	48 1/2	46	48 1/2	+ 2 1/2	11,700	
68 1/2	41 1/2	71 1/2	59	76	Mar. 1	62 1/2	Jan. 18	United States Smelting, Ref. & M. pf. (\$50)	16,244,900	Dec. 30, '22	50c	Q	21 1/2	22 1/2	21 1/2	21 1/2	+ 1 1/2	7,000	
12 1/2	8 1/2	23 1/2	9 1/2	24 1/2	Feb. 16	15 1/2	Jan. 28	United States Steel Corporation	508,485,200	Dec. 30, '22	1 1/4	Q	107 1/2	108 1/2	106 1/2	108 1/2	+ 2	216,000	
41	25 1/2	53 1/2	30 1/2	44	Feb. 16	33 1/2	Feb. 1	United States Steel Corporation pf.	360,314,100	Feb. 27, '23	1 1/4	Q	120 1/2	121 1/2	120	120 1/2	+ 1/2	3,600	
38 1/2	22	67 1/2	57 1/2	64	Jan. 3	56	Feb. 27	United States Tobacco (sh.)	317,562	Jan. 2, '23	75c	Q	68	68	68	68	+ 1/2	1,000	
102 1/2	57 1/2	100	50	98	Jan. 25	94	Feb. 26	United States Tobacco pf.	5,520,000	Jan. 2, '23	1 1/4	Q	112	112	112	112	+ 1 1/2	71,000	
95	50	94 1/2	43	87	Feb. 23	53 1/2	Jan. 29	Utah Securities Corporation	16,244,900	Dec. 30, '22	50c	Q	21 1/2	22 1/2	21 1/2	21 1/2	+ 1 1/2	10,900	
94	50	94 1/2	43	87	Feb. 23	53 1/2	Jan. 29	VANADIUM CORPORATION (sh.)	373,334	Jan. 15, '21	1 1/4	Q	41 1/2	43 1/2	40 1/2	42 1/2	+ 2 1/2	23,900	
10	8	16 1/2	6 1/2	10	Jan. 29	8	Jan. 29	Vanadium Corporation (sh.)	80,000	Jan. 15, '21	1 1/4	Q	56 1/2	57	56	57	+ 1 1/2	23,900	
9	6 1/2	14 1/2	6	11 1/2	Feb. 13	8 1/2	Jan. 18	Vanadium Corporation 1st pf.	4,112,500	Mar. 1, '23	1 1/4	Q	94	94	94	94	+ 1 1/2	100	
24 1/2	18	35 1/2	19 1/2	31 1/2	Feb. 13	23 1/2	Jan. 17	Virginia-Carolina Chemical (sh.)	279,844	Feb. 1, '21	1	Q	25 1/2	25 1/2	24 1/2	24 1/2	+ 1 1/2	14,900	
15 1/2	12 1/2	24 1/2	12 1/2	20 1/2	Feb. 21	16 1/2	Jan. 17	Virginia-Carolina Chemical Class B (sh.)	21,568,400	Apr. 15, '21	2	Q	16 1/2	16 1/2	16 1/2	16 1/2	+ 1 1/2	1,800	
13 1/2	8 1/2	17	10 1/2	13 1/2	Feb. 23	12 1/2	Jan. 15	Virginia Iron, Coal & Coke	69,961	Jan. 25, '23	2 1/4	SA	63 1/2	64	63	63 1/2	+ 1/2	500	
72	40 1/2	98 1/2	60 1/2	106	Mar. 2	91	Jan. 5	Virginia Iron, Coal & Coke pf.	10,000,000	Jan. 25, '23	2 1/4	SA	63 1/2	64	63	63 1/2	+ 1/2	500	
11 1/2	7 1/2	17 1/2	10 1/2	13 1/2	Feb. 23	12 1/2	Jan. 15	V. Alvanford (sh.)	5,000,000	Jan. 2, '23	3	SA	18 1/2	19 1/2	17 1/2	18	+ 1 1/2	16,300	
21	14 1/2	27 1/2	13	25	Feb. 9	16	Jan. 2	Vulcan Lething pf.	2,000,000	Mar. 2, '23	10c	1	18 1/2	19 1/2	17 1/2	18	+ 1 1/2	16,300	
30 1/2	15	24 1/2	13 1/2	25	Feb. 6	16	Jan. 2	Vulcan Lething pf.	1,500,000	Jan. 20, '23	1 1/4	Q	9	9	9	9	+ 1/2	100	
70 1/2	51 1/2	64 1/2	51 1/2	62	Feb. 13	56 1/2	Jan. 8	WABASH	63,713,800	Jan. 15, '21	1	Q	10 1/2	10 1/2	10	10 1/2	+ 1/2	2,800	
94	76	121 1/2	80	119 1/2	Feb. 17	107	Jan. 20	Wabash pf., A.	66,349,400	Apr. 30, '18	1	Q	30 1/2	30 1/2	29	30 1/2	+ 1 1/2	9,900	
52 1/2	38 1/2	65 1/2	40 1/2	67 1/2	Jan. 16	58 1/2	Jan. 22	Wabash pf., B.	8,429,100	Jan. 2, '23	50c	Q	20 1/2	20 1/2	20 1/2	20 1/2	+ 1/2	100	
65 1/2	56	75	65	73 1/2	Jan. 5	72	Jan. 12	Waldorf System	2,208,050	Jan. 2, '23	50c	Q	42 1/2	43 1/2	42 1/2	43	+ 1/2	8,000	
11 1/2	6 1/2	16 1/2	6	10 1/2	Feb. 9	8 1/2	Jan. 17	Weber & Harrison (sh.)	173,477	Dec. 30, '22	50c	SA	12 1/2	12 1/2	12 1/2	12 1/2	+ 1/2	7,900	
10 1/2	6 1/2	16 1/2	6	10 1/2	Feb. 9	8 1/2	Jan. 17	Wells Fargo Express	23,967,300	Dec. 30, '22	2 1/4	SA	98 1/2	103	97 1/2	104	+ 6 1/2	1,200	
44	29 1/2	54 1/2	34 1/2	54 1/2	Mar. 1	34 1/2	Jan. 3	Western Electric pf.	24,679,600	Dec. 30, '22	1 1/4	Q	113 1/2	114	113 1/2	113	+ 1/2	1,200	
17 1/2	7	11 1/2	2	7 1/2	Feb. 10	3	Jan. 2	Western Maryland	48,889,200	Jan. 2, '23	1 1/4	Q	14	14	13 1/2	13 1/2	+ 1/2	3,600	
18 1/2	8 1/2	21 1/2	8 1/2	14	Feb. 13	9	Jan. 12	Western Maryland 2d pf.	5,402,000	Jan. 15, '23	1 1/4	Q	24	24 1/2	22 1/2	24 1/2	+ 2 1/2	3,600	
10 1/2	6 1/2	16 1/2	6	10 1/2	Feb. 9	8 1/2	Jan. 17	Western Pacific Railway	47,500,000	Jan. 15, '23	1 1/4	Q	59 1/2	61 1/2	58 1/2	61 1/2	+ 3 1/2	3,200	
40 1/2	27 1/2	50 1/2	24 1/2	42 1/2	Mar. 2	42 1/2	Jan. 10	Western Pacific Railway pf.	27,500,000	Jan. 31, '23	1 1/4	Q	116 1/2	118	114 1/2	115	+ 2 1/2	5,100	
87 1/2	65 1/2	75	65	73 1/2	Jan. 5	72	Jan. 12	Westinghouse Air Brake (\$150)	29,165,800	Jan. 15, '23	1 1/4	Q	116 1/2	118	114 1/2	115	+ 2 1/2	5,100	
13 1/2	8 1/2	17	10 1/2	13 1/2	Feb. 23	12 1/2	Jan. 15	Westinghouse E. & M. (\$50)	99,817,100	Jan. 31, '23	1 1/4	Q	64 1/2	65 1/2	63 1/2	64 1/2	+ 1 1/2	20,300	
37 1/2	23	35 1/2	23	33 1/2	Feb. 23	33 1/2	Jan. 26	Westinghouse E. & M. 1st pf. (\$50)	70,813,000	Jan. 15, '23	1 1/4	Q	10 1/2	10 1/2	10 1/2	10 1/2	+ 1/2	1,800	
139 1/2	106	223	137	224 1/2	Jan. 5	199 1/2	Jan. 24	Wheeling & Lake Erie	33,611,700	Jan. 15, '23	1 1/4	Q	16	17	17	17 1/2	+ 1 1/2	1,800	
63 1/2	30 1/2	46 1/2	26 1/2	40 1/2	Feb. 15	30 1/2	Jan. 30	Wheeling & Lake Erie pf.	10,324,900	Jan. 15, '23	1 1/4	Q	17	17 1/2	17	17 1/2	+ 1 1/2	1,800	
80	70 1/2	84	70	84	Feb. 28	84	Jan. 17	White Eagle Oil (sh.)	400,000	Jan. 20, '23	50c	Q	29	29	28 1/2	29 1/2	+ 1 1/2	4,800	
70	54 1/2	70	54 1/2	70	Feb. 8	70	Jan. 18	White Motor (\$50)	25,000,000	Dec. 30, '22	1 1/4	Q	52 1/2	54 1/2	51 1/2	54	+ 1 1/2	9,200	
10 1/2	6 1/2	16 1/2	6	10 1/2	Feb. 9	8 1/2	Jan. 17	White Oil (sh.)	859,446	Jan. 15, '23	1 1/4	Q	10 1/2	10 1/2	10 1/2	10 1/2	+ 1/2	3,000	
18 1/2	8 1/2	21 1/2	8 1/2	14	Feb. 13	9	Jan. 12	Wilkesville Sp. (\$5)	434,840	Jan. 15, '23	1 1/4	Q	12 1/2	12 1/2	12 1/2	12 1/2	+ 1/2	4,200	
40 1/2	27 1/2	50 1/2	24 1/2	42 1/2	Mar. 2	42 1/2	Jan. 10	Wilkesville Sp. (\$25)	56,615,120	Nov. 1, '20	25c	Q	78	78	72 1/2	78	+ 5 1/2	7,300	
87 1/2	65 1/2	75	65	73 1/2	Jan. 5	72	Jan. 12	Wilkesville Sp. (\$25)	22,049,500	Jan. 2, '23	1 1/4	Q	52 1/2	52 1/2	51	52	+ 1 1/2	2,300	
37 1/2	23	35 1/2	23	33 1/2	Feb. 23	33 1/2	Jan. 26	Wilson & Co. (sh.)	302,197	Mar. 1, '21	1 1/4	Q	41	41	40 1/2	40 1/2	+ 1 1/2	3,200	
139 1/2	106	223	137	224 1/2	Jan. 5	199 1/2	Jan. 24	Wilson & Co. pf.	10,323,600	Jan. 2, '23	1 1/4	Q	86	86	85	86	+ 1	1,200	
63 1/2	30 1/2	46 1/2	26 1/2	40 1/2	Feb. 15	30 1/2	Jan. 30	Woolworth (F. W.) Company	10,147,600	Mar. 1, '23	1 1/4	Q	35	35	34	35	+ 1 1/2	1,200	
80	70 1/2	84	70	84	Feb. 28	84	Jan. 17	Worthington Pump	12,982,200	July 15, '22	1	Q	212 1/2	216	211 1/2	211 1/2	+ 2 1/2	1,000	
70	54 1/2	70	54 1/2	70	Feb. 8	70	Jan. 18	Worthington Pump pf. A.	5,692,900	Jan. 2, '23	1 1/4	Q	36 1/2	39 1/2	35 1/2	39 1/2	+ 4 1/2	1,000	
9 1/2	6 1/2	11	6	9 1/2	Feb. 8	8 1/2	Jan. 17	Worthington Pump pf. B.	10,371,700	Jan. 2, '23	25c	Q	60 1/2	70 1/2	60	70 1/2	+ 10 1/2	200	
44	29 1/2	54 1/2	34 1/2	54 1/2	Mar. 1	34 1/2	Jan. 3	Wright Aeronauts (sh.)	234,390	Feb. 28, '23	25c	Q	79 1/2	79 1/2	79 1/2	79 1/2	+ 1 1/2	800	
17 1/2																			



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Established 1847

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## STANDARD

Our "Weekly Summary" Sent Upon Request

## CARL H. PFORZHEIMER &amp; CO.

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## Bank and Trust Co.

Stocks

## CLINTON GILBERT

2 Wall St., N. Y. Tel. 4848 Rector

## DIVIDENDS.

## American Telephone &amp; Telegraph Co.

134th Dividend

The regular quarterly dividend of two dollars and twenty-five cents per share will be paid on Monday, April 16, 1923, to stockholders of record at the close of business on Friday, March 16, 1923.

On account of the Annual Meeting of the stockholders, the transfer books will be closed at the close of business on Friday, March 16, 1923, and reopened at 10:00 A. M. on March 28, 1923.

H. BLAIR-SMITH, Treasurer.

\$35,000,000

## REPUBLIC OF CUBA

5% Gold Bonds of 1904

Coupons due March 1, 1923, of the above Bonds will be paid on presentation at our office on and after that date.

## SPEYER &amp; CO.

New York, February 28, 1923.

## E. L. DU PONT DE NEMOURS &amp; COMPANY

Wilmington, Del., February 19, 1923.

The Board of Directors has this day declared a dividend of 1 1/2% on the Common Stock of this Company, payable March 15, 1923, to stockholders of record at close of business on March 5, 1923; also dividend of 1 1/2% on the Debenture Stock of this Company, payable April 25, 1923, to stockholders of record at close of business on April 15, 1923.

CHARLES COPELAND, Secretary.

Inspiration Consolidated Copper Co.

25 Broadway, New York, N. Y.

The Directors have this day declared a dividend of Fifty cents per share, payable Monday, April 2, 1923, to stockholders of record as at 3 o'clock P. M. Thursday, March 15, 1923. Books will not close.

J. W. ALLEN, Treasurer.

New York, N. Y., February 23, 1923.

## UTAH COPPER COMPANY

25 Broad St., New York, March 1, 1923.

The Board of Directors of Utah Copper Company has this day declared a quarterly distribution of \$1.00 per share, payable March 31, 1923, to stockholders of record at the close of business March 12, 1923.

C. V. JENKINS, Treasurer.

## ADVERTISEMENTS.

## ADVERTISEMENTS.

## ADVERTISEMENTS.

## Open Security Market—Bonds

## UNITED STATES AND TERRITORIES

		264	Offered		
Consol. 2s, April, 1930.....	102 1/2	102 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Conversion 3s, 39 days from date of issue.....	103 1/2	103 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Old 4s, 1925.....	103	103 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Liberty 1st 3 1/2s, 1932-37.....	101.24	101.34	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Liberty 1st 4 1/2s, 1932-37.....	97.32	98.04	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Liberty 1st 2d 4 1/2s, 1932-47.....	97.50	98.50	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Liberty 2d 4 1/2s, 1921-42.....	97.74	97.80	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Liberty 3d 4 1/2s, 1928.....	98.44	98.50	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Liberty 4th 4 1/2s, 1933-38.....	97.50	97.56	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Victory 4 1/2s, 1923.....	100.94	100.98	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Treasury 4 1/2s, 1917-32.....	99.40	99.50	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Panama 2s.....	102 1/2	103	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Panama 3s, 1901.....	104	95 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Hawaiian 5 1/2s.....	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Philippine 4s.....	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731
Porto Rican 4s.....	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C....	Rector	6731

## FEDERAL LAND BANK FARM LOAN BONDS

Fed. Land Bank 4 1/2s, '37, op. '22.....	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, '38, op. '23.....	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, '39, op. '24.....	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, '42, op. '32.....	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 1943.....	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, '38, op. '23.....	100	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 5s, '41, op. '31.....	103 1/2	103 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731

## FOREIGN SECURITIES, INCLUDING NOTES

## GOVERNMENT ISSUES

ARGENTINA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine Recession 4s.....	67	68	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine Recession 4s.....	67 1/2	68	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 4s, 1897.....	66	66 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine 4s, 1897.....	66	67	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine 5s, 1945 (large).....	77 1/2	78	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 5s, 1945 (large).....	77	78	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 5s, 1909 (small).....	77	77 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine 5s, 1909 (small).....	77	77 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine 5s, 1945 (listed).....	80	81	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Argentine 5s, 1945 (listed).....	81	82	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

BELGIUM:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Belgian Restoration 5s, 1919.....	47	49	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Belgian Restoration 5s, 1919.....	47	50	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Belgian Premium 5s, 1920.....	49	52	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Belgian Premium 5s, 1920.....	50	54	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Belgian 5s, 1941.....	97	97 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330

BOLIVIA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Bolivian 6s, 1920.....	77	79	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Bolivian 6s, 1940.....	77	80	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

BRAZIL:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 4s, 1889.....	41 1/2	42 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil 4s, 1889.....	42	42 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 4s, 1910.....	40 1/2	41 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil 4s, 1910.....	40 1/2	41 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 4s, 1911.....	12	18	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil Recession 4s.....	41 1/2	42 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil Recession 4s.....	41 1/2	42 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 4 1/2s, 1883.....	48	49	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 4 1/2s, 1883.....	48	49	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil 4 1/2s, 1888.....	46	47	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 4 1/2s, 1888.....	46 1/2	47 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil 5s, 1893.....	50 1/2	51 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 5s, 1893.....	50 1/2	51 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil 5s, 1903.....	65	66	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil 5s, 1903.....	65	66	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 5s, 1908.....	53	56	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 5s, 1908.....	17	25	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil 5s, 1913.....	54	55	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 5s, 1913.....	52 1/2	53 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Brazil 5s, 1914.....	68	71	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 7 1/2s, 1932 (Coffee Loan).....	102 1/2	103	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Brazil 8s, 1941.....	95	95 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

CANADA:			Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canada 5s, 1927.....	98 1/2	99 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canada 5s, 1928.....	100	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canada 5s, 1931 (external).....	100 1/2	101	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canada 5s, 1931 (internal).....	99	100	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canada 5s, 1937.....	100 1/2	101 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canada 5s, M. & N., 1932.....	90	90 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canada 5 1/2s, 1932.....	98 1/2	99	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canada 5 1/2s, 1932.....	100 1/2	101 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canada 5 1/2s, 1933.....	103 1/2	104 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canada 5 1/2s, 1934.....	101 1/2	102 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canada 5 1/2s, 1937.....	100 1/2	101 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canada 5 1/2s, 1937.....	98 1/2	99 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canada 5 1/2s, 1937.....	100 1/2	101 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canada 5 1/2s, 1937.....	99 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canada 5 1/2s, 1937.....	100 1/2	101 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canada 5 1/2s, 1937.....	101 1/2	102	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

CHILE:			Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chile 5s, 1911.....	69	73	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Chile 5s, 1911.....	69	72	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chile 8s, M. & S.....	118	123	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Chile 8s, 1911 2d Series.....	69	73	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chile 8s, J. 30 and D. 31.....	118	123	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Chile Cedula 8s, J. & D.....	121	125	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chile Cedula 8s, M. & S.....	121	125	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330

CHINA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
China 4s, 1893.....	79	83	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
China 4s, 1893.....	79	82	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
China 5s, 1913.....	66	69	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
China 5s, 1913.....	64 1/2	66 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
China Govt. Hu-Kuang Ry. 5s.....	52	53	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
China Govt. Hu-Kuang Ry. 5s.....	52	52 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
China Govt. Hu-Kuang Ry. 5s, 1951 (small).....	51	53	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330

CUBA:			Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cuba 5s, 1905.....	76	80	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Cuba 5s, 1905.....	80	82	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cuba 5s, 1918.....	84	85	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Cuba 5s, 1918.....	84 1/2	85	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cuba 5s, 1917.....	83 1/2	84	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Cuba 5s, 1917 (small).....	92	93	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cuba 5s, 1917 (small).....	92 1/2	93 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330

COSTA RICA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Costa Rica 5s, 1911.....	58 1/2	59 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Costa Rica 5s, 1911.....	58 1/2	60 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330

COLOMBIA:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Colombian Govt. 6s, 1947.....	66	68	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Colombian Govt. 6s, 1947.....	65	67	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330

CZECHOSLOVAKIA:			C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Czechoslovakia 4 1/2s.....	21	25	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Czechoslovakia 6s.....	21	25	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Royal Bank of Bohemia 4 1/2s.....	50	55		

DENMARK:			A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Denmark 3 1/2s.....	12 1/2	14 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Denmark 3 1/2s.....	12	14	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Denmark 5s, 1945.....	100	100 1/2		

FINLAND:			C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Finnish 5 1/2s.....	24	28		



ADVERTISEMENTS.	ADVERTISEMENTS.
Open Security Market—Bonds	

**FOREIGN SECURITIES, INCLUDING NOTES—Continued**

## MUNICIPAL ISSUES—Continued

BRAZIL:		Bid	Offered	
Pelotas Loan of 1911 (J.&D.), '34	32	55		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Estado de Janeiro (State of Sa, '34	72	75		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Rio de Janeiro, 6s, 1907	128	148		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Sao Paulo 5s, 1905	70	71		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Sao Paulo 5s, 1905	70	71		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Sao Paulo 5s, 1907	61	62		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Sao Paulo 5s, 1907	61	62		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Sao Paulo 6s, 1919	86	87		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Sao Paulo 8s, 1936	90%	98%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Sao Paulo 6s, 1943	86	87		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Sao Paulo 6s (guilider)	386	392		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Sao Paulo 8s (guilider)	388	393		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Sao Paulo 8s (guilider)	387	393		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
CANADA:				
Brandon 6s, 1934	90	101		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Calgary 6s, 1924	100	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Calgary 7s, 1924	102	104%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Edmonton, Alberta, 5s, 1941	93	97		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Edmonton, Alberta, 6s, 1924	90	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Gr. Winnipeg Water Dist. 5s, '23	99%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Gr. W. Winnipeg Water Dist. 6s, '23	96%	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
London, City of, 6s, 1923	94%	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
London, City of, 6s, 1928	94%	102		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Mallesonneuve, Mont.-Que., 5s, '34	94%	96		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Mallesonneuve, Mont.-Que., 5s, '34	90	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Montreal, City of, 6s, 1923	94%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Montreal, City of, 6s, 1928	94%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ottawa 5s, 1944	94%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Point Grey 5s, 1933	94%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Quebec 5s, 1927	94%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Toronto 6s, 1927	100%	102%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Toronto 6s, 1930	100	108		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Toronto Harbor Com. 4s, 1933	87%	88		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Toronto Harbor Com. 4s, 1933	87	88		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Toronto 5s, 1929	99%	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Toronto 5s, 1929	99%	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Victoria 4s, 1925	97	98%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Victoria 6s, 1928	99%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Winnipeg 6s, 1928	99%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Winnipeg 6s, 1930	100%	102%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
CZECHOSLOVAKIA:				
Carlsbad 4s	15	18		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Prague 4s	15	18		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Royal Bank of Bohemia 4s	20	25		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
DENMARK:				
Copenhagen 4s, 1949	75%	77%		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Copenhagen 4s, 1949	77	80		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
FRANCE:				
Bordeaux 6s, 1934	76	79%		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
GERMANY:				
Berlin 4s	12	14		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Coblenz 4s	8	13		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Coblenz 5s	9	13		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Cologne 5s	5	10		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Dresden 5s	5	10		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Frankfurt 5s	5	10		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Frankfurt 4s	5	7%		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Lepzig 5s	6	9		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Munich 7s	6	9		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Stuttgart 8s	5	8		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
HUNGARY:				
Budapest 4s	%	%		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Budapest 6s	%	%		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
JAPAN:				
Tokio, City of, 5s, 1952	72%	73%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Tokio, City of, 5s, 1952	72%	73%		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
SANTO DOMINGO REPUBLIC:				
Dominican Republic 5s, 1958	96	98		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
STATE ISSUES				
CANADA:				
Alberta 4s, 1924	98%	99%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 5s, 1925	98%	99%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 5s, 1926	98%	99%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 5s, 1927	99%	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 5s, 1927	99%	100%		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Alberta 5s, 1929	99%	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 5s, 1929	100	102		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 5s, 1947	100%	102		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 5s, 1952	100%	102%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 6s, 1925	100%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 6s, 1930	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 6s, 1939	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Alberta 6s, 1941	103	107		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 4s, 1925	98%	97%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 5s, 1925	98	99%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 5s, 1929	100%	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 5s, 1935	100	101%		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
British Columbia 6s, 1925	100%	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 6s, J. & J., '25	100%	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 6s, 1926	100%	102		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 6s, 1929	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 6s, 1939	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
British Columbia 6s, 1941	103	107		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Colony of Newfoundland	All issues			A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Colony of Newfoundland 5s, 1930	98%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Colony of Newfoundland 5s, 1932	98%	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Colony of Newfoundland 6s, 1928	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Colony of Newfoundland 6s, 1930	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 5s, 1926	98%	99%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 5s, 1930	100%	102%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 5s, 1942	102	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 6s, 1925	100%	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 6s, 1928	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 6s, 1930	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 6s, 1931, M. & N.	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 6s, 1931, J. & J.	101	103		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 6s, 1931	101%	103		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Manitoba 6s, 1946	100%	102		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Manitoba 6s, 1949	100%	102		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
New Brunswick 5s, 1929	100	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
New Brunswick 6s, 1931	101%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Nova Scotia 6s, 1925	100%	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Nova Scotia 6s, 1928	100%	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Nova Scotia 6s, 1930	102%	103%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Nova Scotia 6s, 1936	105	107		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Nova Scotia 6s, 1936	104	106%		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Ontario 4s, 1926	95%	98%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ontario 6s, 1926	98	99		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ontario 6s, 1928	98	99		A. A. Housman & Co., 20 Broad St. N.Y.C. Rector 6330
Ontario 5s, 1942	96%	97%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ontario 5s, 1952	97	98		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ontario 5s, 1925	99%	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ontario 5s, 1928	99%	100%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ontario 5s, 1937	100%	102%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ontario 6s, 1923	100	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Ontario 6s, 1925	100%	101%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Quebec 6s, 1928	101%	102%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Quebec 6s, 1929	98%	99%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330
Quebec 6s, 1925	100%	102%		Pynchon & Co., 111 Broadway, N.Y.C. Rector 6330

Philadelphia      Amsterdam (Holland)



## Open Security Market—Bonds

**PUBLIC UTILITIES—Continued**

Niagara, Lock, & Ont. 5m. 1954.	Rid	Offered
	98	100

	Rd	Offered
Niagara, Lock., & Ont. Se., 1964.	88	100 A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Northern Cal. Pow. Se., 1948.....	96	100 A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
North. Elec. Ist. Se., 1939.....	96	91 Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Northern Ohio Trac. & Lt. 68, 76	95	97 Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Northern Ohio Trac. & Lt. 58, 72	96	91 A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Northern Ohio Trac. & Lt. 68, 76	96	91 Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Northern Ont. Lt. & Pr. 68, 1931	86*	87 A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Nova Scotia Tram. & Se. 58, 1946.	83*	84 A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Northwestern Ohio Id. Se., 1955..	Wnt	offered by A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330

Unio Lt. & Pow. 58, 1944.....	89	..
Okla. G. & E. 1st & ref. 7½s, '41	103½	100

Omaha & C. B. St. Ry. 1st 58, 1928	82	84	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
Pacific Pow. & Lt. Co. 1st 58, 1930	91	93	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
Pa.-Ohio Pow. & Lt. 7½, 1940	104	106	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
Pa.-Ohio Pow. & Lt. 7½, 1940	104½	106½	Alfred F. Ingold & Co., 14 B'way, N.Y.C. Bowl. Gr 1434	
Pa.-Ohio Pow. & Lt. 8s, 1930	102	104	Pynchon & Co., 111 Broadway, N.Y.C.	Reactor 813
Pa.-Ohio Pow. & Lt. 8s, 1930	102	104		

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Penn. Pow. & Lt. 1st 74, 1955.....	105	106	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Pennsylvania Utilities 68, 1928.....	95	97	John Nickerson & Co., 61 B'way, N.Y.C. Bowl, Gr. 6840	
Pine Bluff 68, 1942.....	92	96	John Nickerson & Co., 61 B'way, N.Y.C. Bowl, Gr. 6840	
Portland Gas & Coke 1st 58, 69	69	92	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Portland Gas & Coke 2d 65, 67	94	95	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637	
Provincial Lt. H. & P. 1st 58, 46	92	95	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Puget Sound Elec. 58, 1932.....	86	89	A. A. Housman & Co., 111 Broadway, N.Y.C.....	Rector 813
Puget Sound Pow. & Lt. 75a, 41	103½	105	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Puget Sound Power 58, 1933.....	95½		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637	

Page 1 of 1

Richmond Lt. & R. R. 4th St. 352	63	08	Minton & Wolff, 30 Broad St., N.Y.C. ....	Broad 4370
Rio de Janeiro Tr., Lt.&P.5a. '35	84	85½	Pynchon & Co., 111 Broadway, N.Y.C. ....	Rector 813
Rio de Janeiro Tr., Lt.&P.5a. '35	84½	86	John Nic.erson & Co., 61 B'way, N.Y.C. Bowl. Gr.	6840
Rio de Janeiro Tr., Lt. & P.5a. '35	84½	85½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector	6330
Rockford Elec. Co. Int&P.5a. '30	84	00	Pynchon & Co., 111 Broadway, N.Y.C. ....	

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St. Paul Gas Light & Co.	95	1946	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 813
St. Paul City Ry. Cable 1st 55,	'37	95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 68 0
St. Paul City Ry. Cable 55,	'37	95		
St. Paul City Ry. Cable 55,	'37	95	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 813
Salmon River Pow. Co. 1st 55,	'32	95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Scioto Val. Trac. 1st 55,	1923-	90	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 65 0
Schenectady Ry. 55,	1940-	70	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813

Seattle Electric	5s, 1929	94 1/4	96
Seattle Electric	5s, 1929	92	93

Seattle-Everett 1st 5s, 1935.....	88	90	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Seattle Lighting 5s, 1949.....	83	85	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Shawinigan W. & P. 1st 5½g, '50.....	98½	101	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Shawinigan W. & P. 1st 5s, '34.....	98	100	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Shawinigan W. & P. 1st 6s, '50.....	102	104	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Southern California Edison 5s, 1934.....	91	93	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Southern Pub. Utility 5s, 1943.....	91	93	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Southern Utilities 6s, 1933.....	80½	80½	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Southwestern P. & Lt. 5s, 1943.....	86	87	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 616
St. Louis, Wis. Pow. Co. 5s, 1938.....	97	98	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Syracuse Edison 5s, 1926.....	94½	96	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 616
Syracuse Lighting 5s, 1935.....	94	..	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Syracuse Gas 5s, 1940.....	93	..	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Syracuse Rapid Transit 5s, '46.....	87½	..	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Terre Haute Trac. & Lt. 5s, '44.....	84	..	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Texas Sec. Ry. 6s, 1935.....	93	..	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Texas Pow. & Lt. 5s, 1935.....	90	92	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Texas Pow. & Lt. 1st 5s, 1937.....	90	92	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Toronto Pow. Co. Ltd., gen. 5s, '74.....	97½	98½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

Union City Co., C. & S., 1924.....	98	94	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 459
Tri-City Ty. & Lt., 1st div., 1930.....	92	94	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Twin City L. & Trac. Hk., 1935.....	79	81	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
United Lt. & Ry. Co., 1st 5s, 1932.....	872	881 $\frac{1}{2}$	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
United Lt. & Ry. Co. 6s, 1952.....	94	93	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Union Elec. Lt. & Pow. ref., 1st 5s, 1931.....	90	92	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Wash., Balt. & Annapolis 5s, '41.....	77	77 $\frac{1}{2}$	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 414	
Wash.-Idaho W. L. & P. 6s, '41.....	W. O.		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 430	
Wash. W. Pow., Spokane 5s, 39.....	W. O.		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Western Power of Can. 5s, 1949.....	83 $\frac{1}{2}$	84 $\frac{1}{2}$	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 670	
West Virginia Utilities 6s, 1955.....	82	85	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Wisconsin Edison Co. 6s, 1924.....	99 $\frac{1}{2}$	101	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Wis. Elec. Pow. 7 $\frac{1}{2}$ s, 1945.....	107	109	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Wis. River Pow. 1st 5s, 1941.....	85	87	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Wadkin River Power 5s, 1941.....	87 $\frac{1}{2}$	90	John Nickerson & Co., 61 Bway, N.Y.C. Bwl. Gr. 6840	

## RAILROADS

Alton, Can. & Youngstown 5s, 1949.....	83	85 $\frac{1}{2}$	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
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Atlantic & Western No. 48,	83½	87¾	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Atlantic & Birmingham Nos. 34,	34	39	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Atlantic & Yafkin No. 49,	77	79	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Atlantic & New York No. 48,	77½	80	A. A. Houseman & Co., 27 Broad St., N.Y.C.	Rector 635
Lugustina Terminal No. 194	103	104	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Doom Creek H. R. 48, 1936 ..	88	91	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Pleech, Dec. & Champ, Ss., 40	73	76	John Nielerson & Co., 61 B'way, N.Y.C. Bowl, Gr.	68-9
uff, Sussq. Ist 4d, 1963 .....	77	78½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
nter Atlantic & Pacific No. 48,	89½	90¼	A. A. Houseman & Co., 27 Broad St., N.Y.C.	Rector 635
uff, Anasoda & Pac. Ss., 44,	90½	92¼	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
n. Atlantic 1st cons. #8, 1955	73	74	A. A. Houseman & Co., 27 Broad St., N.Y.C.	Rector 635
n. Atlantic 48, 1955 .....	73	74	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
n. Northern Ry. 4d, 1930 .....	88½	89¼	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
n. Northern Ry. 54s, 194 .....	80	80½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Carolina Central 48,	86¾	87¾	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Carolina Central 4s, 1940 .....	70½	72¼	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
ent. Ark. & E. 1st 5c, J.E.J., 40	80	82	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
ent. Ark. & E. Ss, 1940 .....	80½	82	A. A. Houseman & Co., 27 Broad St., N.Y.C.	Rector 635
ent. French Union Pds., 48	89	92½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
French Union Pds., 48				

196	3613	98	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
P. European 48, M. & S. 46.	70	70%	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
& O. North Ry. 56 A.60.45	94	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Central 48, M. & S. 46	94	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Central R. Banking 35, 37	93	94	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Central Pacific 48, 1946.....	70%	71%	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Central Pacific 48.....	70%	70%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Broad 7130	
Central Vermont Ry. 48, 30	884	884	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Central Vermont Ry. 1930.....	884	874	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ches. & Ohio, Rich. & Allegheny				
Chs., 1980.....	76	..	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Cincinnati St. 48, J. & J., '57	80	82	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cit. Ind. & L. E. 1917.....	83	83	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cit. Ind. & L. E. 1933.....	804	804	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Cit. Ind. & L. gen. 58, 1917.....	83	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
C.M. & St. P. European 48, J. & J., '25	66	61%	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
& Northwestern Ry. 53, 33	100%	..	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Coca-Cola & Memphis 55, 1949.....	97	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Coca-Cola & Memphis 1949.....	97	96	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Coca-Cola & Gulf 58, 32.....	984	974	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	

T. H. & S. E. 5a, 1960.....	64½	66	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
T. H. & S. E. 5b, 1960.....	63	66	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630
Hann. & Clayton 5c, 1937.....	88	—	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630
Ind. & West, 1965.....	70	76	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L., Springfield Col. 4s, M. & S., 1940.....	84	87	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L., Cairo 4s, J. J. 1939.....	85	87	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L., Cin., Wash. Mich. 4s, J. & J., '91.....	77	79	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
vech. Term. & Val. Ist 4s, '95, J. J. 1939.....	78	79½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
oynt River 3ys, 1921.....	96	97	Kear Corp., 133 Front St., N.Y.C.....	John 6428
ent & Mich. 4ys, 1941.....	92	94	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
I. S. S. & Atl. 3s, J. & J., '37 Monton, D. B. & C. (Rtd.) Albertson & Co., 44.....	77	80	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Harris. & San An. 1st 5s, Harris. & San An. 3s, 1931	96½	96½	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630
	93½	—	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630

vestment Term. Ry. Co., 1930s	97 1/2	100%	A. A. Housman	Co., 20 Broad St., N.Y.C.	Rector 6330
*, Hous. & H. Int'l. A. & O. 33	80	87 1/2	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Georgia & Ala. Ss., 1915	81	83	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Ind. & Ill. C. & N. Ry. Co., 1915	80	91 1/2	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Ind. Rapids & Ind. As. 1936	84 1/2	85	A. A. Housman	Co., 20 Broad St., N.Y.C.	Rector 6330
R. & Ind. 2d As. & A. O. 36	85	86	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
and River Valley 1st 4d, '59	81 1/2	..	A. A. Housman	Co., 20 Broad St., N.Y.C.	Rector 6330
Trunk Pac. 4d, 39 (Alberta)	83	84 1/2	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Trunk & Trunk Pacific 3d, 1962	63	64	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
Trunk Pacific 3s, 1962	64	6 1/2	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
Trunk Pac. 4s, all issues	Will trade	..	Alfred F. Ingold & Co.,	74 B'way, N.Y.C.	Bowl. Gr. 1454
Trunk Pac. Mtn. & Prairie	71 1/2	72	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Dr. 4d, 1908	70	W. 4d.	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
T. Pac. (Alberta) 1912	80	81	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
T. Pac. 4s, 1962	81	81 1/2	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
T. Pac. (Branch) 4s, 1939	83	84	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
T. Pac. (gt'd. Dom. of Can.)	80 1/2	80 1/2	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
4s, 1908	83	84	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
T. Pac. (gt'd. Dom. of Can.)	83	84	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
1862	83	84	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813

Pac. Mtn. & Prairie Sec.	71	72	Lynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Pac. (Fr. or Mex. Inv.)	71	72		
1955 .....	71	79	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 830
Pac. (Coke) Ship. Co.	76			
Pac. ....	76			
Pac. L. Sup. 44, 45, A. O.	73	74	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 830
1934 .....	73	74	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Trunk Western 45, A. O.	73	74	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Trunk Western 45, (E)	73	74	Minton & Wolff 30 Broad St., N.Y.C.....	Board 4379
N. Ry. of Can. 42, A. O.	74	75	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Term. of Mobile 44, 1957.	74	75	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
	74	75	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

Atlantic & Western No. 48, 1936	83½	87½	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Atlantic & Birmingham Nos. 34, 34	34	39	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Atlantic & Yaddin No. 49, 1949	77	79	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Atlantic & New York No. 48, 1948	77½	80	A. A. Houseman & Co., 27 Broad St., N.Y.C.	Rector 813
Lugustina Terminal No. 194, 1948	102	104	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Crook Creek H. R. 48, 1936	88	91	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Doom, Dec. & Champ. Ss., 40	73	76	John Nielerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Huff, Susq. 1st 48, 1963	77	78½	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Indianapolis & Erie Canal, 48	80	82	A. A. Houseman & Co., 27 Broad St., N.Y.C.	Rector 813
Buff, Anasoda & Pac. Ss., 44	90½	92½	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
An. Atlantic 1st cons. 48, 1955	73	74	A. A. Houseman & Co., 27 Broad St., N.Y.C.	Rector 6380
An. Atlantic 48, 1955	73	74	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
An. Northern Ry. 48, 1930	88½	89½	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
An. Northern Ry. 548, 1948	100	104	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Carolina Central 48, 1940	80½	86¼	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cent. Ark. & E. 1st 56, J.E.J., 40	70	82	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cent. Ark. & E. Ss., 1940	80½	82	A. A. Houseman & Co., 27 Broad St., N.Y.C.	Rector 6380
Cent. French Union Pacific, 48	89	92½	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Central Mo. 48, 1948	80	82	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813

196	3613	98	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
P. European 48, M. & S. 46.	70	70%	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
& O. North Ry. 56 A.60.45	94	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Central 48, M. & S. 46	94	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Central R. Banking 35, 37	93	94	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Central Pacific 48, 1946.....	70%	71%	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Central Pacific 48.....	70%	70%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Broad 7130	
Central Vermont Ry. 48, 30	884	884	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Central Vermont Ry. 1930.....	884	874	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ches. & Ohio, Rich. & Allegheny				
Chs., 1980.....	76	..	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Cincinnati St. 48, J. & J., '57	80	82	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cit. Ind. & L. E. 1917.....	83	83	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cit. Ind. & L. E. 1933.....	804	804	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Cit. Ind. & L. gen. 58, 1917.....	83	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
C.M. & St. P. European 48, J. & J., '25	66	61%	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
& Northwestern Ry. 53, 33	100%	..	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Coca-Cola & Memphis 55, 1949.....	97	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Coca-Cola & Memphis 1949.....	97	96	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	
Coca-Cola & Gulf 58, 32.....	984	974	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630	

T. H. & S. E. 5a, 1960.....	64½	66	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
T. H. & S. E. 5b, 1960.....	63	66	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630
Hann. & Clayton 5c, 1937.....	88	—	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630
J. W. West, 1960.....	70	—	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ind. & West, 1965.....	70	77½	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630 *
C. C. & St. L., Springfield Col. 4s, Mt. S., 1940.....	84	87	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L., Cairo 4s, J. J. 1939.....	85	87	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L., Cin., Wash. Mich. 4s, J. & J., '91.....	77	79	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
vech. Term. & Val. Ist 4s, '95.	78	79½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
St. Louis 4s, J. J., 1960.....	96	—	Kear Corp., 133 Front St., N.Y.C.....	John 6428
Syout River 3ys, 1921.....	98	97	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
nt & Mich. 4ys, 1941.....	92	94	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
L. S. S. & Atl. 3s, J. & J., '37	77	80	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Monton, D. B. & C. (Rtd. Al-	86	87	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
ert, Ind. & C. O., 1941.....	98½	98½	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630
Harris. & San An. Ist 5s,	93½	—	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 630
Harris. & San An. 3s, 1931	93½	—		

vestment Term. Ry. Co., 1930s	97 1/2	100%	A. A. Housman	Co., 20 Broad St., N.Y.C.	Rector 6330
*, Hous. & H. Int'l. A. & O. 33	80	87 1/2	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Georgia & Ala. Ss., 1915	81	83	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Ind. & Ill. Ss., 1915	80	91 1/2	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Ind. Rapids & Ind. As. 1936	84 1/2	85	A. A. Housman	Co., 20 Broad St., N.Y.C.	Rector 6330
R. & Ind. 2d As. & A. O. 36	85	86	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
and River Valley 1st 4d, '59	81 1/2	..	A. A. Housman	Co., 20 Broad St., N.Y.C.	Rector 6330
Trunk Pac. 4d, 39 (Alberta)	83	84 1/2	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Trunk & Trunk Pacific 3d, 1962	63	64	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
Trunk Pacific 3s, 1962	64	6 1/2	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
Trunk Pac. 4s, all issues	Will trade	..	Alfred F. Ingold & Co.,	74 B'way, N.Y.C.	Bowl. Gr. 1454
Trunk Pac. Mtn. & Prairie	71 1/2	72	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
Dr. 4d, 1908	70	W. 4d.	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
T. Pac. (Alberta) 1912	80	81	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
T. Pac. 4s, 1962	81	81 1/2	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
T. Pac. (Branch) 4s, 1939	83	84	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector 6330
T. Pac. (gt'd. Dom. of Can.)	80 1/2	80 1/2	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
4s, 1908	83	84	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
T. Pac. (gt'd. Dom. of Can.)	83	84	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813
1862	83	84	Pyncheon & Co.,	111 Broadway, N.Y.C.	Rector 813

Pac. Mtn. & Prairie Sec.	71	72	Lynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Pac. (Fr. or Mex. Inv.)	71	72		
1955 .....	71	79	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 830
Pac. (Coke) Sec. 18,	76			
Pac. ....	73	74	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 830
Pac. L. Sup. 44, 35 A. O.	134	144	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Trunk Western 45, 50 A. O.	134	144	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Trunk Western 45, 50 (E)	134	144	Minton & Wolff 30 Broad St., N.Y.C.....	Board 4379
N. Ry. of Can. 42, A. O. 34	60	81	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 4376
N. Ry. of Can. 42, A. O. 34	60	81	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Term. of Mobile 44, 1957,	71	70%	Fynchon & Co., 111 Broadway, N.Y.C.....	Rector 813



## A Review of Foreign Opinions

the week the highest French politicians repeated their abhorrence of either economic or military imperialism. At a public banquet President Millerand said France was determined to protect her security and obtain just reparations, but had no thought of annexations. Doumergue, the Socialist, upon his election as successor of Bourgeois, President of the French Senate, said that France sought only the execution of treaties, asked if it was possible that other nations than Germany wished to trample on France's rights, and declared that their sacred character was misunderstood by friends who had fought by France's side. That seems to be a clear reference to the lukewarmness with which England backs up France at Cologne. France wishes to pass as many trains as the facilities at Cologne will allow. But the British negotiations propose that the French shall not increase the number of trains, nor even add cars to trains. Respectable British opinion is largely adverse to France's policy, several leading weeklies pleading and protesting alternately that France even yet should reconsider

its position before England finds it necessary openly to oppose it. British labor is more sympathetic, its leader, MacDonald, sponsoring a resolution in Parliament proposing that representatives of all parties be commissioned by the Parliaments of England, France and Belgium to confer for the purpose of exchanging opinions without committing their respective Governments. If once understanding were reached nine-tenths of the difficulty of reaching an agreement would be removed, English labor thinks.

Negotiations of a different sort were reported by The London Times's Paris cable, quoting Humanite to the effect that Stinnes was prepared in return for a Franco-Italian-German bloc against Russia and England "to give France guarantees regarding security, if not reparations, by modification of the structure of the Reich, if on the other hand he could be assured certain privileges in the Donetz basin." An agreement was reached, but it was also agreed the moment had not come for such a frank policy to be proclaimed.

The World's London correspondent reports that within the last fortnight the three greatest steel magnates of Europe have said privately that they were convinced that a Franco-German metal trust is inevitable. The three magnates quoted are Stinnes, Schneider, who is head of the great French firm of Creusot, and de Wendel, head of the Lorraine steel industries. The World editorially says that this is merely the resumption of negotiations which have both economic and political recommendations, although not popular in the several nations concerned. If such a trust were formed it would be a tangible guarantee of peace. France, Germany and Belgium would become economically so interlocked that war would be extremely difficult.

There are also political negotiations. Berlin cables say that Germany is proud of the success of its passive resistance policy, but feels its effects so severely that it would like to end the stalemate by negotiations. But the Cuno Government has irrevocably committed itself against negotiations while the French

are on German soil. Therefore the way to remove the French is to create a negotiating German Government to execute the industrial negotiations. The cable suggests that Finance Minister Hermes is preparing to make a new reparations proposal to revive the policy of fulfillment of treaty obligations based on the Rathenau-Loucheur Wiesbaden agreement. Germany may ask England and America to present the offer or may call a conference to consider it.

It is worth remark that no such overtures come from France and that its internal politics are superior to Germany's. France shows no undue financial strain from occupation expenses, and its circulation is even shrinking a little while Germany's seems even speeding up. A notable incident of the week was Loucheur's speech in support of Poincaré's occupation policy. When the leader of the French Left minimizes the budget deficit of 1,500,000,000 francs, and counsels Frenchmen to rally around the flag instead of worrying about the budget, it may be judged with what solidarity France supports Poincaré.

## Open Security Market—Bonds

**RAILROADS—Continued**

	1914	Offered	
Houston Belt & Term. 5s, 1937.	904	92 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
H. Cent. West. Lines 4s, 1931.	83	88	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Ind. & Bloom. & West. 4s, '40	804 1/2	"	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Ind. & Louisville 1st 4s, 1937.	73	77	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Jacksonville Terminal 6s, 1967.	100	108	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Jefferson R. R. 5 1/2s, 1929.	90	91	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Kanawha & C. 5s, 1931.	83	85	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
K. C. Mem. 1 1/2 & Bridge 5s, '29	93	96	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
K. C. Mem. & Hirm. 4s, '34.	87	89	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
K. C. Mem. & Hirm. 5s, '34.	86	88	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Ky. & Ind. Term. unstdp. 4 1/2s, '61.	74	76	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Louis. & V. O. Term. 5s, 1931.	81	83	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Little Miami R. R. 4s, 1952.	81	W. O.	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Louis. & Ark. 5s, M. & S. R., 1927.	73	93	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Louisville & Jeff. Bridge 4s, '25.	79	80	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Louis. N. A., K. & Clin. 4s, '35.	79	85	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Macdon. R. R. S. Lines, 1934.	78	79 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Macon, Dublin & Sav. 5s, 1947.	51	52 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Macon Terminal 5s, 1965.	904	97 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Maine Central 5s, 1935.	92 1/2	94	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Manila R. R. S. Lines 4s, 1934.	64	67	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Manila R. R. S. Lines, 1934.	66	71	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Mason City & St. Dodge 3s, 1953	40 1/2	41 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Mill. & North. 1st 4 1/2s, 1931.	90	92	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Mil. & North. 4s, 1934.	89	91	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Mo., Kan. & Okla. 5s, 1942.	84	86 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
New Orleans Gulf. North. 5s, 1931.	89	93	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
New Orleans Gulf. S. 5s, 1935	59 1/2	64	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
N. Y. Chl. & St. L. 2d 6s, 1931.	100	100 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
N. Y. Chl. & St. L. 6s, 1931.	100	100 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
N. Y. Pa. & Ohio 4 1/2s, 1935.	91	92	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
N. Y. Pa. & Ohio 4 1/2s, 1935.	91	92	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
N. Y. Pa. & Ohio 4 1/2s, 1935.	91	92 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
N. Y. Ont. & West. 4s, 1922.	60	62	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Norfolk & Southern 5s, 1954.	84	86	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Norfolk & Southern 5s, 1954.	84	86	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Northern Ohio 5s, 1945.	81	83	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Orendorff & C. 4s, 1932.	65 1/2	66	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Pere Marquette, L. E. & Detroit			
River 1st 4 1/2s, 1932.	91 1/2	93 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Titchmond Terminal 1st 5s, 1952.	104	108 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Rock Island & S. Ind. 4s, 1927	84	86	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Rock Island & S. Ind. Term. 5s, '27	96	97 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Rutland & Fries 5s, 1931.	82	85	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Rutland, Tolcan & N. 4s, 1930.	Interested		Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr 1454
Rutland R. R. 4 1/2s, 1941.	81	82 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
South Bound R. R. 5s, 1941.	80	88	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Joseph & Grand Island 4s, '47.	74 1/2	77	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
St. Louis & San Fran. 6s, '33	90	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & Bridge 5s, 1929.	85 1/2	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis Merch. Bridge 6s, '20	107	107 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. L., Springfield & Peoria 5s, '20	77	79 1/2	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Southern Indiana 4s, 1951.	70	71	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Southern Ry., M. & Ohio 4s, 1938	79	81	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Southern Pacific 4s, 1949.	81 1/2	82	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
St. Joseph & Grand Island 4s, '47.	74 1/2	77	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & San Fran. 6s, '33	90	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & Bridge 5s, 1929.	85 1/2	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis Merch. Bridge 6s, '20	107	107 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. L., Springfield & Peoria 5s, '20	77	79 1/2	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Southern Indiana 4s, 1951.	70	71	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Southern Ry., M. & Ohio 4s, 1938	79	81	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Southern Pacific 4s, 1949.	81 1/2	82	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
St. Joseph & Grand Island 4s, '47.	74 1/2	77	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & San Fran. 6s, '33	90	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & Bridge 5s, 1929.	85 1/2	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis Merch. Bridge 6s, '20	107	107 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. L., Springfield & Peoria 5s, '20	77	79 1/2	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Southern Indiana 4s, 1951.	70	71	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Southern Ry., M. & Ohio 4s, 1938	79	81	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Southern Pacific 4s, 1949.	81 1/2	82	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
St. Joseph & Grand Island 4s, '47.	74 1/2	77	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & San Fran. 6s, '33	90	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & Bridge 5s, 1929.	85 1/2	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis Merch. Bridge 6s, '20	107	107 1/2	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. L., Springfield & Peoria 5s, '20	77	79 1/2	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Southern Indiana 4s, 1951.	70	71	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
Southern Ry., M. & Ohio 4s, 1938	79	81	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Southern Pacific 4s, 1949.	81 1/2	82	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
St. Joseph & Grand Island 4s, '47.	74 1/2	77	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & San Fran. 6s, '33	90	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
St. Louis & Bridge 5s, 1929.	85 1/2	90	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
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St. L., Springfield & Peoria 5s, '20	77	79 1/2	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr 6849
St. Paul 4s, 1925.	60 1/2	67 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Bowl. Gr 6849
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St. Joseph & Grand Island 4s, '47.	74 1/2	77	Pynehon & Co., 111 Broadway, N.Y.C. .... Rector 813
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St. Louis Merch. Bridge 6s, '20	107	107 1/2	Pynehon & Co., 111 Broadway, N.Y.C.

## INDUSTRIAL AND MISCELLANEOUS

Abithibi P. & P. Co., Inc., 1940.....	1316	96	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6331
Abithibi P. & P. Co., Ltd., 68, '40	13	95	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Adams, 1938, 1939.....	13	95	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Advance Rulmely P. Feb. 68, '25	94	98	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Air Reduction Co. Feb. 78, 1930.....	104	107	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Algoma Steel 58, 1902.....	35	45	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Algoma Steel 58, 1902.....	35	45	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6330
American Book 38, 1928.....	109	100	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6330
American Chlela 68, 1923-37.....	Want	oftr	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr 1454
Am. Road Machine Co. 68, 1938.....	83	66	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Ambestos Corp. of Canada 58, '42	64	89	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6331
Calabro Corp. of Can. 1st 58, '42	87	100	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Am. Tobacco 38, 1902.....	87	85	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Am. Can. Feb. 68, 1928.....	97	99	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Am. Thread Co. 1st 68, 1928.....	102	104	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Atlantic Steel 68, 1941.....	92	—	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6331
A. B. R. of Canada 68, 1938.....	92	98	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Beech Creek Coal & Coke 58, '44	92	98	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Bell Tel. of Canada 58, 1925.....	984	984	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6330
Bell Tel. of Canada 78, 1925.....	1024	1034	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6330
Bell Tel. of Canada 88, 1925.....	974	99	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Bell Foundry & Machine 38, 1928.....	98	94	Fyncheon & Co., 20 Broad St., N.Y.C. Rector 6330
Can. Car & Foundry 1st 38.....	98	94	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Can. Car & Foundry 68, 1938.....	Will	trade	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr 1454
Can. Car & Foundry 68, 1938.....	984	994	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6330
Canada Cement Co. 68, 1929.....	984	994	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6330
Can. Car & Foundry Co. 1938.....	101	100	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6330
Canadian Locomotive Co., Ltd.,			
a. f. 68, J. & J., 1931.....	97	100	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Canadian Paint Co. 58, 1929.....	97	92	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Can. SS. Lines, Ltd. 1st 58, '43	98	81	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Can. Steel Foundries 68, 1938.....	94	96	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Can. Steel Foundries 68, 1938.....	94	96	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 6330
Cuban Telephone 1st 58, 1951.....	82	—	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr 1454

## Open Security Market—Bonds

### INDUSTRIAL AND MISCELLANEOUS—Continued

Bid Offered		Bid Offered	
Cedar Rapids M. & P. Co. 58, '93	14 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 63 0	
Crow-Levich Co. 68, 1931	93	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Cuba Co. deb. 68, 1931	87	Farr & Co., 123 Front St. N.Y.C. Rector 6428	
Wm. Davies Co. 68, 1942	92	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Dominion Iron & Steel Co. 58, '39	79	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Dominion Coal & 58, '39	93 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Dominion Iron & Steel Co. 58, '39	79 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Dominion Coal Co. 58, 1940	93 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Dominion Coal Co., Ltd., 58, '40	93	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Donner Steel Co. 58, 1935	81	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Eastern Steel Co. 58, 1931	87	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Eastern Steel Co. 58, 1931	87	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Elec. Dev. Co. of Ont. 58, '33	94 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Empire Ref. Co. 1st & 108, '27	97 1/2	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
General Sugar Ref. Co. 1923	100	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
FI-Brook 58, 1931	Interested	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl Gr 1454	
Glidden Co. 88, 1936	104 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Granby Copper 88, 1925	99 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Gulf Oil Corp. 58, 1937	93 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Green Star Steamship Ts. 21-24	12	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl Gr 1454	
Hale Coal Co. 58, 1940	87	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Home T.&T. of Spokane 1st 58, '30	91	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Howard Smith Paper 1st Ts. '41	97	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
J. Job Dold Packing 68, 1952	93	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Jeff. & Clearfield Coal & Iron			
Co. (Ind. Co.) 1st 58, '30	91	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Johnson & Co. 58, 1927	90	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Keystone Steel & Wire 88, 1941	101	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Kaministiquia Pow. Co. 58, '37	92	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Keystone Steel & Wire 88, 1941	101	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Knickerbocker Ice Co. 58, '41	82	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
La. B. & O. 58, 1940	91	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Lake Superior Paper Co. 68, '41	102	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Laurentide Power Co. 58, 1946	94	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Lackawanna L. & S. Co. 1st 58, '26	97	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Locomotive & Machine Co. of Montreal 1924	97	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Locomotive & Machine Co. of Montreal, Ltd., 1st 48, 1924	90	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Mallory 85. Co. 1st 58, 1932	81	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Mallory Steamship 58, 1932	90	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Marquette 88, 1927	W. O.	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl Gr 1454	
McBride Cotton Mills 68, 1927	97 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Mount Royal Hotels 88, 1923	90	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl Gr 1454	
Nat. Conduit & Cable 68, 1927	47	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
New England Oil Corp. 58, 1928	25	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
New York & N. H. 58, 1940	98	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
New Niagara Sugar Co. Ts. '32	102	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Novo Sco. Stl. & Coal 1st 58, '30	89	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Novo Sco. Stl. & Coal 58, 1939	89	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
O'Gara Coal 1st 58, 1936	76	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Park & Tilford 68, 1935	88	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Park & Tilford 68, 1935	88 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
Pleasant Valley Coal 1st 58, '28	87	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
Roch. & Pitts. C. & C. 1st 58, '33	93	Pynehon & Co., 111 Broadway, N.Y.C. Rector 813	
St. Law. P. & L. Corp. W. O.		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	
St. Law. P. & L. Corp. 81	81	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6359	

## Open Security Market—Stocks

## SUGAR SECURITIES

Bid Offered					
Carnaca Sugar Co.	10 11	Farr & Co.,	133 Front St.,	N.Y.C.	John 6480
Central Asiatic Sugar (ex div.)	10 11	Farr & Co.,	133 Front St.,	N.Y.C.	John 6480
Empire Sugar	10 11	Farr & Co.,	133 Front St.,	N.Y.C.	John 6480
Federal Sugar Refining Co.	6 71	Farr & Co.,	133 Front St.,	N.Y.C.	John 6480
National Sugar Refiner	100 100 1/2	Farr & Co.,	133 Front St.,	N.Y.C.	John 6480
Savannah Sugar Refiner pf.	50 50	Farr & Co.,	133 Front St.,	N.Y.C.	John 6480
Savannah Sugar Refiner pf.	100 100	Farr & Co.,	133 Front St.,	N.Y.C.	John 6480
West India Sugar Fin. Corp. pf	40 50	Farr & Co.,	133 Front St.,	N.Y.C.	John 6480



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## Open Security Market—Stocks

## PUBLIC UTILITIES—Continued

Tenn. Elec. Pow. Co., new.  
Tenn. Elec. Pow. Co. 6% pd.  
Texas Pow. & Lt. 7% pf.  
Texas Pow. & Lt. pf.  
Toledo Edison 8% pf.  
Tri-City Ry. & Lt. 6% pf.  
United Gas & Elec. Co. 6% pf.  
United Gas & Elec. 1st pf.  
United Gas & Elec. Co. 2d pf.  
United Lt. & Ry. Co. 6% pf.  
United Lt. & Ry. 6% pf.  
United Lt. & Ry. 7% pf.  
United Lt. & Ry. Co. pf.  
Utah Ry. & Lt. pf.  
Utah Pow. & Lt. Co. 7% pf.  
Western Utilities 7% pf.  
Western Power Corp. pf.  
Western Power Corp. pf.  
Western Penn. Co. com.  
West. States G. & E. Co. 7% pf.  
Wisconsin Edison capital.  
Wis. Minn. & L. H. 7% pf.  
Wis. Pow. Lt. & H. 7% pf.  
Yadkin River Power 7% pf.  
Yadkin River Power pf.

IN

Aluminum Mfg. Co., Inc., 7% pf.  
American Radiator Co. 7% pf.  
American Ry. Co. 7% pf.  
American Tube Pdr. Co. 7% pf.  
Barnhart Bros. & Spindler lat.  
Bay Bros. 2d pf.  
Berkshire Cond. Milk Co. pf.  
Brighton Mills 7% pf. Cl.  
Brunswick-Balke-Co. 7% pf.

Bid	Offered	
15	90 1/2	A. A. Houseman & Co., 20 Broad St., N.Y.C. . . . . Rector 6330
pf.	51 54	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
93	95	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
93 1/2	95 1/2	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6940
80	106	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
80	95	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
23	33	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
40	43	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
pf.	100	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
78	79 1/2	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
101	101	MacQuoid & Coady, 25 Broad St., N.Y.C. . . . . Broad 7634
10 1/2	93	MacQuoid & Coady, 25 Broad St., N.Y.C. . . . . Broad 7634
77 1/2	80	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
54	93 1/2	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
94	95	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6940
31	35	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
35	35	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
85 1/2	87 1/2	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
35	37	A. Houseman & Co., 20 Broad St., N.Y.C. . . . . Rector 6330
pf.	77 81	A. A. Houseman & Co., 20 Broad St., N.Y.C. . . . . Rector 6330
82	82	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
90	100	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
94	97	Pynchon & Co., 111 Broadway, N.Y.C. . . . . Rector 813
93	96 1/2	John Nickerson & Co., 61 B'way, N.Y.C. . . . . Rector 813

## INDUSTRIAL AND MISCELLANEOUS

Aluminum Mfg. Co., Inc., 79  
American Radiator Corp., 76  
American Rolling Mills 76  
American Tube Pipe Fdr., 79  
American Tube & Spindler Ltd.  
Buckley Bros., 80  
Jordan's Cand. Milk Co., 69  
Brighton Mills 7% pf., Clau  
Sawdick-Balke-Cot., 79  
Sugarcane Refining Co., 79  
Turroughs Adding Machin  
Arcansas Sugar Co.,  
Central Aquirre Sugar.....  
Hillside Cane Sugar Co.,  
Winchfield Coal Corp., 7% pf.  
Winchfield Coal Corp., 3% com.  
Continental 7% pf., 9% com.  
Quigley Mfg. Co., 8%  
Louisiana Shos Co., conv. 7%  
Shuman Magneto 7% pf.  
Standard Steel Co.,  
Steel Trust, 81  
Trestone Tire & Rubber 7%  
Trestone Tire & Rubber 7%  
Rubber Co., 7% pf.  
Ford Motor of Canada,  
Ford Motor of Canada,  
Goodyear Tire & Rubber 7%  
Goodyear Sugar Co., 7% pf.  
Atlantic & Pac. Tea Co., 7%  
Great Western Sugar Co., new  
Great Western Sugar Co.,  
Gulf Oil Co., 7%  
Motor Co., 7% pf.  
perial Oil Co. of Canada,  
Owens Glass Co., 7%  
Roby-Owens Glass 7%  
Owens Glass 7%  
Baking Co., 7%  
Whitely Corp., 8% pf.  
New York Oil  
Dominion Steamship Co.  
George Detroit Motor Co.,  
Carter & Gamble 8%  
Carter & Gamble 9%  
Carter & Gamble com.  
Royce 7% pf.  
Rocking Powder 9% pf.  
Rocking Powder Mining Co.  
Annah Sugar Refining Co.  
Annah Sugar Ref. Co., 7%  
Erwin-Williams 7% pf.  
Stearns Motor Co.,  
Clinton Iron Co.,  
Chape Grape Juice Co., 7% pf.  
Chester Ice & Fuel Corp., 8% pf.  
Shore Mills 7% pf.

pf 100	103	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
pf 118	123	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
pf 105	106	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
pf 97	103	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
pf 95	100	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
105		John Nielerson & Co.,	61 B'way, N.Y.C.	Bowl Gr. 6540	
102	105	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
a A 55	70	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
88	102	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
101	105	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
100	125	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
71	49	A. A. Housman & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
90	93	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 6330
87	90	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
92	100	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
96	100	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
m. 29	32	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
99	90	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
85	95	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
88	93	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
pf 85	100	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
29	30	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
11	15	Macartney & McLean,	52 B'way, N.Y.C.	.....	Rector 813
50	55	Macartney & McLean,	52 B'way, N.Y.C.	.....	Rector 7390
85	80	Macartney & McLean,	52 B'way, N.Y.C.	.....	Rector 7390
pf 94	98	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 6330
74	76	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
61	63	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
85	80	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
440	450	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
47	50	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 633
85	90	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
96	96	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
pf 107	111	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
83	87	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
85	90	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 633
83	87	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
106	112	John Nielerson & Co.,	61 B'way, N.Y.C.	Bowl Gr. 6540	
118	121	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
37	63	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
109	109	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
110	120	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
83	90	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
83	89	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
108	108	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
18	20	A. A. Housman & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
300	31	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 6330
81	88	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 6330
85	88	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
150	W. O.	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
106	110	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
137	141	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
98	101	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
98	101	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
55	60	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 6330
103	107	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
100	102	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 6330
99	103	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
38	43	A. A. Housman & Co.,	20 Broad St., N.Y.C.	.....	Rector 6330
72	77	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
40	40	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
55	63	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813
100	105	Pynehon & Co.,	111 Broadway, N.Y.C.	.....	Rector 813

## RAILROADS

Atl. Gt. Southern ordinary	484	52	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4378
Atl. Gt. Southern pf.	54	38	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Albany & Susquehanna	195	102	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4378
Beech Creek R. R.	38	40	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Canada Southern	52	54	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Cleveland & Toledo	70½	70½	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Cleveland & Pittsburgh 4%	40	42	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Port Wayne & Jackson pf.	102½	105½	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Indiana Central Leased Line	72½	74	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Joliet	100	100	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Kalamazoo, Allegan & G. R.	106	111	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Mobile & Birmingham pf.	60	64	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Min., St. P. & S. S. M. Leased Line	63	66	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Morris & Essex	77	79	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
N. Y. & N. J.	140	140	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
New York, Lack. & Western	90	101	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Northern Central	75½	77½	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Pittsburgh, Ft. W. & C. pf.	139½	141	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Remondet	119	120	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
St. Louis Bridge 1st pf.	110	114	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
St. Louis Bridge 2d pf.	53	56	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Schuylkill Val. Nav. & R. R.	47	52	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Tunnel	110	110	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
United N. J. R. R. & Canal	198	201	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379
Valley Railroad	98	102	Minton & Wolff,	30 Broad St.,	N. Y. C.	Broad	4379

## TOBACCO SECURITIES

Bristol & Bauer, 126 Broadway		Rector 4594	
	Bid Offered		Bid Offered
American Tobacco scrip.....	154 157	MacAndrews & Forbes preferred.....	90% 102
American Cigar common.....	75 78	Mengel Box Company.....	28 31
American Cigar preferred.....	90 95	Porto Rico-American Tobacco.....	85 90
American Machine & Foundry.....	123 125	Universal Leaf.....	102 103
George W. Helme common.....	240 255	Universal Leaf Tobacco preferred.....	102 103
George W. Helme preferred.....	114 117	J. S. Young common.....	102 107
American Cigar Machinery.....	117 120	J. S. Young preferred.....	100 110
MacAndrews & Forbes common.....	127 129	Schulz, Edgar.....	100 100

## BANKS AND TRUST COMPANIES

	Bid	Offered	
American Exchange Nat. Bank.....	294	297	Gilbert Elliott & Co., 28 Exchange Pl., N. Y. B. Gr. 0290
Bank of America.....	228	232	Gilbert Elliott & Co., 28 Exchange Pl., N. Y. B. Gr. 0290
Chase National Bank.....	347	352	Gilbert Elliott & Co., 28 Exchange Pl., N. Y. B. Gr. 0290
Guaranty Trust.....	268	272	Gilbert Elliott & Co., 28 Exchange Pl., N. Y. B. Gr. 0290
National City Bank.....	350	355	Gilbert Elliott & Co., 28 Exchange Pl., N. Y. B. Gr. 0290

Advertisements accepted only from dealers and brokers of recognized standing. Quotations are as of the Friday before publication. Changes occurring on Saturday will be reflected at the opening of the market on Monday. Advertising Department, Open Market, Annalist, 165 Broadway, New York City.

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# Port Newark Bidders!

*Date of Sale for Army Supply Base  
Has Been Postponed to March 22nd*

## Additional Land Offered

Unforeseen developments have made it necessary to postpone the sale of the United States Army Supply Base located at Port Newark, N. J. This property, together with improvements and equipment, was originally offered for sale by Sealed Bids to be opened March 1st.

The new sale date will be 11 A. M. March 22nd, at which time Sealed Bids, in triplicate, will be opened in the office of the Quartermaster General, Room 2024 Munitions Bldg., Washington, D. C.

The Port Newark Booklet and all previous advertising approximately specify the equipment, improvements and terms of sale, but additional land is now included in the sale. The total acreage is now 136.171 instead of 118.62. Approximately 18.078 acres of this land are occupied under lease which expires March 1st, 1925. Title to all buildings, improvements, trackage, etc., located on these 18-odd acres is invested in the lessee, and all bidders should govern themselves accordingly. The original specifications of property and improvements stand, with the exception of the addition of these 18-odd acres of land.

Send for amendment to original specifications dated January 8th. This may be obtained at either of the following addresses: Q. M. Supply Officer, N. Y. Intermediate Depot, 1st Ave. and 59th St., Brooklyn, N. Y.; Quartermaster on the premises, Port Newark Terminal, Port Newark, N. J.; Q. M. General, Room 2024 Munitions Bldg., Washington, D. C., or Chief, Sales Promotion Section, Room 2515 Munitions Bldg., Washington, D. C.

The Government reserves the right to reject any or all bids.

*Remember  
the new date—  
March 22nd!*



# WAR DEPARTMENT

MAR



5. 1923